

Conference Weekend 2021 pushed back to September

In light of the continuing restrictions across the UK due to the COVID-19 pandemic, the Union has taken the pre-emptive step of moving this year's Conference Weekend.

The Union's Officers and National Executive take their responsibility to staff, clubs and colleagues seriously with regards to Coronavirus.

With that 'duty of care' in mind it has been decided to reschedule Blackpool 2021 from its traditional April slot to later in the year with the Union currently investigating the logistics of re-arranging it for September.

This decision has not been taken lightly but in the current climate it is felt to be the correct course of action and follows on from the cancellation of Conference Weekend in 2020 which coincided with the first national lockdown in the UK.

The Union will be placing information on the Union website and in *Club Journal* to keep Union members updated.

Conference Weekend is, of course, the key date in the Union's calendar and an opportunity for delegates from all the CIU-affiliated clubs in the UK to



Conference Weekend 2021 will be moved from its April slot

come together and vote on the organisation's constitution at the Annual Meeting.

The weekend also encompasses the CIU Beer & Trades Exhibition which is the UK's largest trade show specifically for the social club sector with a large number of suppliers, including Heineken UK and Dransfields, showcasing their products and services.

For further information on Blackpool 2021, see pages 20-23.



Kent CIU club becomes COVID-19 testing station

Sheerness East Working Men's Club on the Isle of Sheppey in Kent has found itself on the frontline of the battle against COVID-19, having been transformed into a key testing site for the virus after the club's Committee offered its facilities for free to the local council.

Kent County Council set up a targeted asymptomatic COVID-19 testing site in the club's Hall in December with a full staff of medical professionals carrying out tests 12 hours a day with a maximum daily capacity of 600 tests daily.

The club was featured on national and local television news bulletins in December when a number of foreign lorry drivers trapped at Dover were sent to the testing centre in order to be cleared for a return to their home countries.

For more on this story, see page 5.

Colley WMC President Bob Wright awarded the MBE

Bob Wright, the President of Colley Working Men's Club in Sheffield, has been awarded the MBE in the New Year's Honours list for services to boxing.

Bob has run the Parson Cross Amateur Boxing Club for the past 40 years, providing sporting opportunities for generations of local youth.

For the full story, see page 18.



inside...

Editor's Letter 2

Club News 3

Crossword 29



Welcome to the January issue of *Club Journal* as the UK finds itself in another lockdown and our clubs look set to stand empty for several weeks to come.

It was a feature of the first lockdown that, despite being shut, CIU clubs continued to serve their local communities, ensuring that the most vulnerable people in their areas were not left to fend for themselves and could tap into the ready-made network of support provided by our clubs.

I am sure we will hear many more uplifting tales from our clubs during the 2021 lockdown – please do continue to send in your stories and pictures to us at *Club Journal* regarding any initiatives in which your club is involved.

Indeed, in this issue we hear from East Sheerness WMC in Kent which has temporarily been turned into a COVID-19 testing station and has found itself on the frontline of the battle against Coronavirus in an area which has seen very high infection levels in recent months. You can read the full story on page 5.

Meanwhile, the Queen's New Year's Honours List brought an accolade for a true club hero in Sheffield as Colley WMC Club President Bob Wright was awarded the MBE for services to boxing.

Welcome

As you'll discover in our interview with Bob on pages 18-19, he was the founder of the Parson Cross Amateur Boxing Club in 1982 and in the intervening four decades has been a positive guiding light for the many hundreds of young people who have progressed through the club.

I am sure all CIU members will join in congratulating Bob for this well-deserved honour.

Elsewhere in this issue, we hear how Elland WMC and North Biddick Social Club negotiated their way through a pretty torrid 2020 and how they are intending to bounce back when they reopen – see pages 10-12.

We also gain some insights on the future of clubland from on-trade analyst Ashley Cairns of market research experts CGA – see pages 14-15.

As you'll see from the front page, our National Executive has taken the decision to push back this year's Conference Weekend from April to September and we will be publishing details of the new dates as soon as they are finalised.

Enjoy the issue and please stay safe during lockdown.

Stephen Goulding, Editor

CIU
253-254 Upper Street
London N1 1RY

Tel: 020 7226 0221
Fax: 020 7354 1847
E-mail: info@wmcu.org.uk
Website: www.wmcu.org.uk

Editor
Stephen Goulding
E-mail: SGoulding@wmcu.org

Club Journal is published by Alchemy Contract Publishing for the CIU
59/60 Thames Street, Windsor, SL4 1TX
Tel: 01753 272022
E-mail: info@clubjournal.co.uk

For editorial, contact justin@clubjournal.co.uk
For advertising, contact sean@clubjournal.co.uk

The views expressed in this journal are not necessarily those of the publisher

CLUB JOURNAL

CIU Editorial Panel



George Smith
President



Geoff Whewell
Vice-President



Kenneth D Green CMD ACM
General Secretary



John Batchelor
NEC Member



Sean Belton CMD
NEC Member



Geoff Blakeley CMD ACM
NEC Member



Stephen Foster CMD ACM
NEC Member



Carol Goddard
NEC Member



Dave Gravel CMD
NEC Member



Jack Haughey CMD ACM
NEC Member



Les Hepworth CMD ACM
NEC Member



Chris O'Neill CMD ACM
NEC Member



Ken Roberts CMD ACM
NEC Member



Bob Russell CMD
NEC Member



Bill Stoker
NEC Member

Cheylesmore Social Club to the fore of food hub



Cheylesmore Social Club has become a major hub for a worthy food charity

Cheylesmore Social Club in Coventry was at the centre of a major local festive appeal in December which aimed to help people who were struggling to feed their families through the festive season.

The club hosted the Cheylesmore Food Hub in mid-December which saw packages put together for distribution at the club.

The hub, set up to support people long-term, was given registered charity status in October.

At the beginning of November it launched its Reverse Advent Calendar with 24 suggested items to be donated.

The drive had already been supported by local nurseries, schools, churches, businesses and the Scouts, as well as members of the social club.

The Advent Calendar boxes were then distributed on Wednesday, December 23 to around 50 families.

The Social Supermarket or 'Grub Hub' is different to a foodbank as members pay a £4 weekly for around £20 worth of food in return.

Volunteers keep Swaythling WMC in good nick

Swaythling Working Men's Club in Southampton has not wasted any time during the enforced closures it suffered during 2020, with a number of volunteer members heading into the club to carry out a full redecoration of the building inside and out during the long months when the club has been unable to open.

The work began shortly after the first lockdown and continued right the way through the year, ensuring that the club is looking in perfect shape to take on the challenges of 2021 when its members will be able to avail themselves of the facilities.



News in brief



Torpoint Comrades Club await visit of renowned comedian Andy Ford

Torpoint Comrades Club in Cornwall will have to wait for the much-anticipated visit of West Country comedy legend Andy Ford.

Ford had been scheduled to appear in October but his appearance was postponed to February and that date has also been put on hold due to the ongoing COVID-19 pandemic.

When he does finally appear, Ford is certain to bring in a capacity crowd at the club given his reputation as one of the funniest acts on the circuit with numerous high-profile appearances over his long career, not least an appearance at the Royal Variety Performance in front of the Queen and further guest slots on television.



Draw announced for FIFA World Cup Qatar 2022 qualifying fixtures

Following the draw for the FIFA World Cup 2022 qualifiers which was made on December 6, England will face Poland in their bid to qualify for the big tournament.

Gareth Southgate's team will also play Hungary, Albania, Andorra and San Marino in Group I of the qualifiers.

Meanwhile, Wales will meet Belgium, who they knocked out of Euro 2016, in Group E.

Northern Ireland have been drawn with Italy, Switzerland, Bulgaria and Lithuania in Group C.

Scotland face Denmark, Austria, Israel, Faroe Islands and Moldova in Group F.

The Republic of Ireland will come up against Cristiano Ronaldo's Portugal in Group A, as well as Serbia, Luxembourg and Azerbaijan.

The qualifiers will take place between March and November 2021, with the play-offs scheduled for March 2022.

News in brief



English teams face tough challenge in Last 16 of the Champions League

Following the draw made in December, Liverpool will face last season's semi-finalists RB Leipzig in the last 16 of the Champions League, while Chelsea come up against Atletico Madrid.

Manchester City will face Borussia Monchengladbach, who are in the last 16 for the first time since 1978.

Holders Bayern Munich face Italian side Lazio, who are in the knockout stage for the first time in 20 years.

Barcelona, meanwhile, will face Paris St-Germain in what could be the clash of the round.

All three Premier League teams will be away for the first leg before having home advantage for the return matches.

The first legs will be spread across two midweeks, taking place on February 16, 17, 23 and 24 with the second legs on March 9, 10, 16 and 17.

UEFA Champions League Round of 16 fixtures:

Borussia Monchengladbach v Manchester City
Lazio v Bayern Munich
Atletico Madrid v Chelsea
RB Leipzig v Liverpool
Porto v Juventus
Barcelona v Paris St-Germain
Sevilla v Borussia Dortmund
Atalanta v Real Madrid

Manchester United face Real Sociedad in Last 32 of the Europa League

There are five British teams taking part in the knockout stages of the UEFA Europa League – Tottenham Hotspur, Manchester United, Arsenal and Leicester City from the Premier League and Rangers from the Scottish Premiership.

Key UEFA Europa League Last 32 fixtures:

Wolfsberger v Tottenham
Real Sociedad v Manchester United
Benfica v Arsenal
Royal Antwerp v Rangers

Haxby WMC raises £1,200 with Xmas draw



Haxby WMC conducted an online Christmas Draw with a number of great prizes on offer and the winners announced live on a local radio station

The well-publicised campaign launched by England and Manchester United footballer Marcus Rashford to supply children with meals during the October half-term holiday attracted plenty of support from clubland, with CIU clubs up and down the country getting involved.

Haxby Working Men's Club in Yorkshire was one such venue, the club offering a variety of free meals for kids for the duration of the half-term holiday with a choice of meals including hot dogs, fish fingers, chicken nuggets or pizza served with fries and beans or peas.

The club even joined forces with a local bakery which enabled them to offer luxury cupcakes to children.

The club's charitable efforts did not stop there however and despite being forced to close as their area went into Tier 3 in November and December, the venue carried on with its charity Grand Christmas Draw in conjunction with local radio station YO1.

The club continued to publicise the draw via social media with tickets available to buy online and there was an array of great prizes on offer, including huge food and drink hampers with all proceeds going to workers from local care homes in Haxby and Wiggington.

The draw was then held live on YO1 Radio on Saturday, December 19 with the winners of the eight prizes announced during a special broadcast.

In total, the draw raised over £1,200, a magnificent effort by the club and its members despite being closed for virtually the whole of November and December.

Sheerness East WMC's Paula wings it for charity



Paula Smith, Manager of Sheerness East Working Men's Club, completed a wing walk in September

Having taken part in a parachute jump in 2019, raising £3,400 for Great Ormond Street Children's Hospital, the Royal Marsden Children's Hospital and the Sheerness East Youth Football Club, Paula Smith, Manager of Sheerness East Working Men's Club on the Isle of Sheppey in Kent, has completed another high-adrenaline charity challenge.

On September 10, she completed a Charity Wing Walk at Headcorn Aerodrome, which saw her strapped onto the top of a biplane for a flight over Kent.

"It was absolutely amazing," said Paula. "Take-off and landing were not half as bad as I expected. We took off at around 80mph and went up to 700ft. The views were out of this world.

"I was amazed that despite the club being closed from March up to July, I still managed to raise £2,400 for my three nominated charities.

"Thanks to all the people who sponsored me and the friends and family who came to watch."

Meanwhile, more recently, Paula has been helping Kent County Council to turn the club into one of the first mass COVID-19 testing centres for flow-testing non symptomatic people in the country.



Paula Smith, back on the ground

With the club currently closed due to the restrictions, the club has given over its Concert Hall to the council which has cleared away the existing furniture and installed 11 testing cubicles.

The testing centre opens at 9am each day after staff have their own daily test. Cleaners move in around 9pm to give the hall and 11 booths a thorough deep clean.

Paula said: "It all happened very quickly after the council gave it the go-ahead and we were on hand to provide teas and coffees to the builders when they came in to install the cubicles over a number of days as our Hall was turned into a testing centre."

OBITUARY

Reg Edwards

It is with sorrow that Littleover Social Club announces that Reg Edwards passed away peacefully at the Royal Derby Hospital on November 25, 2020 aged 86 years.

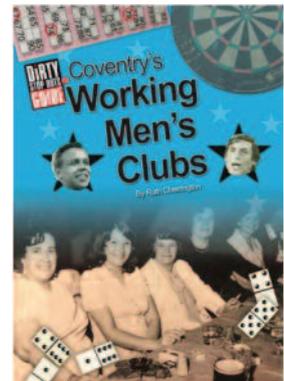


Reg was a founding member of the club and will be remembered for his wonderful compering skills over the years.

He was a true gentleman who will be missed by many people.

Our thoughts are with his wife Doreen and his family.

News in brief



Winner announced for Dirty Stop Out's Guide to Coventry's WMCs

Many thanks to all those who entered last month's competition to win a copy of *Dirty Stop Out's Guide to Coventry's Working Men's Clubs*.

The winner was Dawn Paylor of Bishopthorpe Sports & Social Club who correctly answered that Larry Grayson is featured on the cover of the book.

The book, written by renowned club historian Dr Ruth Charrington, is an excellent read and is packed full of archive photographs of Coventry.

The Dirty Stop Out's Guides series also features a number of other publications looking back at the heyday of clubs and pubs in other areas of the country, including Sheffield, Chesterfield and Barnsley.

For more information on the range of books and other merchandise, visit: www.dirtystopouts.com

News in brief



Heineken UK backing 25% cut in Beer Duty to help support the on-trade

Heineken UK is continuing its support of the on-trade by joining the Long Live the Local campaign which is asking for a 25% cut in Beer Duty over the remaining course of Parliament.

The campaign aims to ensure that beer drinkers, trade and politicians are aware of the pressures which Britain's clubs, pubs and breweries face and what is at risk for our communities, society and economy if we lose them.

Since its launch in 2018, almost 400,000 people have signed a petition and 200,000 have emailed their MP asking Government to cut Beer Duty.

This has led to the Chancellor deciding to freeze Beer Duty in the last two Budgets instead of going ahead with his planned increases.

This has saved the industry over £190M, helping protect clubs, pubs, breweries, jobs and sector investment. For more information, visit: www.longlivethelocal.pub

RNLI seeking help in funding shortfall after being hit by COVID-19 pandemic

The Royal National Lifeboat Institute (RNLI) is appealing for donations after suffering a downturn in funding due to the COVID-19 pandemic.

The lifesaving charity had to spend £1.2M in 2020 to ensure its volunteer lifeboat crews and beach lifeguards had the vital PPE, such as face masks and gloves, to keep their lifesavers safe. This was money the charity had not planned to spend, at a time when RNLI shops were forced to close, thus cutting off a vital revenue stream.

RNLI lifesavers continued to work tirelessly throughout the pandemic to keep people safe as lockdown restrictions eased with many of the charity's lifeguards reported seeing an increase in the number of visitors to beaches around the coast.

For information on how you can get involved with the RNLI, visit: www.mli.org/

Crookes put support behind 'Just For Tobias'



Tobias Weller raised over £150,000 for charity during the summer when he completed an epic marathon walk. Crookes Social Club is supporting a campaign to buy him a special car seat

Crookes Social Club in Sheffield has lent its support to a campaign to raise funds to buy a special car seat for a local child, Tobias Weller, who suffers from cerebral palsy and autism.

Despite being closed due to the COVID-19 restrictions, the club was the venue for an online Facebook show by renowned singer John Taylor entitled 'Just For Tobias' on November 15.

Viewers were invited to log in to enjoy the hour-long performance and donate to the cost of the £7,500 specially adapted car seat.

Tobias himself had been at the forefront of an earlier campaign to raise £150,000 for Sheffield Children's Hospital NHS and Paces Sheffield.

For more information on the campaign, visit: www.justgiving.com/crowdfunding/janet-thornton-1

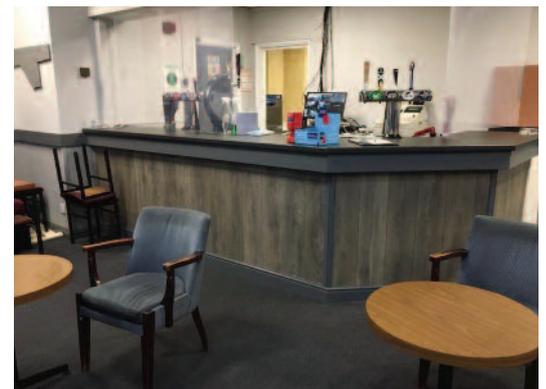
Future looks bright for Framwellgate Moor WMC

Framwellgate Moor Working Men's Club in Durham has recently completely an impressive refurbishment of its facilities which will undoubtedly stand the club in good stead for 2021 and beyond.

The club's former Bar has been transformed into a fantastic state-of-the-art Lounge area with the work carried out in the main while the club was closed due to the COVID-19 pandemic.

Meanwhile, the club has leased out its entire first floor to a local Jiu Jitsu club on permanent basis in an agreement which will be of great financial benefit to the club.

The 5th Element Jiu Jitsu Academy has been developing the space into a self-contained Jiu Jitsu dojo which will be a tremendous addition to the local community when it opens.



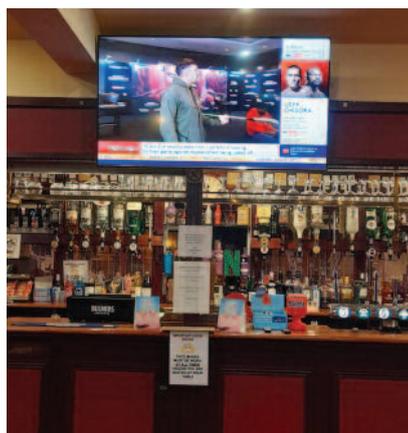
The new Lounge at Framwellgate Moor WMC



UEFA Champions League football live on BT Sport



News in brief



Sarisbury Green Social Club is the place to be for fans of live sport

Sarisbury Green Social Club members will be in for a sporting treat when the club reopens in 2021 with the Southampton club having upgraded its facilities at the end of last year.

The club, which shows all the live football on both BT Sport and Sky Sports, especially games featuring local Premier League side Saints, has installed two 55-inch screens in the bar to ensure members have a great view of the action.

The club has further increased its entertainment offering to members by installing a new jukebox and quiz machine in the bar.

Meanwhile, the club has continued to support the local community during the past 12 months and during the various lockdowns has collected tinned and non-perishable food from members for donation to the local food bank.

OBITUARIES

Carol May Larmour/Ted Palmer

It is with great sadness that Castle Vale Residents Association Club announces that Treasurer Carol May Larmour and Chairman Ted Palmer both passed away in 2020.

Carol was a true friend of the Committee and will be greatly missed by us all.

Our Chairman Ted Palmer sadly passed away in September 2020.

Ted had been with the club for over 50 years and worked tirelessly for the club and its members and will also be very greatly missed.

Our thoughts are with the family and friends of these two fantastic club stalwarts at this very sad time.

Wolstanton SC gets behind charity cycle trip



Damian Groves completed the North Coast 500 in memory of his uncle Shaun Jackson, the former Secretary of Wolstanton Social Club

Members of Wolstanton Social Club in Newcastle Under Lyme in Staffordshire recently got behind a fundraiser for Kidney Research UK which was in memory of their late Club Secretary Shaun Jackson who passed away in October 2019.

Shaun suffered total renal failure at just 21, after which, he would go on to suffer a failed transplant before a subsequent successful transplant of a kidney donated by his father.

However, Shaun's health problems did not end there. He overcame several serious illnesses, including bowel cancer and osteoporosis, caused by the effects of the anti-rejection drugs he had to take following the transplant.

After 17 years with the transplanted kidney, Shaun had to return to dialysis and multiple infections sadly cut his life short.

Inspired by his uncle's bravery in the face of adversity, his nephew, Damian Groves, was inspired to cycle the North Coast 500 – a 516-mile loop starting and finishing at Inverness Castle in Scotland – in five days.

Members of the club got behind this epic cycle and donated £500 to this excellent cause with several of Shaun's friends making an appearance at the finish line to cheer Damian on.

Shaun's dog Dave was also there to mark the completion of this epic cycling challenge.

In total, Damian raised an amazing £3,500 for the charity, a fitting tribute to his Uncle Shaun who was an absolute inspiration to everyone who knew him, including his friends and colleagues at Wolstanton Social Club.

Make more money with Dransfields

Your local partner in profit



ALL OF THESE MACHINES ARE EXCLUSIVE TO DRANSFIELDS

ALL EXISTING LOTTERY KING play&win TICKETS ARE AVAILABLE

GUARANTEED rapid response service from local engineers WHEREVER YOU ARE!

Huge range of machines available for immediate delivery!

FANTASTIC INSTALLATION DEALS ON:

- Fruit machines
- B3A machines
- Pull tab products
- Multi-game quiz machines
- Jukeboxes
- Pool tables
- Family entertainment

DRANSFIELDS MARKET-LEADING PULL TABS



Earn DransCash Points with every box of tickets you purchase – redeemable for fantastic gifts for your club!

DransCash POINTS

...AND EXCLUSIVE TO DRANSFIELDS:

POWER PLAY

- State-of-the-art Digital Games Compendium
- Something for all your members to enjoy!
- You won't get this from any other supplier!



Give more choice to your customers with Dransfields!



Call 0345 644 9414

Dransfields
LOCAL SERVICE, NATIONAL STRENGTH

www.dransfields.com

Recommended supplier to: Club and Institute Union, Association of Conservative Clubs, Alliance of British Clubs, National Union of Labour & Socialist Clubs, National Association of Railway Clubs, Association of Independent Clubs.

Clubs facing the future with optimism after rollercoaster year

As clubs hope for a return to normality in 2021, we talk to two CIU clubs – Elland Working Mens Club in West Yorkshire and the North Biddick Social Club in Tyne and Wear – to get an insight into their experiences during the COVID-19 pandemic and its effects on their day-to-day operations and administration



Elland Working Mens Club in West Yorkshire continues to be optimistic about returning to normal trade in the near future

The rollercoaster ride for clubs precipitated by the Coronavirus pandemic is not over yet as the Government embarks on an ambitious vaccination programme which will hopefully bring the virus under control and enable clubs to serve their communities once more.

During the ongoing public health crisis, CIU clubs have shown incredible resilience as they continually step up to the challenges thrown at them over the past 10 months or so as restrictions and enforced closures wrought havoc on the sector.

Such a chaotic environment called for strong management skills on the part of club officials, something for which CIU clubs are renowned.

Elland Working Mens Club in Calderdale, West Yorkshire, was positively flourishing going into those

early months of 2020 before having to switch to an emergency footing in March.

The club has done everything it could possibly do during a yo-yo year of closures and reopenings and is now looking for a return to normal service in the coming year.

“We had a pretty good three-month period after we reopened at the beginning of July, even though we were around 40 percent down on turnover during that time,” says Club Secretary Steve Graydon.

“We have a very loyal membership base and it was great that so many members came in to support the club. When the 10pm curfew came in, we found it didn’t really affect us that much as trade was holding up throughout the day and early evening.

“Our income streams were pretty robust, particularly on our gaming

machines, so we were pretty optimistic post the first lockdown. Of course, we weren’t expecting what’s happened since with the introduction of the tier system causing further shutdowns.

“It was important that we provided a safe environment for both our members and staff so ensuring compliance with the various regulations was utmost in our minds when we reopened.

“We followed the regulations to the letter – table service, sanitising, social distancing, perspex screens in key area, etc – and that gave our members the confidence to return in decent numbers.

“As far as I’m concerned, the environment here was as COVID-safe as it could be for members and certainly far safer than a trip to the supermarket so it does feel like the

licensed trade has been very harshly treated.

“The communication from HMRC has been very good throughout the pandemic and I have found them very helpful and informative. Likewise, the initial grant we received through our local Government at the start of the first lockdown came through very quickly.

“We’re doing okay financially as we had built up the reserves over the past five years to allow us to weather this storm but other clubs might not be in that fortunate position.

“Of course, there are ongoing expenses to pay even when we’re shut.

“For example, we paid for our insurance in December and we’ve also looked after our staff during the shutdown/furlough periods.

“This club is the hub of the community and we have a number of members who live on their own and look forward to going out and meeting up with their friends in the club, so it’s been a massive upheaval for them.

“As a club we’ve kept in touch as best we can over the phone with our older and more isolated members but it’s not the same as being able to welcome them into the club.

“We’ve invested around £150,000 into refurbishing the club over the past few years with the result that the club is really comfortable and modern – a place where people want to come and enjoy themselves – and we’re all looking forward to welcoming our members through the doors again and getting back to our normal levels of trade.”

Another CIU club which has demonstrated superlative management skills over recent years is the North Biddick Social Club in Tyne and Wear and its Committee used every shred of its financial and administrative expertise to navigate through 2020.

“We’ve shown a significant loss for the year on the balance sheet,” says Club Treasurer Eric Wilkinson.

“But we’re in a reasonable position as we’re fairly cash-rich as a club. We made the decision early on in the

pandemic not to defer payments on rates and such like because we had the money in the bank.

“In our situation we were happy to pay the bills as they came in rather than store up those payments for a later date.

“What worries me is the effect this year has had on clubland in general. There are a lot of clubs out there who are going to be in worse position than us.

“Clubs received those initial grants based on their rateable value during the first lockdown – £25,000 in our case – but that doesn’t go far when you’re not able to trade but still have significant outgoings.

“For instance, in the first week of April, we received a bill for £3,500 for our insurance. Like I said, we had the money to cover that payment, but would have been snookered if we hadn’t.

“I know some clubs then went down the Government loan route but that’s not something we considered as we have the reserves to cover ourselves and if you do take the loan,



The club made huge efforts to keep members and staff safe during the periods between the shutdowns imposed by the Government



The North Biddick Social Club in Washington, Tyne and Wear, is looking forward to welcoming its members back through the doors

you do of course have to pay it back down the line.

“The furlough scheme was very welcome and we put all our staff on the scheme immediately so that we didn't have to lose any of them. But even with that support from the Government, there are still ongoing costs for any club.

“And of course, when clubs did open, staff costs were actually very high because of how we had to reorganise how we served our members with things like table service and extra cleaning duties required.

“As a Committee, we reacted as quickly as we could to the ongoing situation but it was very frustrating for us, as it was for the entire licensed trade, to keep up with the changing guidelines imposed by the Government. The Committee members have remained in contact by various means over the whole period so that we can make decisions when we need to.

“Each time we were allowed to open following the various lockdowns, we did so, but we had to think long and hard about what we were doing in terms of financial viability given the restrictions that were in force.

“Added to that, during the times we were allowed to open, numbers were down anyway as many people were worried about going out and socialising so it makes it very difficult to even hit the break-even point.

“We are very lucky that we have an excellent Steward who is really attuned to ensuring the club is complying 100 per cent to whatever the regulations are.

“Every time something new was added to the regulations, he and his wife would adapt immediately and make sure all the staff members were up to date on the latest measures.

“A number of local councillors are involved with the club so when we need guidance on how to interpret

the guidelines put out by the Government, we can contact them directly to get clarification. Sunderland Council have also been very good in dealing with any queries we have directed their way.

“Our members have been brilliant too and accepted that they also had to adapt to the changing situation and keep to the regulations which are there to keep everyone safe.

“We're hoping that the vaccination programme helps things get back to normal as soon as possible but of course it will take time.

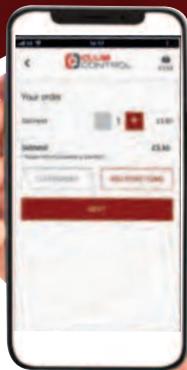
“Clubs like ours are so important to their local communities and are a real lifeline for many members who would otherwise be isolated so it's vital that clubland bounces back from this awful situation.”

● **We would like to hear about your club's experiences during the COVID-19 pandemic. Please email: justin@clubjournal.co.uk**

THREE Complete Table Service Solutions.

Designed specifically for the **Social Club** sector.

1



MOBILE APP

2



TABLET TABLE SERVICE

**QUICK
INSTALL**

**EASY
MONTHLY
PAYMENTS**

3



HYBRID TILL/TABLET

The Club Control Hybrid system offers the practicality of a till and the flexibility of a tablet.

- Offers longevity and value
- Solves the COVID problem NOW
- For use both behind the bar and for table service
- Fully integrated into the EPOS control system

SERVING CLUBS NATIONALLY

Clubs set off on the road to recovery

On-trade market consultant Ashley Cairns of CGA looks at the likely long-term effects of the COVID-19 pandemic on the club sector in general and on CIU clubs specifically and argues that the positive spirit and proven adaptability of those involved in clubland will stand clubs in good stead as they look to recover from a disastrous year for the on-trade



The COVID-19 pandemic has obviously been the biggest shock to challenge the on-trade for at least 30 years and perhaps ever.

There are inevitably going to be winners and losers and all of us involved with members' clubs will hope that the on-trade overall is going to recover.

As we are in the midst of the crisis, the unknowable answer right now, is 'when'? When will be able to open again? When will we be able to continue as normal?

In the meantime, what is clear is that we have seen inventiveness, new styles and offerings as well as adaptation of existing clubs, all of this in response to changed consumer demands.

It is a singular fact that the 'Consumer is King' and it is an essential that any club needs to know what their members want and are prepared to pay for.

For this article, I have looked at 20 years of market research from 2000 up to March 2020 when the full extent of the pandemic's effect on clubland really hit.

Of course, it is to be expected that the full impact of COVID-19 will not be known until possibly the end of 2021.

The longer-term impact for the club sector as a whole may not be robustly established until 2022.

This article will establish where the market paused ahead of the pandemic and the consequent restrictions.

COVID-19 impact

Over the course of the last nine months of 2020 the nation saw long-term enforced closure for many in the Clubland arena.

Plenty of clubs though, as we have



Clubs everywhere are looking forward to reopening in 2021 and will have to adapt to the new environment post-pandemic

seen in the pages of *Club Journal*, have been far from idle and have turned their attentions to members' needs away from the club, carrying out work in the wider community.

Social welfare contact, foodbanks, supporting services, meals and drinks delivery, help for the NHS and many other acts have been established in CIU clubs as well as other parts of the on-trade and hospitality industry.

This is to the absolute credit of clubs and to the wider on-trade and is likely to be something that will be remembered by the public long after the COVID-19 pandemic has dissipated.

It is though without question that Clubland, nightclubs and local wet-led pubs have seen their core business severely compromised during the pandemic.

Support has been given but as to

whether it was enough across the whole of hospitality and Clubland, it is truly unknown for now.

Protestations are inevitable when appealing for help, but clubs are imbued with people who hold a very positive nature and intent.

Clubland has undoubtedly scored very highly with both members and non-members during the pandemic, probably only a little behind the NHS, so in this respect will win through because they deployed the following aplenty through the whole of last year and continue to show these qualities in 2021:

- Structured establishment
- Caring intent
- Organised approach
- Resilience and resourcefulness
- Enterprising attitude
- Determination

COVID-19 universe update

As it stood at the end of the first week in December 2020, Clubland had the majority of its premises under the most punitive restrictive conditions. This statistic is based on the broadest assumption which is, the sale by retail of drinks alone, as the critical service provision of Clubland.

It is essential that the sale of drink in a purely social environment returns to help Clubland regain its commercial stability.

It is a stark fact that Clubland is currently under restrictions that make social drinking unlawful.

At the beginning of writing this article it was broadly thought the pandemic would subside through particularly remedial actions, like the vaccines.

As such it was less likely to create chaos in the NHS that would cause national distress. In the third week of December that perhaps had to be changed with the announcement of a new variant.

At the time of writing it is still expected that the vaccine developments will remain as effective so the long-term view remains.

What has changed is the discovery of a new strain, which has a faster transmission rate.

To counter this, the UK Government introduced a more stringent regime with a Tier 4 status in England.

Tier 4 had little change for the on-trade in terms of trading but did for the population with more severe movement restrictions.

The impact of the tougher restrictions brought in following the discovery of the new strain of COVID-19 was a further blow to clubs and that, of course, has been followed by a complete shutdown.

Of course, clubs are generally resilient and resourceful when it comes to making a club a success and have taken these new challenges head-on.

The majority of well-run clubs have

examined their finances very closely and, where membership is substantial, some clubs have needed to do little, other than to batten down the hatches and ride out the storm. Those are perhaps the fortunate ones.

There are plenty like that within Clubland who are well assured of coming out the other side almost unchanged.

CIU clubs, which, of course, operate under the 'not for profit' imperative have had to utilise all the grants, possibly loans and occasionally altruistic gifts to maintain themselves.

They have also shown adaptability and opened up new income streams in some cases.

As the effects of the pandemic subside these new sources of income may well need to be retained and can continue to contribute to the road back.

For further industry insight on the latest on-trade trends, visit: www.cga.co.uk



Many CIU clubs, including Liphook & Bramshott Social Club in Hampshire, have thrown themselves into community activities, such as collecting supplies for food banks, during the periods of enforced closure

New one-off grants available to clubs during third lockdown

Clubs and the hospitality and leisure sector as a whole are to receive a one-off grant worth up to £9,000, the Chancellor has announced following the start of the third lockdown. Any subsequent announcements by the Government which are pertinent to clubs will be published on the Union's official website: www.wmciu.org.uk

Clubs, along with other businesses in the retail, hospitality and leisure sectors are to receive a one-off grant worth up to £9,000, it was announced on January 5, following the imposition of a new national lockdown in England

The cash is provided on a per-property basis to support businesses through the latest restrictions, and is expected to benefit over 600,000 business properties, worth £4 billion in total across all nations of the UK.

Chancellor Rishi Sunak said: "The new strain of the virus presents us all with a huge challenge – and whilst the vaccine is being rolled out, we have needed to tighten restrictions further.

"Throughout the pandemic we've taken swift action to protect lives and livelihoods and today we're announcing a further cash injection to support businesses and jobs until the Spring.

"This will help businesses to get through the months ahead – and crucially it will help sustain jobs, so workers can be ready to return when they are able to reopen."

A further £594 million is also being made available for Local Authorities and the Devolved Administrations to support other businesses not eligible for the grants, that might be affected by the restrictions. Businesses should apply to their Local Authorities.

The new one-off grants come in addition to existing business support, including grants worth up to £3,000 for closed businesses, and up to £2,100 per month for impacted businesses once they reopen.

The Government has also provided 100 per cent business rates relief for retail, hospitality and leisure businesses, £1.1 billion existing discretionary funding for Local Authorities, the furlough scheme is now extended to the end of April and 100 per cent Government-backed loans, extended until March.



Clubs will be able to claim up to £9,000 to help them through the third lockdown following the announcement by Chancellor Rishi Sunak

Further information

The one-off top-ups will be granted to closed businesses as follows:

- £4,000 for businesses with a rateable value of £15,000 or under
- £6,000 for businesses with a rateable value between £15,000 and £51,000
- £9,000 for businesses with a rateable value of over £51,000

Business support is a devolved policy and therefore the responsibility of the devolved administrations, which will receive additional funding as a result of these announcements in the usual manner:

- The Scottish Government will receive £375 million
- The Welsh Government will

receive £227 million

- The Northern Ireland Executive will receive £127 million

This will contribute to the funding which has already been guaranteed by the UK Government, to continue to provide the devolved administrations the certainty they need to plan for their COVID-19 response in the months ahead.

Businesses in the devolved administrations should also be able to benefit from other UK-wide measures in the government's package of support for business, including the various business lending schemes (where the repayment terms were made easier as part of the Winter Economy Plan), and the extension of the Self Employment Income Support Scheme.

**For more information, visit:
GOV.UK**

The latest lockdown rules in England and Wales

Following the steep rise in COVID-19 infection rates, Prime Minister Boris Johnson announced a new national lockdown for England on January 4 with a set of new rules replacing the previous tier system. Wales, meanwhile, was already effectively in lockdown with the Welsh Government putting the country under Level 4 measures.

The key lockdown rules in England

People in England will have to stay at home and only go out for essential reasons. Primary and secondary schools will move to online learning for all pupils apart from vulnerable and the children of key workers.

Reasons to leave home include:

- Work or volunteering where it is "unreasonable" to work from home. This includes work in someone else's home, such as that carried out by social workers, nannies, cleaners and tradespeople
- Education, training, childcare and medical appointments and emergencies
- Exercise outdoors (limited to once a day). This includes meeting one other person from another household in an open public space to exercise
- Shopping for essentials such as food and medicine
- Communal religious worship
- Meeting your support or childcare bubble. Children can also move between separated parents
- Activities related to moving house
- Those who are clinically extremely vulnerable will be advised to limit the time they spend outside the home. They should only go out for medical appointments, for exercise, or if it is otherwise essential and not for work or education purposes.

For more information, visit: [GOV.UK](https://www.gov.uk)

The key lockdown rules in Wales

- You must stay at home, except for very limited purposes
- You must not visit other households, or meet other people you do not live with, unless they are in your support bubble
- Wedding receptions and wakes are not allowed

You should also:

- Work from home if you can
- Not travel without reasonable excuse
- Not travel internationally without reasonable excuse
- All clubs and pubs to close (except for takeaway and delivery)

For more information, visit: [GOV.WALES](https://www.gov.wales)

MBE for Sheffield's community hero Bob Wright

Bob Wright, the founder of Parson Cross Amateur Boxing Club and the President of Colley Working Men's Club, has been awarded the MBE in the Queen's New Year's Honours List for services to boxing. *Club Journal* talked to him about his four decades of dedication to improving the lives of young people in his local community

New Year might have been a somewhat downbeat affair for most club folk this time around due to the enforced closures all over the country but there was plenty to cheer about for Colley Working Men's Club in Sheffield as the news broke that their President, Bob Wright, had been awarded the MBE in the Queen's New Year's Honours list.

Bob received this distinguished accolade for services to boxing, having run the Parson Cross Amateur Boxing Club for almost 40 years, founding the club in a bid to provide much-needed sporting purpose and facilities for youths in his local community.

Despite receiving the notification of the award in mid-December, Bob had to keep quiet until the official announcement.

"I actually found out about the MBE two weeks before Christmas but wasn't allowed to tell anyone until the evening of December 30 which is when the Queen's New Year's Honours List is published in the official newspaper of the Crown, *The Gazette*," Bob tells *Club Journal*.

"Receiving the email with the news of the award was the biggest shock of my life as I'd didn't have a clue that I'd even been put forward for it.

"This MBE is so welcome as it's a recognition of the important work that the boxing club has done in the community for so many years.

"As soon as the list was published I received hundreds of calls and emails from people wanting to congratulate me.

"And not just local people, as the thing with amateur boxing is that you're known all over the country as you take the kids off to fight at various tournaments and charity events, so you make friends all over the place."

The boxing club is a massive



Bob Wright MBE founded the Parson Green Amateur Boxing Club in 1982

success story, having been founded by Bob and a handful of friends in 1982 at a local pub.

Since then, it has continued to flourish ever since, teaching fitness, discipline and the noble art of pugilism to local boys and girls under the expert gaze of Bob and his dedicated team of volunteer trainers.

"We started the club to keep kids away from drugs, teach them to be fit and healthy and generally give them a better start in life," says Bob.

"The area has a massive housing estate and it has got a bit run-down over the years, so having somewhere like our boxing club where kids can come and learn sporting skills in a

safe, positive environment is really important."

Having started out in a small room in a school, the boxing club moved to much larger premises some five years ago and continues to grow in numbers.

The club is just a hop, skip and jump from Colley WMC and the two institutions enjoy a very close relationship as part of the fabric of the local community.

"The two clubs work really well together," says Bob. "In normal times, we hold around four big boxing events a year at the Working Men's Club and as well as being great nights out, the ticket sales raise funds."

There have certainly been some stellar events organised by Bob at Colley WMC, not least a charity memorial event to celebrate the life of legendary boxing trainer Brendan Ingle which was held in 2019.

That event attracted competitors from Newcastle, Birmingham, Manchester, Leeds, and Bradford, along with Sheffield's own young talent, while the audience included such boxing greats as Amir Khan, Johnny Nelson and Kell Brook.

"Obviously the pandemic has been a real problem and has affected what we can do but we're all pulling together, both in terms of the Working Men's Club and the Boxing Club and looking forward to getting back to normal," says Bob.

"During the various lockdowns, we have continued to run socially distanced training sessions in the

local park for the kids to ensure they stayed fit.

"The boxing club is run by volunteers and has always been run on a shoestring so it owes its success to the tremendous dedication of the boxers and trainers.

"For 30 years, it was totally free for the kids to attend the club but these days we have to charge a nominal £1.50 just to pay for the electricity and heating during the winter.

"Over the years we've taken kids around the country and the world to take part in events – in Holland and the USA, for example – and for most of them it's the first time they've been on a plane.

"We have had generations of kids coming through the club over four decades and many of them still come and visit us and support the club – some of them have even gone on to

become trainers and pass on their skills to subsequent generations.

"The club has recently been supported by Sheffield technology company, Linbrooke Services, and we're absolutely delighted that they can see the importance of what we're trying to do for the local community here in Parson Cross."

So, when will Bob actually receive his well-deserved award?

"Normally you'd go to Buckingham Palace for the presentation ceremony but I'm waiting to find out what will happen in the current climate," explains Bob.

One thing is for sure, though. Members of Colley WMC will be looking forward to getting back into the bar as soon as possible and raising a glass or two to their President, Robert Wright MBE, a true community hero of Parson Cross!



Parson Green ABC and Colley WMC have a close association with the latter club hosting around four boxing events a year which help to provide funding for the boxing club

2021 CIU Beer & Trades Exhibition set for new September date

The 29th Beer & Trades Exhibition is set to move to a new date in September from its original April slot following the decision by the Union to reschedule the 2021 Conference Weekend



The 2021 CIU Beer & Trades Exhibition will take place in September with the new date to be finalised

The 29th CIU Beer & Trades Exhibition, which had originally been set to take place in April, will now be pushed back to September thanks to COVID-19.

This follows the announcement by the Union that Conference Weekend has been moved from its traditional slot in the Spring to later in the year when, hopefully, the Government's plan to roll out the mass vaccination programme will allow life to get back to normal.

The event is the UK's biggest trade show for members' social clubs with an array of products and services on display which are all targeted at helping clubs to boost trade, save money and bounce back from what has been a dreadful time for the sector, while taking part in some fun activities along the way.

Already, several key club suppliers have confirmed their presence at the 2021 show – see page opposite.



Dransfields will be showcasing their latest gaming machines for the club market



The event enables club delegates to receive cutting-edge business advice



The speed pool challenge was a popular activity at the last CIU Trade Show

Exhibitors for the 2021 Trade Show

We hear from the suppliers who are looking forward to meeting CIU members in September



“We’re very excited about the prospect of Blackpool next year. We’ve been a keen supporter of the Trade show for many years now and our calendar seemed that much poorer without it this year. We’re delighted it’s back and look forward to catching up with our club customers.”

Ed Cracknell, Head of Marketing, BT Sport



“We are delighted to be attending our sixth consecutive CIU trade show, showcasing our innovative range of products, specifically designed and bespoke for the club sector.

“We look forward to seeing you on our stand as always. We will be demonstrating our EPOS Control System, which is now helping over 1,300 clubs, together with our new mobile serving solutions which are tailored to ensure Covid safety for your staff and members.

“Stay safe, take care and see you in Blackpool in September.”

Chris McNally, Director, Club Control



“There’s no doubt it’s been a tough time for us all but it is great to see so many clubs continuing to support their members and local communities.

“Dransfields will continue to work with customers to assist them during these difficult times and I am therefore delighted to support the rescheduled CIU Trade Show and Exhibition once again. The positives of being able to get together once again and meet in a fun, safe and controlled manner are immense and will be a highlight of the 2021 calendar for many of us.”

Chris Haley, Managing Director, Dransfields



“While we all know the challenges our sector is going through at the moment, we hope your experience with Higos Insurance has so far been a positive one. We are all really looking forward to attending our first CIU Trade Show and Exhibition in September. We certainly hope that we can see as many of the CIU members there as

possible, and the Clubs team will be on hand to talk to you about any of your insurance needs, plus the other services Higos can offer you as the CIU insurance partner. In the meantime we hope you all stay safe and well, but if you need to talk to us about anything insurance related please do not hesitate to call the team on 01458 270 303 or email hospitality.portfolio@higos.co.uk.”

Darren Siwec, Account Executive, Higos Insurance



“Great news that the CIU Trade Show will be back in 2021, we look forward to seeing our club friends old and new at Blackpool in September. This year will be a little different on our stand as we look forward to sharing with you some new ideas and technologies that will help clubs to save money and boost their bottom lines. In the meantime, stay safe and well.

David King, Director, Pure Purchasing Consultants Ltd

Interested in saving up to 50% on your club energy costs?

Energy is a big part of the running costs for any club.

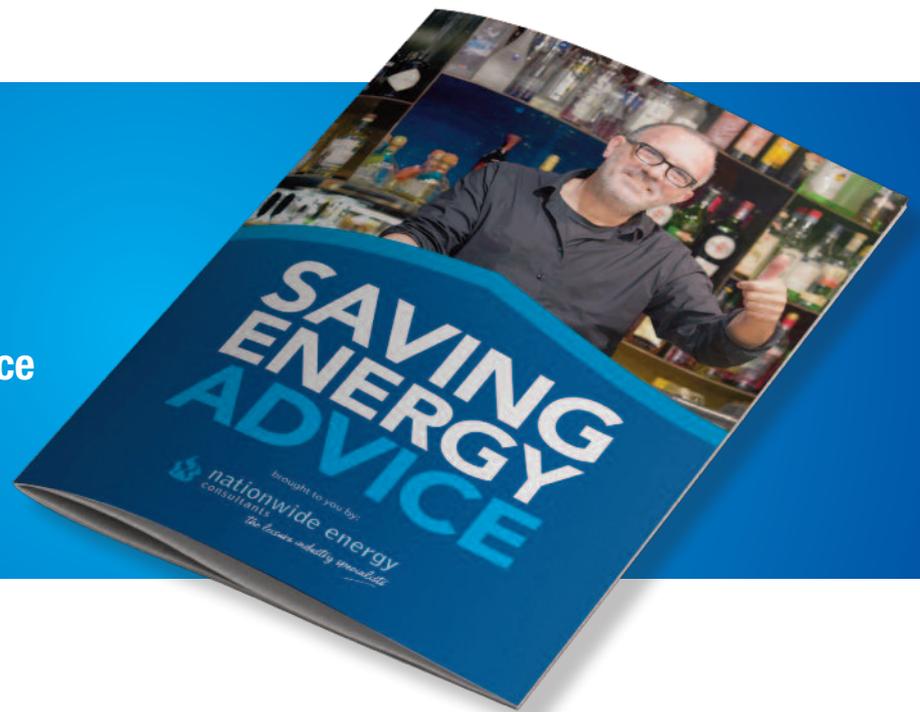
Nationwide Energy Consultants are the industry experts at helping clubs save energy and money by highlighting areas where savings can be made.

We have compiled some of the best and most effective energy saving tips for the licensed trade which could help you slash your energy costs in half!

Download our Free Energy Saving guide for your club at:
www.nationwide-energy.co.uk/ciu

Includes tips on

- Cellar management
- Insulation & Lighting advice
- Equipment Maintenance



Want to know just how much your club can save?

For a free energy survey and bill validation **contact Darren on 02476 328995**
or email: darren.pridmore@nationwide-energy.co.uk

Union Annual Meeting to be pushed back to September

The 2021 Annual Meeting, which was due to take place in April, has now been pushed back to September when hopefully life in the UK will have returned to something approaching normality

As the UK endures another enforced lockdown, the Union's National Executive has made the decision to reschedule the 2021 Annual Meeting from its traditional April slot to September.

Arrangements are currently being made and the new date and venue for the Meeting will be announced as soon as possible in the *Club Journal* and on the Union's website.

This year's Annual Meeting will be even more important than usual given that it follows a two-year gap since the last one after the 2020 Conference was cancelled due to the COVID-19 pandemic.



The 2021 Annual Meeting is being rescheduled due to the COVID-19 pandemic



Union President George Smith will chair the 2021 Annual Meeting



The last CIU Annual Meeting took place in April 2019 in Blackpool with the 2020 event cancelled due to the COVID-19 pandemic



Union Secretary Kenneth D Green CMD ACM will deliver his address at the 2021 AGM



NEC Member Jack Haughey CMD ACM at the last AGM



Durham Branch Vice-President Stan Summers speaking at the 2019 AGM

THE CIU – STRONGER TOGETHER

As clubs endure the third national lockdown, here's an in-depth look at the many services and benefits offered by the CIU to our affiliated clubs, including legal advice, the chance to learn about club law and finance through the Union's Education Programme and the opportunity to take part in sports and games

Advice and Help for Clubs

Affiliated clubs can take advantage of the resources of the CIU through their local Branch Secretary and from Head Office with assistance offered in legal proceedings where matters of club principles are involved. The Union produces a series of contracts and handbooks which take in the current legislative requirements, including the Club Secretary Handbook which is regularly updated to include the most recent changes to employment law. The Union also runs an Arbitration Training programme.

Education

The Award in Club Management (ACM) is a qualification which comprises three self-contained units each taking one day of classroom-based study to complete. Unit 1 covers Law & Regulation, Licensing, Unit 2 covers Other Law and Regulations and Unit 3 covers Management, Finance and Administration. The course is open to all CIU members but is specifically aimed at people who are going to be sitting on club committees and occupying positions of authority within clubs for the first time.

Club Journal

Club Journal is the Union's official monthly magazine and is a must-read for CIU members. Each month the magazine features news from around the branches, club profiles, opinion columns from leading Union figures, business-building advice from the experts, sporting news and results, plus details of the CIU Racing Club discounts available to members. Each affiliated club receives one free copy of the monthly magazine while an annual subscription of 12 issues costs £7.50.

Charity

CIU clubs are at the forefront of raising funds for an array of national and local charities with members getting involved in a range of activities – from charity darts marathons and sponsored bike rides to special fundraising concerts and entertainment nights. As well as countless local charities, many national charities benefit from CIU events that are held throughout the year at our clubs, including the Alzheimers Society, the British Heart Foundation and Macmillan Cancer Support.

Lobbying on Behalf of Clubs

Union officials have been at the forefront of helping shape legislation across a number of areas of crucial importance to clubs through the CIU's involvement with the All-Party Parliamentary Group for Non-Profit Making Private Members' Clubs. This group, which meets regularly at Westminster, gives the Union direct access to both Members of Parliament and Peers from across the political spectrum. The CIU also plays a leading role in the Committee of Registered Clubs' Association (CORCA).

Rules

The CIU Rules Department deals with all matters relating to rules on behalf of clubs, the Union and the Branches. The preparation of all rule changes for the approval of the club members, registration with the Financial Conduct Authority (FCA) and printing through the Union's printer, are all dealt with at Head Office. Head Office also deals with clubs' affiliation to the Union. The Union has produced a Generic Rules Book especially to help clubs which are currently unaffiliated to the CIU.





Events - CIU Beer & Trades Exhibition

Normally staged during Conference Weekend, the CIU Beer & Trades Exhibition provides a great opportunity for club delegates to attend a free trade show which is specifically targeted at the needs of CIU clubs. The show provides a great day out for club men and women, as the many exhibitors – including several of the CIU’s Preferred Suppliers such as Dransfields, Heineken UK and Aon – show attendees how they can help increase revenue streams and save money on running costs at their clubs.

The CIU Racing Club

In normal times, the CIU Racing Club enables clubs to take advantage of special discounted tickets for club outings to a variety of racecourses across the country. When spectators are allowed back into racecourses, *Club Journal* will publish a list of fixtures for race meetings throughout the year for which CIU members can obtain their discounted tickets, as well as giving details of exciting ‘one-off’ offers and packages, including racedays at some of the country’s top racing venues, including Chepstow and Haydock Park.

Sport & Games

The Union is one of the biggest organisers of sporting competitions in the country with trophies being competed for at both a National and Branch level. The following Indoor Championships are held annually within the CIU: Team Darts, Team Pool, Team Snooker, Individual Snooker, Individual Darts, Individual Pool, Dominoes 5s and 3s, Dominoes Straights and Cribbage Pairs. Many nationally ranked snooker and darts players first honed their skills at their local CIU club.

CIU Official Website

The CIU’s official website (www.wmciu.org.uk) provides a wealth of information regarding the activities going on throughout the Union, as well as contact details for Head Office and Branch personnel. It also has a ‘Breaking News’ section which will keep you abreast of the latest Government information on financial support for clubs during the COVID-19 pandemic, as well as links to the Union’s Preferred Suppliers. It also has a database of all the clubs affiliated to the CIU.

Events - CIU National Charity Raceday

Dransfields CIU National Charity Raceday is an annual event, held at Wetherby Racecourse in November. This is one of the highlights of the CIU calendar and the 2019 event saw 1,000 Union members enjoying a fantastic day out as they raised over £1,700 for the CIU’s Education Programme. The CIU marquee is situated next to the Winners Enclosure, with discounted beer and hearty food on offer. The CIU also runs an annual Greyhound Racing night each September in Sheffield.

PRS Tariff

The CIU has negotiated a special discount for its clubs with the Performing Right Society (PRS) which collects and distributes licence fees for the use of music on behalf of songwriters, composers and performers. The PRS licence covers music played through radios, CDs, streaming on the internet, music on TVs and also live music performances. The tariff for Members’ Clubs is printed annually and placed in *Club Journal*. It can also be downloaded from the CIU website: www.wmciu.org.uk



Matthew Clark

the experience matters

If there's one thing you can be sure of, Matthew Clark is here for you and your business.

Matthew Clark is now a partner supplier to the CIU and we've kept our depots open throughout these unprecedented times, delivering to customers that can still trade and preparing for whatever lies ahead. If you think that now might be the time to look again at your drinks supply partner, we'd be delighted to discuss how we can help.

Why choose us?

- ✓ Unbeatable range of over 7,000 products.
- ✓ Next-day delivery on our fleet of vehicles.
- ✓ Order online 24/7 or call us five days a week.
- ✓ Dedicated account management.
- ✓ Tailored support to grow your business.

It's easy to do business with us...

- ✓ Our depots are open & colleagues working.
- ✓ We've removed our minimum order value.
- ✓ We're offering more delivery flexibility.
- ✓ Our crews are delivering contact free across our depot network.
- ✓ LOCAL' – order & pay app, allowing table service through mobile phone and no set up fee.
- ✓ We are a Partner to all major brewers so you get the same cellar service support as buying direct.

We are starting our Christmas Promotions early from the 26th October.

Matthew Clark
November 2020
Christmas Promotions

ORDER NOW - MATTHEWCLARKLIVE.COM the experience matters

To open an account today and take advantage of these offers please contact your National Account Manager at CIU@matthewclark.co.uk

Score 50% off BT Sport

with Budweiser Brewing Group

Simply add a
**Budweiser Brewing Group
Brand** to your bar to qualify!



Over 18s only. Offer open to new BT Sport customers based in England and Wales only (exc. Scotland, NI, IOM and CI). Outlets must install a new Budweiser Brewing Group draught product between 01.11.20 and 31.12.20 to qualify for the discount. 12-month minimum contract term (see full T&Cs with BT Sport). Promoter: AB InBev UK Limited, Bureau, 90 Fetter Lane, London, EC4A 1EN.



Budweiser
BREWING GROUP UK&I™
A PROUD PART OF ABInBev

BT SPORT

CLUB DESIGN & FITOUT SPECIALISTS • COMPETITIVE PRICING POLICY



PLEASE CALL 020 8368 0045

www.thamescontracts.com

Thames Contracts Ltd, 289/293 Ballards Lane London N12 8NP

Thames
CONTRACTS

Thames
CONTRACTS

SC220

TRENT FURNITURE

RF/17 	TC/1 	RF/16 	RF/24D 	RF/24A 	TC/17 
£39.90	£42.90	£39.90	£40.90	£44.90	£102.90
BS/1D 	BS/12 	BS/2 	QF/4A 	RF/24A 	BO/27G 
£35.90	£61.90	£33.90	£29.90	£12.90	£15.60
WT/3 	WT/4 	WT/2 	CI/2 	WT/13 	BO/18 
£56.90	£62.90	£56.90	£58.90	£65.90	£36.90



WWW.TRENTFURNITURE.CO.UK
0116 286 4911 | SALES@TRENTFURNITURE.CO.UK

FAST DELIVERY - UK STOCKIST - CONTRACT QUALITY

ADVERTISER INDEX

PREFERRED SUPPLIERS

Dransfields	.....page 9
Higos	.....page 32
Matthew Clark	.....page 26

GENERAL SUPPLIERS

Ace Furniture	.....page 28
BT Sport	.....pages 7 and 27
Budweiser Brewing Group/BT Sport	.....page 27
Club Control	.....page 13
Nationwide	.....page 22
Nelson Dishwashers	.....page 28
Thames Contracts	.....page 28
Trent Furniture	.....pages 28 and 29

DISHWASHERS GLASSWASHERS

- Huge savings available
- Free expert advice
- 35 years experience
- Nationwide service support
- Wide range of models & sizes
- Easy finance options available

NELSON CALL FREE 0800 592 833
CALL NOW TO ARRANGE FREE SITE SURVEY





ACE Furniture

Quality, durable contract furniture.
Made by skilled craftsmen.





ACE proudly supports the CIU conference and exhibitions.



www.acefurniture.uk.com

Call for a **FREE** site survey 01536 203244

**Special discount
for CIU members**

**Re-upholstery and
re-furbishment
work carried out**

TRENT FURNITURE

RF/17  £39.90	TC/1  £42.90	RF/16  £39.90	RF/24D  £40.90	RF/24A  £44.90	TC/17  £102.90
BS/1D  £35.90	BS/12  £61.90	BS/2  £33.90	OF/4A  £29.90	RF/24A  £12.90	BQ/27G  £15.60
WT/3  £56.90	WT/4  £62.90	WT/2  £56.90	CI/2  £58.90	WT/13  £65.90	BQ/18  £36.90



WWW.TRENTFURNITURE.CO.UK
0116 286 4911 | SALES@TRENTFURNITURE.CO.UK

FAST DELIVERY - UK STOCKIST- CONTRACT QUALITY

Steward or Stewardess with partners wanted Skegness Ex-Servicemen's Club

(Previous applicants need not apply)

A one bed flat is available on the club premises.

Duties to include:

- Bar, cellar and staff management
- Stock ordering and bar sales recording etc
- Cash control

The Club Management has 13 members at present.

A £2,500 bond is required.

Applications with CV and references should be made to the

Club Secretary by post to:

Skegness Ex-Servicemens' Club Ltd
2, Grand Parade, Skegness, Lincolnshire PE25 2UN.

Any questions telephone **01754 762113**
between 11.30am-1.30pm and ask for the Secretary.
Alternatively email on exserviceclub@hotmail.co.uk

Every month we give £10 prizes to five lucky correct entrants.

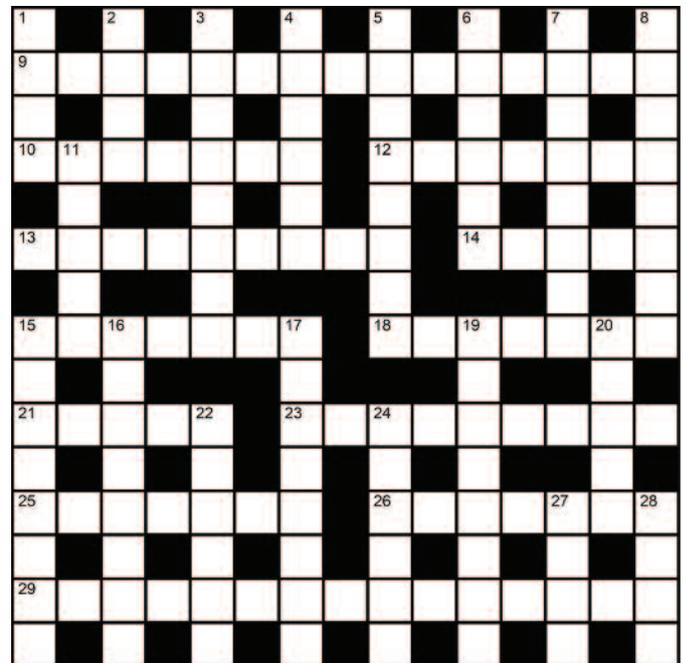
ACROSS

- 9 Cooling system, indicating Orion constellation (3-12)
- 10 African flower? Show-biz in a maze! (7)
- 12 Sue a lax performer for being gender neutral (7)
- 13 Modus vivendi makes the elites fly around (9)
- 14 Motto temporarily has an emblem (5)
- 15 Little bus' cabin I'm redesigning. (7)
- 18 Ready to turn around at the very beginning (4,3)
- 21 Old Indian governor seen in a bobsleigh, stripped down (5)
- 23 "Dear me, the day has come for off-the-peg" (5-4)
- 25 Welsh one that could be snappy? (7)

- 26 Saxon, with known late starts provided by old horns (7)
- 29 Joker provides a condiment set with a pud! (7,8)

DOWN

- 1 Music with a jump start, followed by a snooze (4)
- 2 Top edge of container, could lead to stone (4)
- 3 Scientist growing conifers (8)
- 4 It may be a peculiarity, but do tidy the mess up (6)
- 5 For a plan of action, could try Gates (8)
- 6 Pet not inclined to be powerful (6)
- 7 Located audit that's set to be wrong (8)
- 8 Time lag, I suppose, for maturity boundary (3,5)
- 11 Bengali binge is just a bit of an excuse (5)
- 15 Solo song-writer to omit don's work (8)
- 16 Lord who suffers from a lemon ban (8)
- 17 Chart showing me how much I've drunk? (3,5)
- 19 Starch converters could say how to eat meals (8)
- 20 Led on to become ancient (5)
- 22 Next to a stock cube, sideways a bit, that's it! (6)
- 24 Request, fashioned as a fork (3,3)
- 27 Leave out motion with no pattern to it (4)
- 28 Transmitted nest, already built (4)



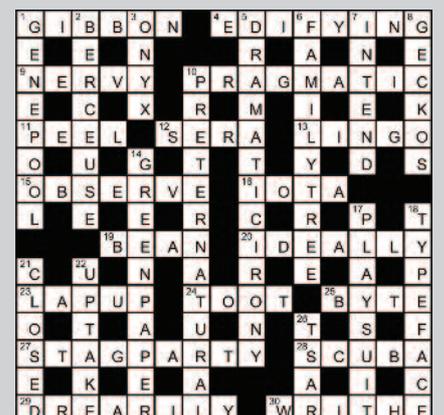
Name _____
Club _____
Address _____

Send your entry to Club Journal Crossword, Alchemy Contract Publishing, 59/60 Thames St, Windsor, Berkshire, SL4 1TX.
Deadline January 25.

CROSSWORD SOLUTION

Congratulations to the five winners of our £10 Prize Crossword for December.

- Cyril Lindley of Belle Isle WMC
- Mr David Gamble of Kenilworth Sports & Social
- Mr Anthony Burnside of Tudhoe Victory club
- Graham Jones of Milnrow WMC
- Keith Nicholas of Cwmclare Miners'





Sunday, January 10, 1pm – Eurosport

Snooker: The Masters

Action from London as the world's top players gather for this prestigious event. Last year saw Stuart Bingham beat Ali Carter in the final. Recovering from 5–7 behind, Bingham won 10–8 to claim his first Masters title. He became the oldest Masters champion at the age of 43 years and 243 days, beating the previous record set by Ray Reardon in 1976.



Sunday, January 17, 4.30pm – Sky Sports PL

Premier League: Liverpool v Manchester United

Liverpool are once again the team to beat this season with the reigning champions looking extremely strong in all departments as they continue with their title defence. Liverpool fans will be hoping that they can build on their recent superlative first-half performance against Spurs when they played some magnificent football on the way to a draw.



Tuesday, January 26, 6pm – BT Sport 1

Premier League: Newcastle United v Leeds United

A fascinating battle in prospect as Leeds head to St James's Park for this tie. The earlier fixture between the sides was something of a goal-fest, ending 5–2 in Leeds' favour and leading Magpies Manager Steve Bruce to liken his team's defence as "something you'd see in a game of park football."

SPORTING HIGHLIGHTS

January sees a feast of Premier League fixtures throughout the month, including the clashes between Liverpool and Manchester United at Anfield and Leicester City v Chelsea at the King Power Stadium

Sunday January 10

1pm

Eurosport

Snooker: The Masters

Tuesday January 12

6pm

Sky Sports Premier League

Premier League: Sheffield United v Newcastle United

Tuesday January 12

8.15pm

Sky Sports Premier League

Premier League: Wolves v Everton

Wednesday January 13

6pm

BT Sport 1

Premier League: Manchester City v Brighton & Hove Albion

Wednesday January 13

8.15pm

Sky Sports Premier League

Premier League: Aston Villa v Spurs

Thursday January 14

8pm

Sky Sports Premier League

Premier League: Arsenal v Crystal Palace

Friday January 15

8pm

Sky Sports Premier League

Premier League: Fulham v Chelsea

Saturday January 16

12.30pm

BT Sport 1

Premier League: Wolves v West Bromwich Albion

Saturday January 16

3pm

Sky Sports Premier League

Premier League: Leeds United v Brighton & Hove Albion

Saturday January 16

3pm

Amazon Prime Video

Premier League: West Ham United v Burnley

Saturday January 16

5.30pm

Sky Sports Premier League

Premier League: Aston Villa v Everton

Saturday January 16

8pm

Sky Sports Premier League

Premier League: Leicester City v Southampton

Sunday January 17

2pm

Sky Sports Premier League

Premier League: Sheffield United v Tottenham Hotspur

Sunday January 17

4.30pm

Sky Sports Premier League

Premier League: Liverpool v Manchester United

Sunday January 17

7.15pm

Sky Sports Premier League

Premier League: Manchester City v Crystal Palace

Monday January 18

8pm

Sky Sports Premier League

Premier League: Arsenal v Newcastle United

Rugby Union, Premiership, Gloucester
v Northampton Saints, Saturday,
January 30, 3pm, BT Sport



Tuesday January 19

6pm

BT Sport 1

**Premier League: West Ham
United v West Bromwich Albion**

Tuesday January 19

8.15pm

Sky Sports Premier League

**Premier League: Leicester City v
Chelsea**

Wednesday January 20

6pm

Sky Sports Premier League

**Premier League: Leeds United v
Southampton**

Wednesday January 20

8.15pm

Sky Sports Premier League

**Premier League: Fulham v
Manchester United**

Thursday January 21

8pm

Sky Sports Premier League

**Premier League: Liverpool v
Burnley**

Tuesday January 26

6pm

BT Sport 2

**Premier League: Brighton & Hove
Albion v Fulham**

Tuesday January 26

6pm

BT Sport 1

**Premier League: Newcastle
United v Leeds United**

Tuesday January 26

8.15pm

BT Sport 1

**Premier League: Southampton v
Arsenal**

Tuesday January 26

8.15pm

BT Sport 2

**Premier League: West Bromwich
Albion v Manchester City**

Wednesday January 27

6pm

BT Sport 2

**Premier League: Burnley v Aston
Villa**

Wednesday January 27

6pm

BT Sport 1

**Premier League: Chelsea v
Wolves**

Wednesday January 27

8.15pm

BT Sport 1

**Premier League: Manchester
United v Sheffield United**

Thursday January 28

8pm

BT Sport 1

**Premier League: Tottenham
Hotspur v Liverpool**

Saturday January 30

3pm

BT Sport 1

**Premiership Rugby: Gloucester
v Northampton Saints**

Saturday January 30

5.30pm

Sky Sports Premier League

**Premier League: Arsenal v
Manchester United**



**For sports &
social clubs,
it has to be Higos**

Happy new year from the Higos team.

With 2020 drawn to a close on what's been an extraordinary and challenging year, at Higos we continue focusing on our clients and investing our time in understanding their needs. With a brighter and prosperous 2021 in front of us, we're ready to step in and help with all your insurance needs, rejoicing in the quirks, challenges and idiosyncrasies of your insurance needs and find a solution that's just as individual as your business.

With 8000 membership organisations in the UK, from snooker clubs to scout troops, we understand that no two businesses are the same, so it makes perfect sense that no two insurance policies should be. Our bespoke cover is flexible, simple and handled by our dedicated in-house CIU insurance team, offering independent advice, expertise and underwriting skills to find cover that's 100% tailored you.

Our bespoke sports and social clubs insurance includes:

Public & Employers liability

Directors & Officers liability

Sports playing surfaces

Money in gaming machines

Legal expenses cover

Personal accident cover

We can also offer cover and advice in respect of: Cyber Insurance, Engineering Inspection, Commercial Loss Recovery, Health & Safety and much more.

For independent advice contact our expert team



Get in touch

Call us 01458 270 303

Email us hospitality.portfolio@higos.co.uk

WE LOVE DIFFERENT / [HIGOS.CO.UK](https://www.higos.co.uk)

Higos Insurance Services Ltd is part of Global Risk Partners Limited.
Higos Insurance Services Ltd is authorised and regulated by the
Financial Conduct Authority (FRN 302690)

