

Geoff Whewell steps down as Union Vice-President

Geoff Whewell has stepped down as Union Vice-President after three years in the role, in addition to two decades as a member of the NEC.

Geoff's long association with the CIU goes back to the 1960s when he joined Longford Social Club following the completion of his National Service, subsequently serving three years as Club Secretary at the Staffordshire club before relinquishing the role due to his work commitments at the South Staffordshire Water Company.

In 1992, he joined Cannock Social Club, spending four years as Club Secretary there before being elected to the West Midlands Branch Executive in 1994.

He served as West Midlands Branch Secretary from 1996 until 2016 when he was elected as President of the Branch.

He also served on the NEC from 2000 onwards before taking over the role of Union Vice-President in 2018.

"It has been a great privilege to have served as Vice-President during the past three years and I also thoroughly enjoyed my time as a member of the NEC," said Geoff.

"At the age of 82, I feel that now is the right time for me to step down at the national level, although I will continue as President of West Midlands Branch and will be available to give advice to any clubs who might benefit from my experience.

"I am looking forward to attending this year's Conference Weekend in Blackpool in September and meeting up with many of the friends and colleagues I have worked alongside over the years."

As hospitality venues prepare to reopen in the coming months as the

country emerges from the COVID-19 pandemic, Geoff is convinced that CIU clubs can look to the future with great confidence.

"It's a very anxious time for our clubs after such a disruptive year due to the Coronavirus pandemic, but it's clear from the feedback that we've received at the West Midlands Branch in recent months that people are desperate to get back and support their clubs," he says.

"Clubs have been working really hard during the various lockdowns to improve their facilities and ensure that they provide a very safe environment for their members once they reopen their doors.

"I hope that the Government and the local authorities recognise how important clubs are to their local communities and give them the support they need going forward.

"During my CIU career, particularly during my time as West Midlands Branch Secretary, I have spent a lot of time trying to educate the local authorities and the police about how members' clubs operate.

"I think that it is really important for club officials to maintain a good relationship with the powers-that-be in their area in order to demonstrate just how well-run CIU clubs are."

Paying tribute to the departing Vice-President, George Smith, Union President, said: "Geoff has made a valuable contribution to the CIU over many years at club, branch and national level.

"I'm certain that clubs in the West Midlands Branch will continue to benefit from his knowledge of the club sector for many years to come.

"The fact that he has never missed a branch or NEC meeting during his



Geoff Whewell took over as Union Vice-President in 2018

long service speaks volumes about his dedication to the Union and its clubs."

NEC Member Ken Roberts CMD ACM has been co-opted to the position of Vice-President with immediate effect until the NEC and Officers Elections take place at the end of 2021.

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Welcome to the April issue of *Club Journal* as we reach the point where normal trading conditions are getting closer and closer – as per the Government’s roadmap – and our clubs can get back to doing what they do best, providing safe and enjoyable environments for their members.

In our news pages you will see that so many clubs are putting in the hard work ahead of reopening and I am sure it will pay dividends in the future.

As you’ll see from the front page, Geoff Whewell has decided to step down as Union Vice-President after three years in that role and another 18 years as a member of the NEC.

I am sure all *Club Journal* readers will join me in thanking him for his great service over that time.

The good news is that Geoff will be continuing as President of the West Midlands Branch so clubs will still be able to utilise his vast knowledge of the sector.

Meanwhile, we at Head Office are saying a further goodbye, this time to Union Accountant Steve Connell who is retiring after over 50 years working for the CIU.

Steve will be a familiar figure to club men and women all over the country from his many years of presenting the Annual Financial Report at Blackpool.

As you’ll read in the interview with

Welcome

him on pages 10-11, Steve has certainly seen some major changes during his time with the CIU and he will be greatly missed by his friends and colleagues at both Head Office and across the country.

We wish you a long and happy retirement, Steve.

Don’t forget to put the date for this year’s Annual Conference Weekend in your diaries.

The AGM will take place on Saturday, September 11 with the trade show taking place a day earlier – Friday, September 10.

For more details on Blackpool 2021, including the confirmed venue for the Annual Meeting, please see pages 20-23.

Many thanks to those of you who took part in our latest survey – you can see the results on pages 12-15 which give an excellent ‘snapshot’ of how clubs are feeling at the moment.

As I’ve said before, please keep all your stories coming in to *Club Journal* readers so that we can share all the ‘good news’ stories from around the CIU.

I hope you enjoy this issue.

Stephen Goulding, Editor

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CLUB JOURNAL

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TBC

Obituary: Norman Trinder

Rushden Town Band Club is sad to announce the sudden death of their President, Mr Norman Trinder, on March 12, 2021.

Norman joined the club at the tender age of 18, and progressed to become a member of the Committee, and then proceeded to become President for many years until his passing.

Norman was a formidable, remarkable and fearsome character. He could be a challenging and difficult chap at times, but he would always help the members and staff where he could and his dedication to the club went above and beyond.

Norman stood firm with his principles and although he portrayed a hard exterior, he was extremely committed, devoted and loyal to Rushden Town Band Club and its members.

The past year has been a difficult time for this industry, but this did not stop Norman, who, seeing an opportunity, continued to improve the club while it was closed with a refurbishment of the premises and a revamp of the kitchen.

Norman was the heart of the club and worked tirelessly improving it, to make it the success it is today.

Norman joined the South East Midlands Branch as an Executive Member in 1989 and became the Vice-President in 2018.

Norman will be sadly missed by all those clubs he has helped and supported especially within the area of Rushden & Wellingborough throughout his time within the CIU, and the many friends he made over the years in club life.

Our condolences to all of his family.



Norman Trinder of Rushden Town Band Club

News in brief

Heineken UK converts wasted beer into energy at Manchester brewery

Since the first lockdown in 2020, Heineken UK's Manchester brewery has processed 83,210 fifty-litre kegs of wasted beer – the equivalent of 6,989,640 pints – to produce green energy and then used it to power machinery at the plant.

Thousands of full kegs, which couldn't be sent to bars because of the Coronavirus lockdown, were emptied and the beer stored in empty brewing vessels before being drip-fed into the site's waste water treatment plant (WWTP).

It was then put into the anaerobic digester at the WWTP which converted the alcohol in the beer into biogas. The biogas, which is 100 per cent sustainable and renewable, is then used to supplement the energy the site needs to brew beer.

The WWTP has been operating at full capacity, processing the equivalent of 70,000 litres of beer a day.

Matt Callan, Brewery and Operations Director at Heineken, said: "After all the care and attention that went into brewing the beer, it would have been a great shame to pour it down the drain. Our team at Manchester found a solution – using our kegging line to empty beer barrels and turning the beer that would have gone to waste into energy."



Norman Trinder, the President of Rushden Town Band Club, masterminded a major refurbishment of the club premises during the lockdowns in 2020

News in brief



Darts Premier League TV fixtures for May announced by Sky Sports

The second half of the 2021 Unibet Premier League will be staged at the Marshall Arena in Milton Keynes in May, the PDC has confirmed.

The season will conclude with three nights from May 10-12, four nights from May 13-16 before the Play-Offs on Friday May 28. All the action will be live on Sky Sports.

This means that the Premier League will not have its usual 'roadshow' element for 2021. However, the PDC is still holding out hope of facilitating fans at some point in the competition.

Reigning champion Glen Durrant (pictured above) will be returning this season to defend the title, alongside a host of fellow professionals, including Gerwyn Price, Gary Anderson and Nathan Aspinall, Peter Wright, Michael van Gerwen and Rob Cross.

2021 Darts Premier League

April 5-9 - Nights 1-5

April 19-22 - Night 6-9

May 5-7 - Nights 10-12

May 24-27 - Nights 13-16

May 28 - Play-Offs

New rates for the National Living Wage from April 1, 2021

These rates are for the National Living Wage (for those aged 23 and over) and the National Minimum Wage (for those of at least school leaving age) from April 1, 2021.

April 2021 (new rates)

23 and over £8.91

21 to 22 £8.36

18-20 £6.56

Under 18 £4.62

Apprentice £4.30

Thorpe Green Bowling & Social Club gets ready



Members of Thorpe Green Bowling & Social Club have been extremely eager to get back on the club's impressive bowling green following a year of disruption due to Coronavirus

Thorpe Green Bowling & Social Club in Huddersfield is running its interclub bowls competition – the Winter League Cup – on Sunday, April 11.

Entry is open to club members of all ages and genders and will feature up to six teams with four players per team with a draw to determine the teams and playing order in each team.

Despite the name of the competition, the winning team will not receive a cup, but something even better – a bottle of wine each.

Jubilee Social Club creates street art gallery



The Jubilee Social Club has created a 'legal tagging wall' for local artists to showcase their work

The Jubilee Social Club in Leeds has teamed up with the city's Leeds Street Gallery to allow street artists to use its external wall for their artwork.

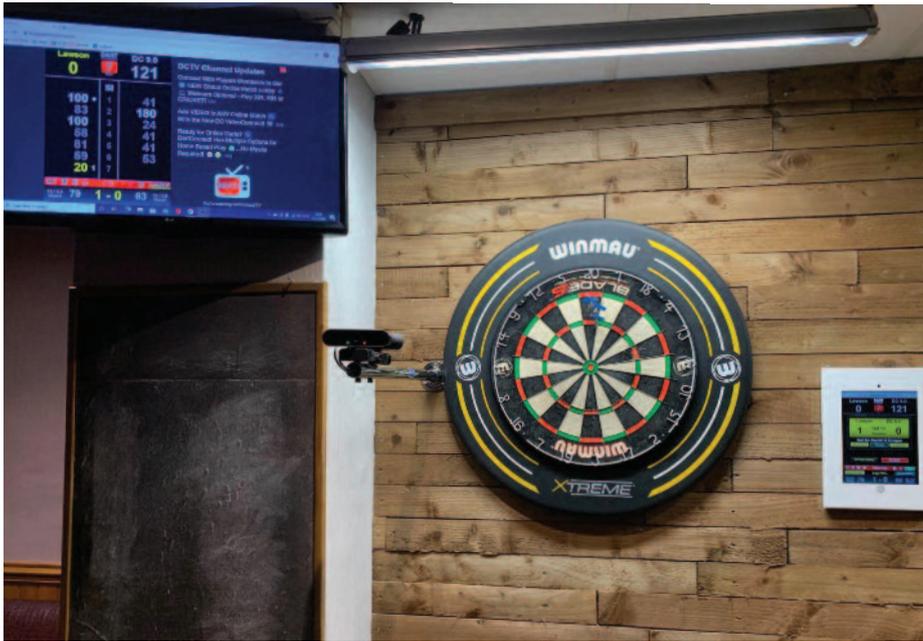
"The club used to be covered in graffiti," said Jack Ellis, the gallery founder, who is behind the initiative.

"Now it has become a legal tagging wall and each week artists work together to paint new artwork. It doesn't cost them anything, but they get fresh artwork every week.

"Having Leeds artists create public artwork means the art can reflect the local community properly but it also invites the community to stop, chat to the artist and understand the value of the street art."

The wall is one of a growing number of walls in the city which have been handed over for legal street art.

Consett Station Club upgrades darts set-up



Consett Station Club in County Durham will be staging their Darts Open on June 27 having recently upgraded the club's already impressive darts facilities

Consett Station Club has long been renowned as one of the best darts clubs in the country and that reputation looks set to continue with the club taking the opportunity to upgrade its darts facilities during the lockdown.

The club has installed a new scoring set-up for its main dart board using a PC and two cameras that will enable them to stream games played on the main board. It means the club will now have a highly professional set-up for future league games and competitions.

Meanwhile, in February, the club's leading darter, Phil Borthwick – a former CIU National Champion - took part in the 2021 PDC UK Qualifying School in Milton Keynes to fight it out for a PDC tour card among some of the country's top amateur players.

Phil played some quality darts but just missed out on a place in the final stage on legs difference.

The club will be staging its Darts Open on June 27. Entry costs £6. For further information, email: consettstation@hotmail.co.uk

Springwell Village Club set for reopening

Springwell Village Social Club in Gateshead is set to reopen with a major fanfare on April 12, having spent the build-up to the end of lockdown constructing a new landscaped Beer Garden and Car Park.

The club has also booked some major entertainment acts from July 2021 onwards, starting with Stars In Their Eyes finalist Gary Ryan (pictured) as Neil Diamond, who will be appearing on July 24.

Club Secretary Andrew Scott said: "We are looking forward to having a car parking outside area to the rear of the club redesigned to encourage its use during the warmer months and to promote outside functions throughout the year.

"We will have a new Car Park surface, new covered and open seating areas with power lighting planting and a new gate."



OBITUARY

Paul Henry Morgan

It is with great sadness that Leominster Sports and Social Club announces the passing of our Club Chairman, Paul Morgan, after a valiant fight against his illness.



Paul was a member and committee member at the Club for many years and took up the role of Chair of the club (Leominster & District Royal British Legion Club as it was then known) in 2006.

He initially had to steer the club through some very difficult times, including imminent closure, and, with careful management, led the club back to the healthy position it is in today.

Paul will be missed in the Club in so many ways, including as bingo caller, skittle player, car park line painter, and, not least, as a good, kind-hearted and generous friend and drinking buddy.

We extend our sincere condolences to his family and friends.

News in brief

Clubs urged to get behind Multiple Sclerosis Awareness Week during April

MS Awareness Week 2021 will run from 19-25 April and clubs are being urged to get behind the campaign to raise awareness of multiple sclerosis.

Most people have a vague idea what MS is, but lots of them are a bit confused.

In fact, MS is a disease of the central nervous system (the brain and spinal cord).

The central nervous system cells are covered in a protective layer of fatty protein called the myelin sheath.

MS is an auto-immune disease, where the immune system turns on itself and attacks the nerve cells, damaging this protective sheath, thus disrupting the 'messages' being transmitted from and to the brain, slowing them down, distorting them or not allowing them through at all, thus causing a range of symptoms for the sufferer.

For more information on the campaign, visit: <http://www.msociety.org.uk/>

OBITUARY

Devinia Boardman

Egham United Services Club is saddened to have to inform you of the passing of Devinia Boardman on Thursday, February 18, 2021.



Devinia had been fighting cancer for some time and sadly contracted COVID-19.

Devinia was a much loved and respected member of the club, having served on the Committee for numerous years overseeing the finances.

It is in a large part due to her hard work and dedication that this club survived, and finds itself in the secure financial position it is today.

She will be greatly missed. Our thoughts at this time are with Dave, her husband, and all of her family.

'Rockdown After Lockdown' at Crookes Social Club



Thor – Gods of Rock will be performing at Crookes Social Club in Sheffield on Saturday, June 26 in an event billed as 'Rockdown After Lockdown'

Crookes Social Club in Sheffield has announced that it will be reopening on Monday, May 17 and will be tempting regulars back through the doors with some of the club's most popular acts set to perform on consecutive Saturdays, commencing on May 22.

Meanwhile, on June 26, the club will be staging an event entitled 'Rockdown After Lockdown' with popular tribute act Thor – Gods of Rock live in the club's Concert Hall with free entry.

Members will have to make advance table bookings until June 20 when the Coronavirus restrictions are dropped.

News in brief

Takeaways proving to be a major success for Carlton House Club during shutdowns

The Carlton House Club in Olney, Northamptonshire, has been doing great business on takeaway food during the various lockdowns in 2020 and 2021.

Its renowned Sunday Carvery has been transformed into a takeaway/delivery service while the club has been closed and the initiative has proven to be a huge success with orders in triple figures most weeks.

Indeed, on Mother's Day in March, the club dished up a staggering total of 160 individual roast meals to members and their families.

This year, the club has also introduced a Friday night pizza takeaway service, serving authentic Italian 12-inch stoneground pizzas with a variety of toppings.

In order to thank regular customers for their support, everyone who ordered a meal in the weeks leading up to Easter was entered into a prize draw.

The person holding the winning ticket will receive a voucher for an eat-in free carvery meal for them and their family once the club reopens.

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Beware energy brokers selling snake oil

CIU Legal Consultant **Allyn Walton** issues a warning about so-called 'energy brokers' who approach clubs, sometimes using a fake association with the CIU, to try and make them sign too-good-to-be-true deals

Reports are coming in across the country about the resurgence of claims by so-called Energy Brokers regarding Climate Change Levy (CCL) exemptions for clubs.

Before talking about that just let me say a few things about these brokers generally:

- **Firstly, Energy Brokers are NOT regulated in any way and it fair to that say some are using that to their fullest advantage when it comes to exaggerated promises of what they can deliver.**
- **Secondly, because of this and because of the CIU's experience of them in the past, there is NO Energy Broker operating in the UK that has been conferred National Preferred Supplier status by the Union.**
- **And thirdly, this means that the plethora of CIU letterheads, badges and other use of CIU logos etc. by Energy Brokers is completely UNAUTHORISED.**

One such promise concerns the aforementioned CCL which is a tax charged on the energy that businesses use.

According to the Government, it's designed to "encourage businesses to be more energy efficient, helping to reduce their overall emissions in the process".

I'll happily pass on the subject of whether the CCL is achieving this objective BUT what I can say definitively is that clubs are NOT exempt.

There are exemptions from the main rate of CCL.

A supply is exempt if it is for domestic use or used by a charity for its non-business activities.

The definition follows that of VAT, so "non-business" activities will include those which are carried out by a charity for NO charge (e.g. where costs are covered by grantfunding or donations).

Clubs are generally NOT charities UNLESS they have been specifically registered as such, and a club's registration with the FCA Mutual Societies Register does NOT confer charitable status.

Even if clubs were a charity then the energy used by that charity must be for non-business activities.

There is also a thing called SMALL (de minimis) amounts of fuel consumption which may be treated as domestic use, even where they are supplied to a business.

However, the limits are so small that any club with... a cellar cooling system, lighting, heating and even an amplifier for the guest band... take my meaning? Yes, that's right, clubs DON'T qualify.

There is ONE exemption (and ONLY one mind you) – where supplies are made to a club premises which are put



CIU Legal Consultant Allyn Walton

partly for domestic use, as defined in the two bullet points set out below:

- **If domestic use is at least 60 per cent of the total use, then the WHOLE supply can be treated as such and is excluded from the levy. (Please believe me if your Steward's Flat is more than 60 per cent of the total floor space you need an URGENT re-think).**
- **If domestic use is less than 60 per cent of the total use, then the levy must be applied to that portion that does not qualify for relief.**

So there you are. I can't really put it any more clearly than that! You can take my word for it or end up burning snake oil in your club for fuel if you like. Because that's all it is!

If you have had any problems with energy brokers, feel you have been mis-sold products, just want to have a general whinge about them, or even dare say, pass on your recommendations about a particular company you've had dealings with... then please contact Head Office and they will put you in touch with me.



UEFA Champions League football live on BT Sport



Union Accountant Steve Connell retires after 50 years

The Union's Accountant, Steve Connell, retired at the end of March after 50 years working at Head Office. We talked to him about his half century with the CIU which included regular appearances at the Annual Meeting in Blackpool

Q: How did you come to work for the CIU?

Steve Connell: I left school with very few qualifications, travelled around Italy for a few months and then came back to the UK and worked in a holiday camp on the South Coast for a while before heading back to London to get a proper job.

I went to a job agency and they told me there was an office role in Highbury & Islington going which would pay £12.50 a week.

I duly turned up to the interview at what turned out to be the CIU, which I'd never heard of.

The chap who interviewed me decided to test my maths. He wrote the numbers one to 10 on a piece of paper but before he asked me a question I said '55' as I guessed that he was about to ask me to add up all the numbers.

He was so amazed at my swift response that he gave me the job. He didn't realise that my quick answer was down to me having recently learned a card trick which relied upon adding up the numbers one to 10!

That was November, 1970.

Q: What was your initial role?

SC: I started off as a General Office Clerk. Obviously in those days we didn't have computers in the office and we didn't even use calculators in the Accounts Department.

Everything was done by hand in ledgers and looked very antiquated by today's standards.

There were around 35 members of staff at Head Office doing everything manually.

Q: How did your career progress?

SC: I must have impressed Ashley Waker, the Union Accountant of the day, and he inspired me to get involved with the Accounts Department and go to evening classes



Steve Connell presenting the Union's Financial Statement at the 2019 Annual Meeting

to achieve the necessary qualifications to progress my career.

I developed a love for accountancy despite initially having no ambitions in the area.

It was sheer luck to get a job at the CIU and find something I really enjoyed doing.

I served as Assistant Accountant for several years before taking over from Ashley when he retired, becoming the Union Accountant on January 1, 1988.

Q: Do any particular figures from your CIU career stand out?

SC: I've worked with so many fantastic people during my time at the CIU but if I had to narrow it down,

there are three figures who stand out.

Firstly, my aforementioned predecessor Ashley Waker, who was the original inspiration for my getting involved with accountancy.

Secondly, the former Union President, Derek Dormer OBE. He is a very strong character and I had endless arguments with him on a multitude of topics but we both respected each other.

I learnt a lot about management from Derek.

Thirdly, Colin Hughes, who was the Branch Secretary for the South Wales Branch, an NEC Member and the Chairman of the Finance Committee, of which I was Secretary. Without doubt Colin was the most

intelligent figure, academically speaking, that the CIU has ever had.

He was a brilliant man with whom I worked very closely for many years.

Q: Many members will know you from giving the financial report at the AGM in Blackpool each year. When did you first attend the Annual Meeting?

SC: I've been attending Conference Weekend as a member of staff since 1971.

In those days, the Union used to pay out for the associated costs of the Annual Meeting with cash, so I was on hand to assist Ashley with those duties.

When I became the Union Accountant, my main role in Blackpool was to deliver the Annual Financial Report to delegates.

The very first year I had to do it, I was absolutely petrified as I sat on the podium, waiting to make my speech.

Fortunately, I was seated next to Lawrence Cunliffe, the Labour MP for Leigh and a member of the clubs Parliamentary Group, who was also due to give an address.

I noticed that he was physically shaking and, indeed, he asked me to pour him a glass of water as he was having difficulty doing it himself.

The fact that my hand was steadier than his gave me a lot of confidence and it hasn't been a problem since.

Although there was one occasion when, halfway through my speech, I made the mistake of looking directly at the official photographer just as his flash went off and was temporarily blinded for a few moments. A lesson learned!

Q: What will you look back on with most fondness from your CIU career?

SC: I've been very fortunate in that I've always worked with exceptionally good staff at Head Office and the CIU has generally managed to retain its staff for a long period of time.

It has also been great to meet so many CIU people from around the country, whether at Blackpool, or from travelling around the various branches over the years.

The CIU is unique in that the vast majority of people involved with the organisation, whether at club, branch or national level, are doing it for the love of it, for the benefit of the movement and their individual clubs.

I should make special reference to the incredible work undertaken at branch level over the years often for very little recompense.

Q: What do you consider to be the key issues facing the Union?

SC: Obviously, the club sector, in common with the entire hospitality sector, has seen a decline in recent years against the rise of 'in-home' entertainment.

That continues to be a major factor and something that clubs continue to battle against as they work hard to entice more members through their doors.

Something which would be very beneficial to the Union, in my opinion, would be to make affiliation cards compulsory.

Not only would it be of financial benefit to the Union and its clubs but it would ensure that each and every member of a CIU club has a better

affinity with the Union as a whole and feels they are an integral part of the Union.

The Union also needs to reassess its structure and ensure that it can move with the times, as it did when it sold its four convalescent homes.

Some members were very much against that move at the time but when the figures were analysed it was clear that the homes were losing a lot of money.

They were essentially subsidising cheap holidays for a very small minority of members and were not serving their original pre-NHS, pre-package holiday era purpose of providing convalescent services for working men.

Like any organisation, the CIU will have to continue to evolve.

Q: And a word about your successor as Union Accountant, Uto Ekanem

SC: Uto has been working alongside me for 13 years so it is great that the Union has that continuity and the reins have been handed to someone who has proven that they are more than capable of doing the job.

Q: What are your retirement plans?

SC: I would like to travel more, particularly to Sydney, Australia, where my eldest son and his family live, but that will have to wait until the Coronavirus restrictions are lifted.

My younger son lives in the UK and is planning to start a family so we will be looking to spend time with our grandchildren in England and Australia.

Changes to the Head Office Accounts team

Uto Ekanem replaces Steve Connell as Union Accountant from 1 April. Samantha Hagan is promoted to Assistant Union Accountant.

Head Office Manager Stephen Goulding comments: "I am pleased to confirm the promotions of Uto and Sam. Uto has 13 years experience with the CIU and Sam 21 years so they both have a wide knowledge of the job.

"We have promoted from within and are reducing the team to two. We aim to continue to provide a high level of service to our clubs."



Uto Ekanem



Samantha Hagan

Club Journal Coronavirus survey results

Our survey shows that CIU members across the country are waiting with barely concealed anticipation for the opportunity to walk back into their clubs and enjoy a drink or two alongside their friends and colleagues

Many thanks to those who took the time to take part in the latest *Club Journal* survey either online or by filling in the paper version which appeared in previous issues.

We have collated all the many responses in order to get a measure of how clubs are feeling ahead of reopening their doors following the latest lockdown.

As the UK forges ahead with its mass vaccination programme, there appears to be a general acknowledgement that the worst of the COVID-19 pandemic is well and truly behind us.

But this is undoubtedly a crucial time for clubs given the disruption they have had to endure since they were first forced to close back in March 2020.

In the intervening 12 or so months, clubs have reopened and shut again on a regular basis, each time having to adapt to seemingly ever-shifting Government restrictions on keeping members safe.

But, as we head into this latest relaxation of the Coronavirus restrictions, which the Government has promised will be 'irreversible', our survey shows that there is genuine optimism among clubs as they prepare to welcome back their members.

According to our survey, the majority of CIU clubs will

not be rushing to reopen in May and will rather wait until June 21 when all restrictions on trade are set to be removed.

Around 52% of respondents said they expected their club to open in June, while 42.1% of respondents are expecting to head back to their club in May.

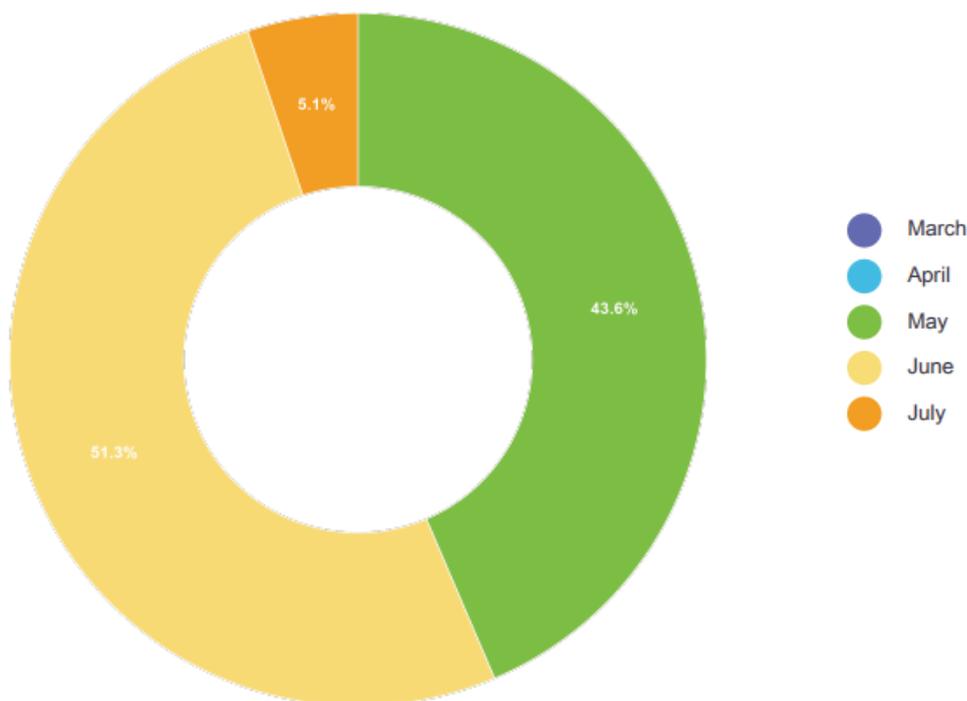
Having been able to offer outside hospitality since April 12, May 17 is the point at which clubs will be able to serve indoors although members will only be allowed to socialise with one other household or in a group of six and will have to be served at tables and wear masks when not sitting.

A small minority of respondents (5.3%) expect their clubs to wait until July before reopening.

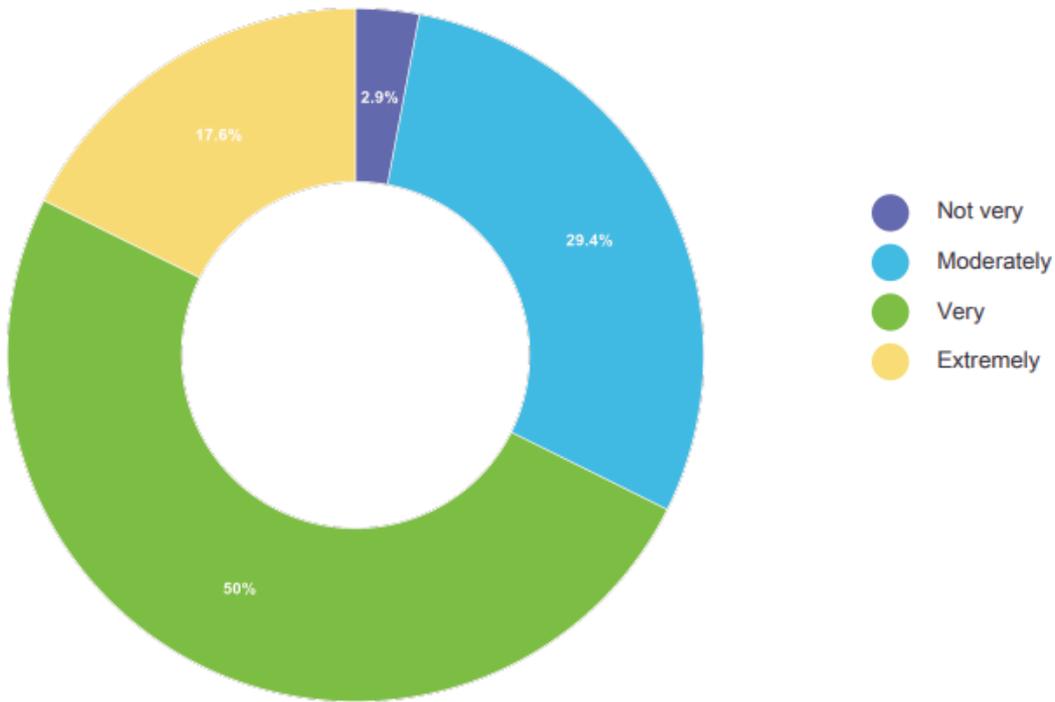
Meanwhile, in a big demonstration of optimism, a whopping 70% of respondents to the survey said they were either 'very confident' or 'extremely confident' about their club's future.

And with 50% of respondents saying they expect trade in their club to return to pre-pandemic levels within 12 months, it is clear that CIU clubs and their members are ready to hit the ground running and start serving their local communities once again.

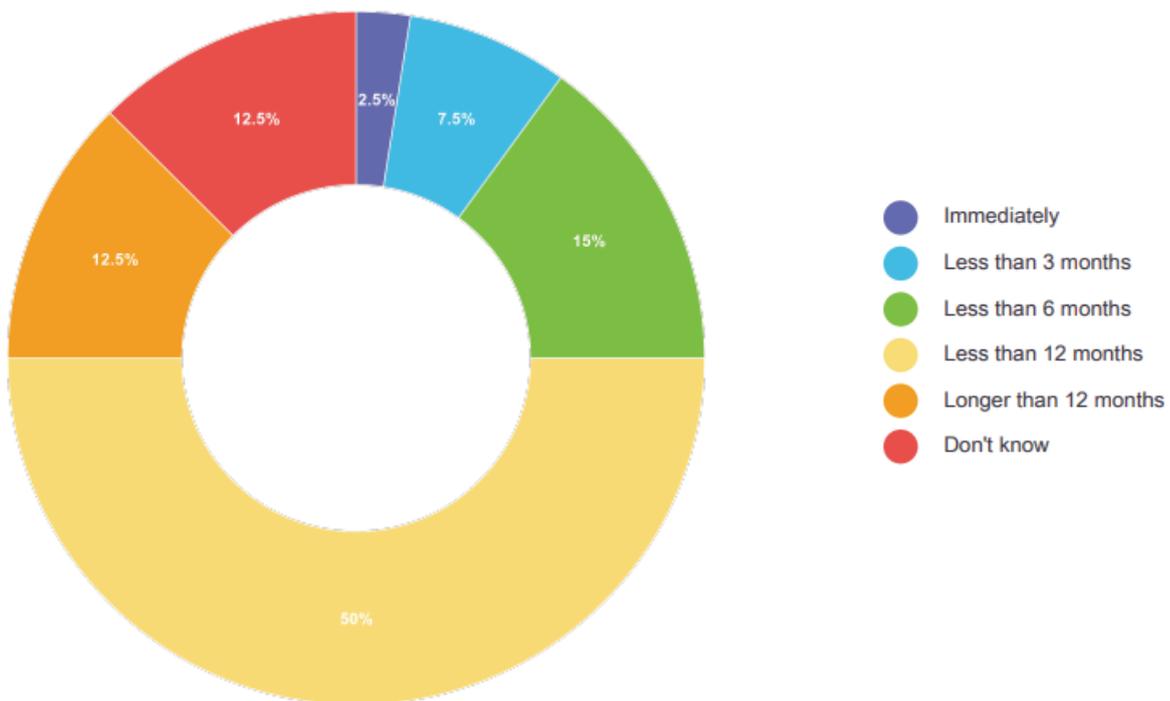
When do you expect your club to reopen after the latest shutdown?



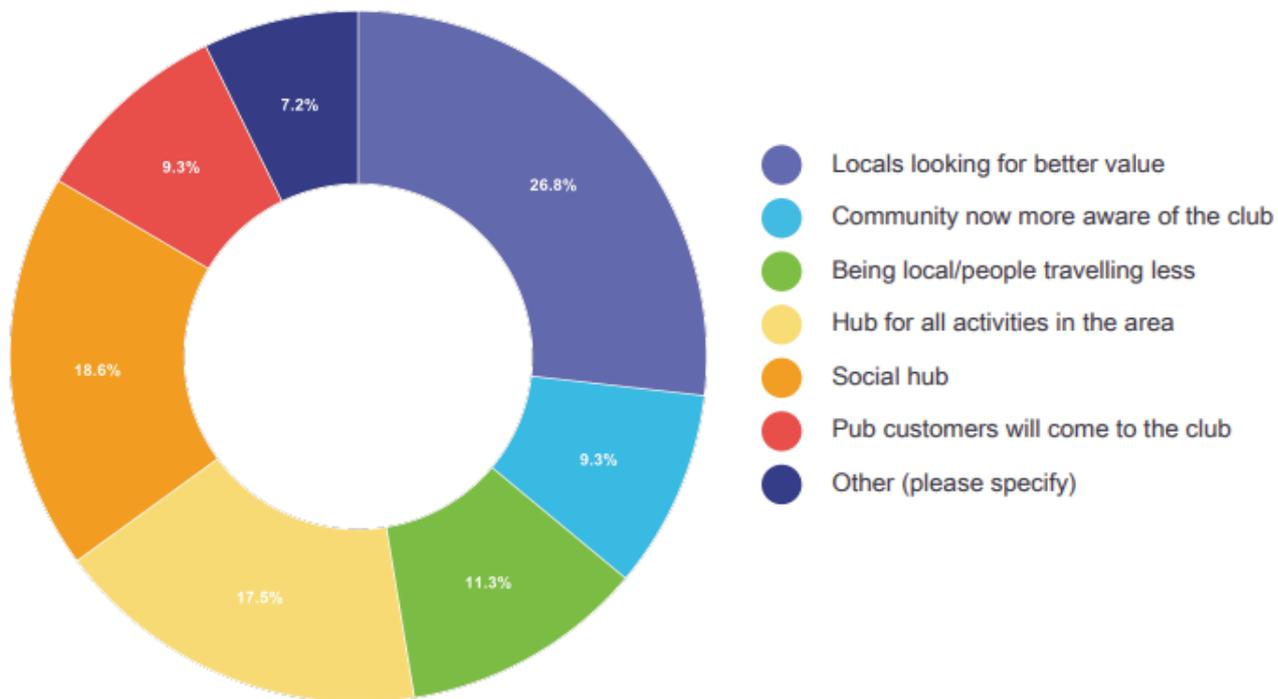
How confident are you about your club's future?



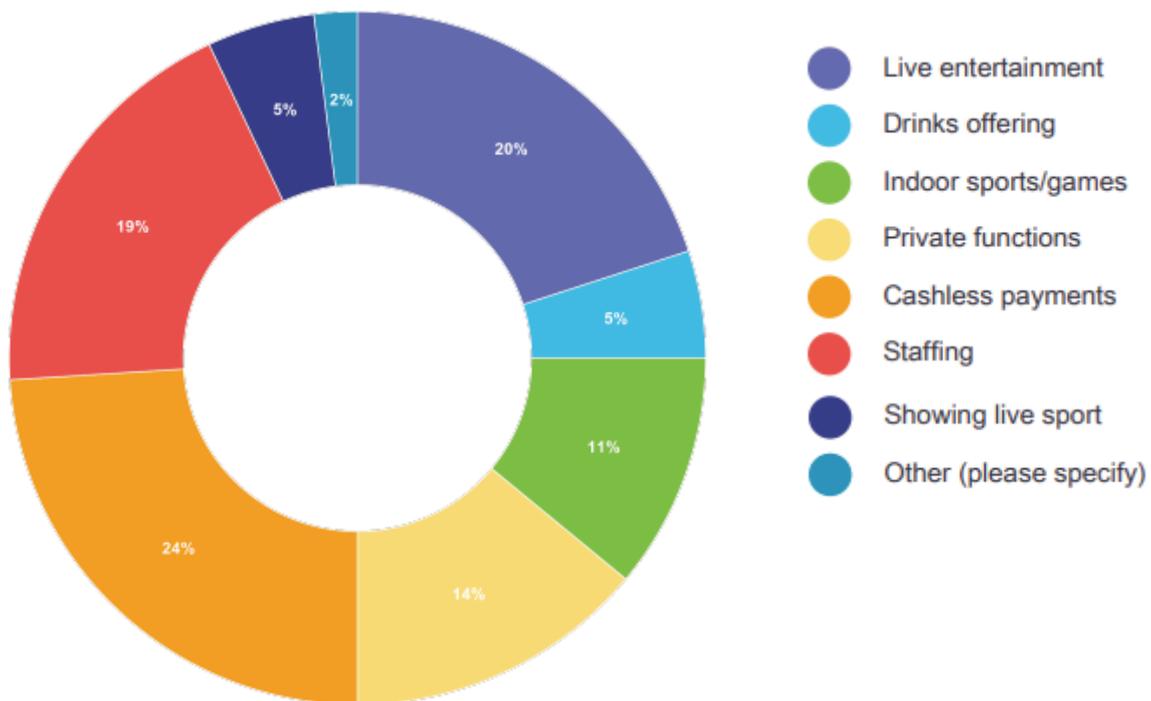
How long do you think it will take after reopening to reach pre-pandemic trading levels?



What are potential areas of growth for your club going forward?



Will your club change significantly how it operates in any of the following areas?



Survey respondents' comments on reopening

“We are not going to open until June 21 as we don't believe we'll be financially viable until that point. When we opened up after the first lockdown, the restrictions we had to operate under meant that we found it very hard to make any profit. The staffing costs were very high under the table service-only rule so it will be a relief to get back to bar service again.”

“The vaccination programme has created loads of optimism in the club with members constantly asking on our Facebook page when we are going to open.”

“We're in a reasonable position financially from the various support measures that were put in place but we need our members back in good numbers as soon as we open. That is why we won't open until June when the restrictions will end.”

“Our club doesn't have any outside space so we're holding on until June when we can start putting on entertainment events and hiring out our Function Room again.”

“We'll be opening in May as the members are desperate to get back in. We'll be taking it cautiously at the start and will keep an eye on our opening hours so we're only open when we have the people in to justify being open.”

“We are very confident of our club's future. The pandemic has taught us the importance of modifying promptly to meet the needs of our local community. And the importance of being connected to our members by email, social media etc.”

Top tips for boosting trade after reopening your club

Heineken UK, the Union's Preferred Supplier of Beer and Ciders, has commissioned research into the on-trade's biggest concerns and challenges around the reopening of their venues. Here, the brewer shares some top tips on boosting trade through 2021 and beyond



Members are looking forward to a perfectly poured, quality pint from their club bar after reopening

After lying empty for much of the past 12 months, CIU clubs are desperate to hit the ground running after reopening and will be eager to make up for lost time as they welcome back their members.

To help them get ready, Heineken UK has recently undertaken research across the on-trade to give bars some key pointers on boosting trade in the coming months and clubs will certainly benefit from many of the findings revealed by the brewer.

Heineken's research revealed that the three main challenges concerning venues are: attracting new customers (20%), retaining current customers (18%) and managing costs (17%).

To this end, Heineken UK has

created the Benefits Bar, an online resource which highlights the products, services and ideas venues need to help them increase trade.

Offering a flavour of the vast on-trade expertise and insight available to its customers, Heineken has put together the following top-line advice for 'future proofing' your venue, in line with the key concerns outlined in its research.

Attracting new people

Even the most successful of clubs are keen to bring new members into their venues.

Heineken recommends having a digital presence as the best way of helping people discover and visit your

venue – especially when research shows that 87% of people search online before they choose where to spend their money.

If your club doesn't already have a website or your current one is looking a bit tired, Heineken recommends visiting Useyourlocal, which is accessible at a discounted rate via the Heineken Buying Club – one of the tools that sit within the brewer's Benefits Bar.

Useyourlocal can help you create a club website in just 20 minutes and once it is set up, your members can like or follow your club to receive newsletters and updates to encourage them to visit more often.

You can also integrate your social

media channels into the website in order to keep your members up to date with live entertainment dates and other upcoming events.

Heineken also offers support on what type of content to share (and when) to connect with members, as well as free social media training for bar staff.

Retaining current members

After reopening, the vast majority of members are undoubtedly looking forward to a perfectly poured, quality pint from their club bar, but that is just one reason of many to visit the club.

Reminding current members of all the reasons they love their club and showcasing the ways in which they will be kept safe in the post-pandemic era will boost confidence and encourage them back into your venue.

This includes such things as displaying social distancing signage and sanitising tables regularly, to hosting fun events like quizzes, bingo sessions or meat draw nights.

Re-establishing these types of activities and getting members back into the swing of the regular club schedule will help drive trade during the traditionally quieter periods, rather than the club having to rely so heavily on the weekend trade.

Heineken has created its POS Direct service to help in this regard, so its customers can access professional point of sale and digital assets, from safety and reopening POS to personalised events and promotions.

Meanwhile, Heineken points to recent research which found that 42% of consumers are excited to try new drinks brands and 37% plan to make their on-trade visits more special by choosing more premium drinks.

Managing costs

From equipment to utilities, running a club isn't cheap – and now more than ever you'll want to make financial savings where you can.

Simple measures like introducing more energy-efficient light bulbs and better insulation for boilers and pipes



Heineken UK's recent research found that 42% of consumers are excited to try new drinks brands and 37% plan to make their on-trade visits more special by choosing more premium drinks

can help to chip away at running costs.

Reviewing your club's supplier base is always an opportunity to ensure you continue to get value for money, although this can take time to fully research and negotiate with suppliers.

Heineken has established its Buying Club to offer its customers discounts and better commercial terms with leading suppliers to help manage costs.

The Heineken Buying Club covers utilities, waste disposal, catering equipment or marketing tools and also offers discounts on outdoor furniture and business insurance.

Upgrading outdoor space

Heineken's research also revealed that venues with outside space can benefit from upgrading their outdoor facilities.

First impressions are everything; you can drive footfall and promote dwell time with a smart, clean environment.

Simple housekeeping like pressure washing the path up to your entrance or adding flowers and benches will

make your space attractive to members and shows you care about safety and hygiene.

If you have the necessary funds, it might also be worth investing in coverings, lighting and heating to weather-proof your space and encourage people to stay longer.

To help finance these up-front costs – which can often pay dividends – you can access unique discounts from top suppliers via the Heineken Buying Club.

Working with Heineken UK

While the past year has seen numerous challenges, the research revealed that the suppliers delivering great customer service, regular communication and flexibility came out on top.

For 99% of respondents, customer service is the most important factor in choosing a drinks supplier.

Heineken's UK-based contact centre, online portal and representatives are all available to give practical support in a way that works best for clubs as they look to bounce back from the disruption of the trade during the past 12 months.

HQ

News in brief

Contracts and Handbook available from Branch Offices

The CIU Contracts and Handbook have been updated and reprinted and are available to buy from your local Branch.

The documents available are:

- Club Staff Handbook
- Club Steward Contract
- Bar Manager Contract
- Bar/Cleaning Staff Contract
- Bar/Cleaning Staff Terms and Conditions of Employment
- Bar/Cleaning Temporary Staff Terms and Conditions of Employment
- Club Staff Accommodation Contract

The club documents are priced as follows: £5 for each Handbook; £2.50 for each Contract (except the Club Staff Accommodation Contract which is priced at £1.30 as a special limited edition) and £1.50 for each Terms and Conditions document.

To buy any of these documents please contact your local Branch Office.

National Executive Committee dates for 2021

The dates for the 2021 meetings of the NEC are as follows:

April - 7; May - 5; June - 2; July - 7; August - 4; September - 9; October - 6; November - 3; December - 1.

Annual Meeting 2021 dates

Thursday, September 9 – NEC Meeting/Executive Dinner (The Grand Hotel, Blackpool)

Friday, September 10 – Beer & Trades Show (Norbreck Castle Hotel, Blackpool)

Saturday, September 11 – AGM (The Grand Hotel, Blackpool)

Furlough Scheme extended in Budget

In his Budget statement last month, Chancellor Rishi Sunak announced that the Furlough Scheme would remain in place until the end of September.

From July 1, 2021, the level of grant will be reduced and clubs will be asked to contribute towards the cost of their furloughed employees' wages.

To be eligible for the grant clubs must continue to pay furloughed employees 80% of their wages, up to a cap of £2,500 per month for the time they spend on Furlough.

In addition, the business rates holiday for clubs has been extended until the end of September, one of the key measures in the Budget announced in March.

Meanwhile, the reduction in VAT to 5% on sales of food and soft drinks for the hospitality sector that was introduced in 2020 has been extended until the end of September.

After that, VAT for the sector will increase to 12.5% for the following six



The Government has extended the Furlough Scheme

months.

Other measures announced in the March Budget include a business restart scheme, which allocates a total of £5 billion in funding for small business grants of up to £18,000 to hospitality and leisure businesses.

For the second year running, the planned increase in duty on spirits, wine, cider and beer have been cancelled.

Update: Dransfields CIU Charity Raceday

A number of clubs have enquired about whether the annual Dransfields CIU National Raceday – which was cancelled in 2020 due to the pandemic – will take place at Wetherby later this year in its usual mid-November slot.

Wetherby Racecourse have issued this statement:

“Following the publication of the Government’s Roadmap for ending the lockdown on February 22, we can

now start to make plans with confidence for our new season which will start on Wednesday, October 13, 2021.

“The Racecourse Executive are delighted at this announcement and are busy working on protocols alongside our governing body to ensure the safe return of spectators.

“We will announce further updates as soon as we can.”

The Government's reopening timetable for clubs in England

With Stage 1 of the UK Government's 'Roadmap' introduced on March 29, CIU clubs are preparing for the next three stages of the process to ease the Coronavirus lockdown across England. Here is a summary of stages 2-4

Stage 2 – April 12

Clubs with gardens will be allowed to serve customers sitting outdoors.

Members can meet in a group of up to six people from different households and a maximum of two households can meet to form a group of any size.

There is no 10pm curfew or 'significant meal' as was the case during 2020 but at any premises serving alcohol, customers will be required to order, be served and eat/drink while seated.

If customers need to access any indoor areas, they will need to wear face coverings whilst indoors.

Stage 3 – May 17

Clubs will be able to seat customers indoors.

Parties can be made up of a maximum of six people or two households of any size; groups seated outside must be smaller than 30 people.

Up to 30 people will be allowed to attend social events such as weddings, receptions, funerals, wakes and christenings.

At premises serving alcohol customers will be required to order, be served and eat/drink whilst seated.

Stage 4 – June 21

All restrictions will be lifted and trading will return to normal.

The UK Government states that this timetable will be guided by whether the following 'four tests' are being met:

- The vaccine deployment programme continues successfully
- Evidence shows vaccines are sufficiently effective in reducing hospitalisations and deaths in those vaccinated;
- Infection rates do not risk a surge in hospitalisations which would put unsustainable pressure on the NHS
- The assessment of the risks is not fundamentally changed by new 'Variants of Concern'.

At the time of writing, the Welsh Government has not announced a reopening date for clubs, although the First Minister, Mark Drakeford, has mooted that outdoor hospitality could be introduced at the end of April.

Bowling sections urged to get behind 'Bowls' Big Weekend' in May

Taking place over the Spring Bank Holiday of the 2021 season (Friday May 28-31), Bowls' Big Weekend is a national initiative offering clubs the opportunity to promote the sport and attract new members.

Research shows that 20% of new bowlers join the sport on the back of open weekends, that clubs want support to help recruit new players and that there are plenty of people out there who would love to have a go at bowls.

Bowls' Big Weekend is open to clubs affiliated to Bowls England and The British Crown Green Bowling Association, and is being run alongside the Bowls Development Alliance and Disability Bowls England.

It takes place over the four-day period allowing clubs to organise activity that best fits within their club's calendar and complies with Return to Play guidance.

Affiliated clubs who sign up will be able to access free resources, including bowls-specific workshops to help run a great event and grow your club. In addition, publicity material and creative resources for social media channels, websites and within the local community will be made available.

It will be supported by a national marketing campaign to help raise awareness of the events across the country, and some clubs will get a visit from an England Commonwealth Games Squad bowler.

There will be a range of digital posters available for you to insert your club and event details on, in addition to posters and banners.

Courses will be available for clubs to book onto in partnership with the



Bowls Development Alliance, including guidance on marketing and engaging your local community.

For further information on Bowls' Big Weekend, visit:
www.bowlsengland.com

2021 CIU Beer & Trades Show set for September 10

As confirmed in the last issue, the 29th Beer & Trades Exhibition will take place on the afternoon of Friday, September 10 in the Norcalympia Suite at the Norbreck Castle Hotel in Blackpool



The 2021 CIU Beer & Trades Exhibition will take place on Friday, September 10

As announced in last month's *Club Journal*, the Union's 29th CIU Beer & Trades Exhibition will take place on Friday, September 10 as part of the rescheduled Conference Weekend for 2021.

With the Government recently setting out its roadmap to lift COVID-19 restrictions by June 21, the stage is set for delegates to attend Conference Weekend during the late summer.

The event is the UK's biggest trade show for members' social clubs with an array of products and services on display which are all targeted at helping clubs to boost trade, save money and bounce back from the various lockdowns which have been imposed over the past year, while taking part in some fun activities along the way.

Already several key club suppliers have confirmed their presence at the 2021 show – don't miss out!



The Norcalympia at the Norbreck Castle Hotel is the venue for the CIU Trade Show

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Annual Meeting confirmed for Saturday, September 11

It has been confirmed that CIU club delegates from across the country will gather at the 2021 Annual Meeting in the Royal Suite of the Grand Hotel in Blackpool on Saturday, September 11

The Union's 2021 Annual Meeting will take place on Saturday, September 11 in the Royal Suite of the Grand Hotel in Blackpool.

The venue, situated on Blackpool's North Promenade, is very close to the town centre and has a tram stop opposite its main entrance.

This year's Annual Meeting will be the first chance for delegates to debate and vote on the CIU constitution since April 2019 with the 2020 Conference having been cancelled due to the COVID-19 pandemic.



The 2021 Annual Meeting will take place on Saturday, September 11 at Blackpool's Grand Hotel



Union President George Smith will chair the 2021 Annual Meeting



The Royal Suite at the Grand Hotel in Blackpool will be the venue for the 2021 Annual Meeting



Union Secretary Kenneth D Green CMD ACM will deliver his address at the 2021 AGM



Union Vice-President Ken Roberts CMD ACM will be on the podium in Blackpool



NEC Member Jack Haughey CMD ACM at the last AGM

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THE CIU – 159 YEARS OF HELPING CLUBS SUCCEED

Here's an in-depth look at the many services and benefits offered by the CIU to our affiliated clubs, including legal advice, the chance to learn about club law and finance through the Union's Education Programme and the opportunity to take part in national and regional competitions in a variety of sports and games

Advice and Help for Clubs

Affiliated clubs can take advantage of the resources of the CIU through their local Branch Secretary and from Head Office with assistance offered in legal proceedings where matters of club principles are involved. The Union produces a series of contracts and handbooks which take in the current legislative requirements, including the Club Secretary Handbook which is regularly updated to include the most recent changes to employment law. The Union also runs an Arbitration Training programme.

Education

The Award in Club Management (ACM) is a qualification which comprises three self-contained units each taking one day of classroom-based study to complete. Unit 1 covers Law & Regulation, Licensing, Unit 2 covers Other Law and Regulations and Unit 3 covers Management, Finance and Administration. The course is open to all CIU members but is specifically aimed at people who are going to be sitting on club committees and occupying positions of authority within clubs for the first time.

Club Journal

Club Journal is the Union's official monthly magazine and is a must-read for CIU members. Each month the magazine features news from around the branches, club profiles, opinion columns from leading Union figures, business-building advice from the experts, sporting news and results, plus details of the CIU Racing Club discounts available to members. Each affiliated club receives one free copy of the monthly magazine while an annual subscription of 12 issues costs £7.50.

Charity

CIU clubs are at the forefront of raising funds for an array of national and local charities with members getting involved in a range of activities – from charity darts marathons and sponsored bike rides to special fundraising concerts and entertainment nights. As well as countless local charities, many national charities benefit from CIU events that are held throughout the year at our clubs, including the Alzheimers Society, the British Heart Foundation and Macmillan Cancer Support.

Lobbying on Behalf of Clubs

Union officials have been at the forefront of helping shape legislation across a number of areas of crucial importance to clubs through the CIU's involvement with the All-Party Parliamentary Group for Non-Profit Making Private Members' Clubs. This group, which meets regularly at Westminster, gives the Union direct access to both Members of Parliament and Peers from across the political spectrum. The CIU also plays a leading role in the Committee of Registered Clubs' Association (CORCA).

Rules

The CIU Rules Department deal with all matters relating to rules on behalf of clubs, the Union and the Branches. The preparation of all rule changes for the approval of the club members, the registration with the Financial Conduct Authority (FCA) and the printing through the Union's printer, are all dealt with at Head Office. Head Office also deals with clubs' affiliation to the Union. The Union has produced a Generic Rules Book especially to help clubs which are currently unaffiliated to the CIU.





Events - CIU Beer & Trades Exhibition

Normally staged during Conference Weekend, the CIU Beer & Trades Exhibition provides a great opportunity for club delegates to attend a free trade show which is specifically targeted at the needs of CIU clubs. The show provides a great day out for club men and women, as the many exhibitors – including several of the CIU’s Preferred Suppliers such as Dransfields, Heineken UK, Higos and Matthew Clark – show attendees how they can help increase profits and save money on running costs at their clubs.

The CIU Racing Club

In normal times, the CIU Racing Club enables clubs to take advantage of special discounted tickets for club outings to a variety of racecourses across the country. When spectators are allowed back into racecourses, *Club Journal* will publish a list of fixtures for race meetings throughout the year for which CIU members can obtain their discounted tickets, as well as giving details of exciting ‘one-off’ offers and packages, including racedays at some of the country’s top racing venues, including Chepstow and Haydock Park.

Sport & Games

The Union is one of the biggest organisers of sporting competitions in the country with trophies being competed for at both a National and Branch level. The following Indoor Championships are held annually within the CIU: Team Darts, Team Pool, Team Snooker, Individual Snooker, Individual Darts, Individual Pool, Dominoes 5s and 3s, Dominoes Straights and Cribbage Pairs. Many nationally ranked snooker and darts players first honed their skills at their local CIU club.

CIU Official Website

The CIU’s official website (www.wmciu.org.uk) provides a wealth of information regarding the activities going on throughout the Union, as well as contact details for Head Office and Branch personnel. It also has a ‘Breaking News’ section which will keep you abreast of the latest Government information on financial support for clubs during the COVID-19 pandemic, as well as links to the Union’s Preferred Suppliers. It also has a database of all the clubs affiliated to the CIU.

Events - CIU National Charity Raceday

Dransfields CIU National Charity Raceday is an annual event, held at Wetherby Racecourse in November. This is one of the highlights of the CIU calendar and the 2019 event saw 1,000 Union members enjoying a fantastic day out as they raised over £1,700 for the CIU’s Education Programme. The CIU marquee is situated next to the Winners Enclosure, with discounted beer and hearty food on offer. The CIU also runs an annual Greyhound Racing night each September in Sheffield.

PRS Tariff

The CIU has negotiated a special discount for its clubs with the Performing Right Society (PRS) which collects and distributes licence fees for the use of music on behalf of songwriters, composers and performers. The PRS licence covers music played through radios, CDs, streaming on the internet, music on TVs and also live music performances. The tariff for Members’ Clubs is printed annually and placed in *Club Journal*. It can also be downloaded from the CIU website: www.wmciu.org.uk



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FAST DELIVERY - UK STOCKIST - CONTRACT QUALITY

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Club Secretary by post to:

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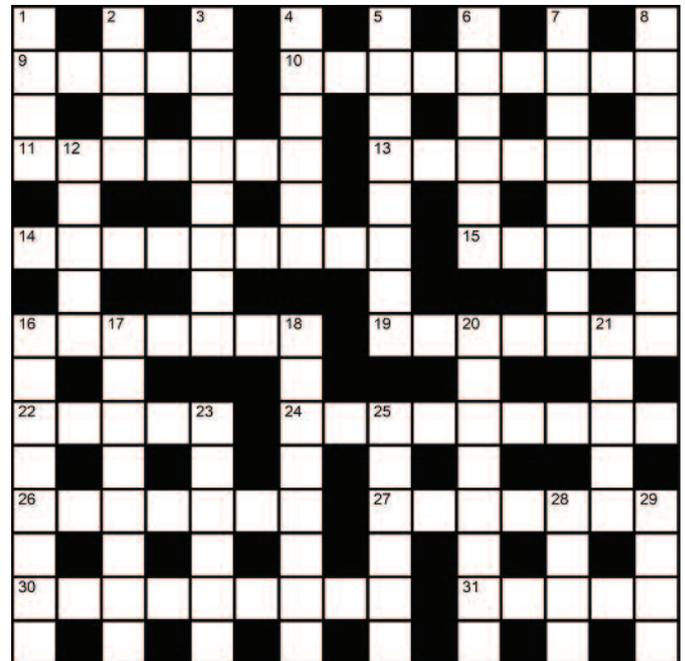
ACROSS

- 9 Suss out assiduous production of sound (5)
- 10 Communication system for heroes using a map (9)
- 11 A plainer tiara just displays apathy (7)
- 13 From Lou, somehow, comes one of people (7)
- 14 Is he impersonation royalty? (4,5)
- 15 Altogether now, "Score!" (5)
- 16 Hold evil-looking bee in contempt (7)
- 19 Accommodation that brings out the hog in us? (7)
- 22 Cat, said to be found on the golf course? (5)
- 24 When age greets misfortune with holiday chocolate? (6,3)
- 26 Heads of Government about all in? That's irksome! (7)

- 27 Badge to steer around? (7)
- 30 'Tis normal to be involved in one of these seven deadlies (6,3)
- 31 Huge delivery of lager (5)

DOWN

- 1 Imagined how to dine out with three wise ones (4)
- 2 Trimmer, but am not amazed, strangely (4)
- 3 Rang off about the bouquet garni in the shop (8)
- 4 Get away from peace's fragility (6)
- 5 Cereal grain that's other than a ram (8)
- 6 Choose not to stop touting some stuff (3,3)
- 7 Weird notice in the Financial times about wedding paper (8)
- 8 Answering with irritating yelping, mid-afternoon (8)
- 12 Oddly, Nature's at a loss for a carer (5)
- 16 Mag. label cut up for rugby, say (4,4)
- 17 Lords-and-ladies (without asides) grown for renter (8)
- 18 Foreseeing, but not of how to give vim! (8)
- 20 Apprehensively attempting to use inlay (8)
- 21 Funny thing, this dark time! (5)
- 23 Of the backbone of a plains drifter (6)
- 25 Diffuse renewables for a bit of calm (6)
- 28 Starting to sing off-key for pudding! (4)
- 29 Always limited in perseverance! (4)



Name _____
Club _____
Address _____

Send your entry to Club Journal
Crossword, Alchemy Contract
Publishing, 59/60 Thames St,
Windsor, Berkshire, SL4 1TX.
Deadline April 25.

CROSSWORD SOLUTION

Congratulations to the five winners of our £10 Prize Crossword for March.

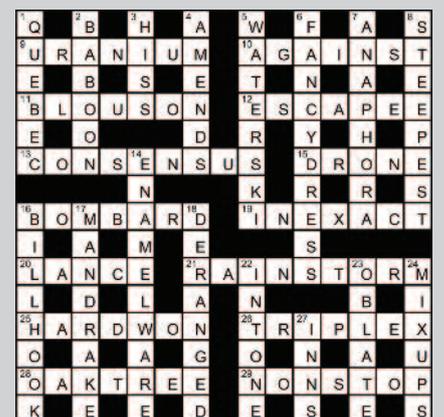
Anthony Burnside of Tudhoe Victory Club

John Pugh of Cardiff West End Social Club

Vanessa Jones of Yardley Ex-Servicemens

Mr L Shipley of Wilby WMC

Gavin Chapman of Garforth Country Club





Sunday, April 11, 7pm – Sky Sports Golf

Golf: The Masters

Action from the final session of the prestigious event at the Augusta National Club. Last year's event was postponed from its normal April slot and played in November. Dustin Johnson won the tournament with a record score of 268, 20-under-par, five strokes ahead of Im Sung-jae and Cameron Smith, to take possession of the famous green jacket.



Saturday, April 17, 1pm – BBC

Snooker: World Championship

The biggest snooker event of the year takes place at The Crucible in Sheffield. Delayed by the first national lockdown last year, the 2020 event eventually took place in July/August and saw Ronnie O'Sullivan win his sixth world title, defeating Kyren Wilson 18–8 in the final. It was a sixth World title for O'Sullivan, putting him level with Steve Davis and Ray Reardon.



Tuesday, April 27, 7.45pm – BT Sport

UEFA Champions League: Semi-Final

The first of the two UEFA Champions League semi-finals as the last four teams left in the competition battle for a place in the final. The reigning champions are Bayern Munich who defeated Paris Saint-Germain in the final by 1–0 last season to become the first European Cup winners to win all their matches during the tournament.

SPORTING HIGHLIGHTS

April is a big month for live sport with football action from the Champions League and Premier League, plus the Snooker World Championship in Sheffield and the Grand National at Aintree

Friday, April 9, 8pm

BT Sport

Premier League: Fulham v Wolves

Saturday, April 10, 12.30pm

BT Sport

Premier League: Manchester City v Leeds United

Saturday, April 10, 12.30pm

Sky Sports Football

Championship: Millwall v Swansea City

Saturday, April 10, 1pm

ITV

Horse Racing: Grand National Meeting

Saturday, April 10, 3pm

Sky Sports Football

Championship: QPR v Sheffield Wednesday

Saturday, April 10, 3pm

Sky Sports Premier League

Premier League: Manchester City v Leeds United

Saturday, April 10, 5.30pm

Sky Sports Premier League

Premier League: Crystal Palace v Chelsea

Saturday, April 10, TBC

BT Sport

Heineken Champions Cup Rugby – Quarter-Final

Saturday, April 10, 6pm

Sky Sports Golf

Golf: The Masters

Sunday, April 11, 12 noon

Sky Sports Premier League

Premier League: Burnley v Newcastle United

Sunday, April 11, 2.05pm

Sky Sports Premier League

Premier League: West Ham v Leicester City

Sunday, April 11, 4.30pm

Sky Sports Premier League

Premier League: Tottenham Hotspur v Manchester United

Sunday, April 11, 6pm

Sky Sports Golf

Golf: The Masters

Sunday, April 11, 7pm

BT Sport

Premier League: Sheffield United v Arsenal

Monday, April 12, 6pm

Sky Sports Premier League

Premier League: West Bromwich v Southampton

Monday, April 12, 8.15pm

Sky Sports Premier League

Premier League: Brighton & Hove Albion v Everton

Tuesday, April 13, 8pm

BT Sport 2

UEFA Champions League: Quarter-Final 1, 2nd Leg – Chelsea v FC Porto

Tuesday, April 13, 8pm

BT Sport 3

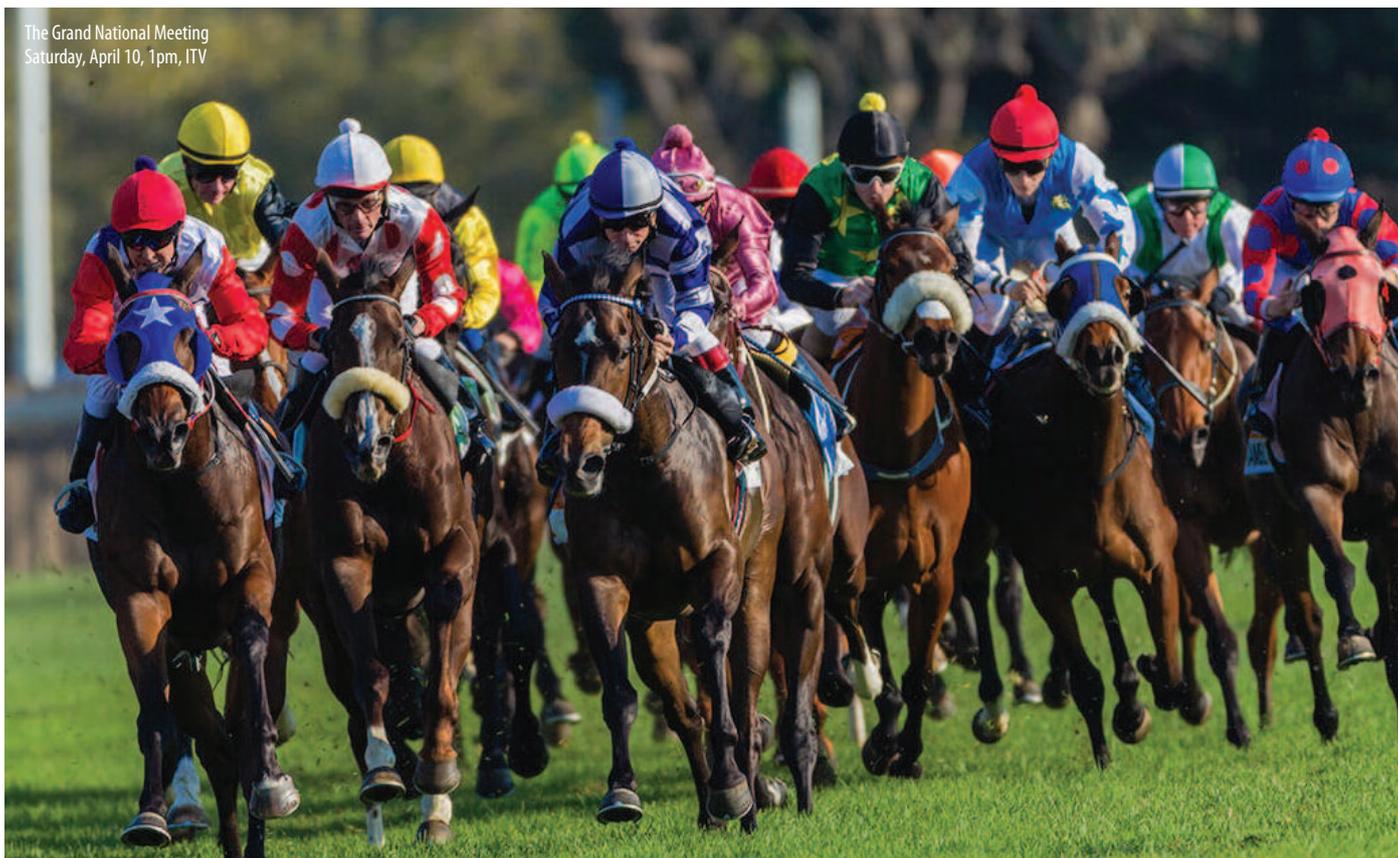
UEFA Champions League: Quarter-Final 2, 2nd Leg – PSG v Bayern Munich

Wednesday, April 14, 8pm

BT Sport 3

UEFA Champions League: Quarter-Final 3, 2nd Leg – Borussia Dortmund v Manchester City

The Grand National Meeting
Saturday, April 10, 1pm, ITV



Wednesday, April 14, 8pm

BT Sport 2

**UEFA Champions League:
Quarter-Final 4, 2nd Leg –
Liverpool v Real Madrid**

Thursday, April 15, 7.45pm

BT Sport

**UEFA Europa League: Quarter-
Final, 2nd Leg**

Thursday, April 15, 7.45pm

Sky Sports Arena

**Super League: Leeds Rhinos v
Wigan Warriors**

Friday, April 16, 7.45pm

Sky Sports Arena

**Super League: Hull KC v
Huddersfield Giants**

Saturday, April 17, 1pm

BBC

Snooker: World Championship

Saturday, April 17, TBC

BBC1

FA Cup – Semi-Final 1

Sunday, April 18, 1pm

BBC

Snooker: World Championship

Sunday, April 18, 2pm

Sky Sports F1

**Formula 1: Emilia-Romagna
Grand Prix**

Sunday, April 18, TBC

BT Sport

FA Cup – Semi-Final 2

Monday, April 19, 1pm

BBC

Snooker: World Championship

Monday, April 19, 7pm

Sky Sports Action

Darts: Premier League

Tuesday, April 20, 7pm

Sky Sports Action

Darts: Premier League

Wednesday, April 21, 7pm

Sky Sports Action

Darts: Premier League

Thursday, April 22, 7.45pm

Sky Sports Arena

**Super League: Huddersfield
Giants v St Helens**

Friday, April 23, 7.45pm

Sky Sports Arena

**Super League: Hull FC v
Wakefield Trinity**

Saturday, April 24, 3pm

BT Sport 3

**Premiership Rugby: Leicester
Tigers v Northampton Saints**

Sunday, April 25, 4pm

Sky Sports Main Event/Football

**Carabao Cup – Final:
Manchester City v Tottenham
Hotspur**

Tuesday, April 27, 7.45pm

BT Sport

**UEFA Champions League:
Semi-Final 1, 1st Leg**

Wednesday, April 28, 7.45pm

BT Sport

**UEFA Champions League:
Semi-Final 2, 1st Leg**

Thursday, April 29, 7.45pm

Sky Sports Arena

**Super League: Wigan Warriors v
Hull FC**



**For sports &
social clubs,
it has to be Higos**

Hope's for a brighter future.

As light begins to appear at the end of what seems like a very long tunnel, at Higos we're keen to continue making 2021 a successful year. We're ready to get stuck in and focus on getting to know the quirks, challenges and idiosyncrasies of all our clients unique insurance needs. We have high hopes for the future to get back out on the road again and thoroughly introduce ourselves to all the clubs.

With 8000 membership organisations in the UK, from snooker clubs to scout troops, we understand your business is unique, so is our approach. Our bespoke cover is flexible, simple and handled by our dedicated in-house CIU insurance team, offering independent advice, expertise and underwriting skills to find cover that's 100% tailored you.

Our bespoke sports and social clubs insurance includes:

Public & Employers liability	Directors & Officers liability
Sports playing surfaces	Money in gaming machines
Legal expenses cover	Personal accident cover

With Covid19 causing many changes to the workplace, we know the amount of valuable time and energy that's spent on keeping up to date with UK & EU regulation, that's why we're delighted to offer our bespoke Higos Risk Management service. Our service provides you with the means to manage all aspects of staff employment and workplace safety more easily, effectively and more profitably. We can also offer cover and advice in respect of: Cyber Insurance, Engineering Inspection, Commercial Loss Recovery, and much more.

For independent advice contact our expert team

 	Get in touch Call us 01458 270 303 Email us hospitality.portfolio@higos.co.uk
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