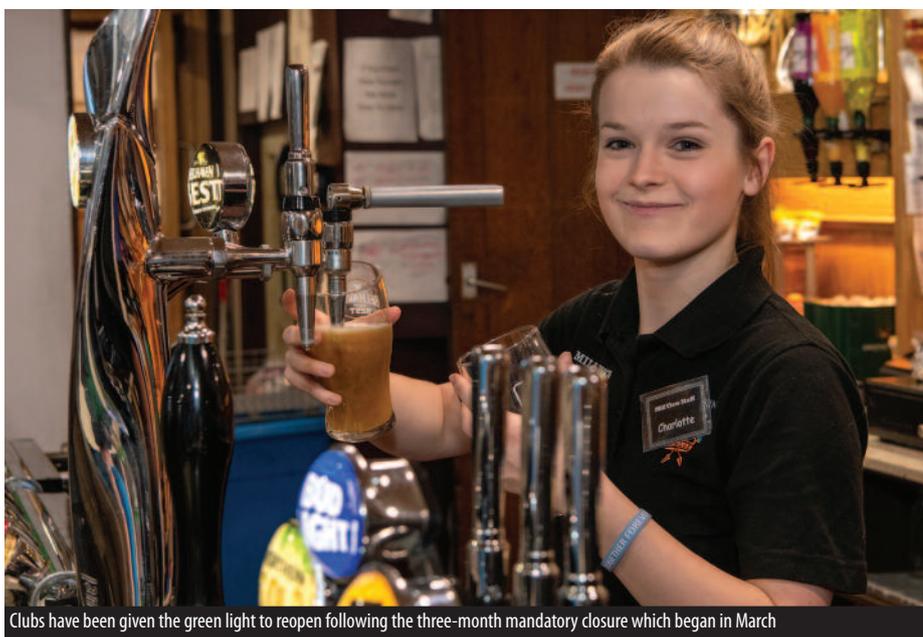


Members assured of a warm welcome as CIU clubs reopen



Clubs have been given the green light to reopen following the three-month mandatory closure which began in March

Clubs up and down the country will be welcoming back their members this month after the Government announced that clubs could reopen following the shutdown caused by the Coronavirus pandemic.

Union President George Smith said: “The CIU welcomes the news that clubs will be able to reopen their doors and welcome back their members following the partial easing of the lockdown by the Government announced in June.

“The CIU lobbied the Prime Minister calling for this reduction in social distancing from two metres to one metre and this significant change will be a tremendous boost to all our clubs as we bounce back from the shutdown.

“I know that all our clubs will be eager to get back up and running again after an anxious wait.

“As an organisation we will be working hard to ensure that all our clubs have the support and advice they need to meet the COVID-19 guidelines set out by the Government in order to minimise the risk to members and staff.”

The CIU is asking its clubs to complete a survey which will assess the damage done to clubs by the pandemic and find out what support clubs need from the Government in order to continue serving their communities after the shutdown.

The survey will give clubs the opportunity to have their say on one of the most challenging periods ever faced by CIU clubs and the survey’s findings will enable the Union to lobby further the Government on the key concerns of clubs going forward.

The survey can be found on pages 18-19 and at the CIU website.

CIU lobbies HMRC over Linneweber 1

HMRC has set out that they require the following information from clubs in order to process Linneweber 1 claims.

Firstly, the claimant name, postal address and VAT registration number – including details of any changes since the original claim was made.

Secondly, all related Tribunal reference numbers.

Thirdly, the total claim, broken down by reference to each VAT accounting period, separately identifying output tax, input tax and the Tribunal reference number.

Fourthly, details of any input tax that is irrecoverable as a result of the claimants revised partial exemption position as applicable at the time of the claim, including the supporting partial exemption calculations, capital goods scheme calculations and confirmation of the partial exemption method in use.

Lastly, the category of gaming machines operated in the period for when the claim was made.

These requests may create a huge problem for clubs so the CIU has lobbied to say that all of this information requested is held by HMRC and HMCTS.

All that should be required is for clubs to note that they made a claim that was repaid, that HMRC have details on file and ask HMRC to make payment of the original claim submitted and evidenced or verified by HMRC at the time of the claim, together with interest on the whole sum plus return of the interest charged by HMRC in their protective assessment.

● **A draft template letter is now available on the CIU website.**



Welcome to the July issue of *Club Journal* as our clubs take their first steps into the post-lockdown environment.

The mandatory closure period, which came into effect back in March, has proved an anxious time for clubs, and we must now quickly adapt to what has been coined as the 'new normal'.

In light of this, this month we talk to a cross section of clubs from across the branches to find out how they are approaching the question of reopening and how they and their members have coped with the shutdown.

It's a fascinating insight into what clubs are having to contend with at the moment and it is great to see the general positivity and optimism displayed by clubs as they look to welcome their members back through their doors and to see what measures they are planning to take in order to keep staff and members safe – you can read the full article on pages 8-11.

The Union is determined to ensure that clubs are given as much support as possibly going forward and to this end we are asking clubs to take part in our Coronavirus Survey (pages 18-19).

This survey will help us formulate a set of collective demands with which to lobby the Government to ensure that the interests of clubs are put front and

Welcome

centre in future national recovery plans.

Elsewhere in this issue, we have a Q&A article with Dransfields Managing Director Chris Haley which examines how the operation of gaming machines, jukeboxes and pool tables in clubs might see some changes in the post-lockdown era, including a move to forms of cashless payments.

On pages 14-15, we have updated the information regarding Government help for clubs, including changes to the furloughing scheme.

Meanwhile, Aon has issued a new statement to the CIU regarding claims pertaining to the COVID-19 shutdown – see page 16.

We will carry on monitoring any new initiatives put forward by the Government that could help clubs and these will be regularly published on the website (www.wmciu.org.uk), and in future issues of *Club Journal*.

I hope you enjoy the issue and are wholeheartedly looking forward to welcoming in your members to enjoy themselves once again in our great clubs.

Stephen Goulding, Editor

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CLUB JOURNAL

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BT Sport offers digital support to clubs



All clubs can access free online webinars and instructional videos on the BT Business YouTube while clubs with BT Sport will be able to take part in bespoke digital training via Skype

BT Sport is offering free digital support and training to clubs to help them relaunch their businesses following lockdown.

The programme builds on the digital workshops run previously with Google Digital Garage and in-person venue visits and training delivered by the BT Sport team prior to lockdown.

The new programme includes a series of online webinars, online instructional videos and tailored 1-2-1 digital training exclusive to BT Sport customers via Skype.

Three on-demand webinars can be viewed via <https://btsportbusiness.com/support/>, each tailored to the hospitality sector and on-trade market and are open for anyone to view.

The webinars cover how venues can use an online presence to drive footfall and boost consumer confidence.

In addition to the webinars, there is also a series of short, instructional videos on BT's website and social media which cover a range of topics and also address potential solutions to the problems posed by the pandemic.

The topics covered included: How to communicate about the measures you're taking to keep your members and staff safe; content creation and COVID-19; top tips for taking photos of your club and how to create a Google 'My Business' listing and a free Google website for your club.

Clubs which subscribe to BT Sport will also have access to one-to-one digital training with the BT Sport team.

Sessions can be booked online and will be run over Skype, with specially trained BT agents who are on hand to help your club. These will be allocated on a first-come-first-served basis.

Bruce Cuthbert, Director, Commercial Customers at BT Sport said: "The past few months have been unprecedented in terms of the challenges facing clubs. We have seen some fantastic examples of businesses adapting, supporting communities and making the best of an extremely difficulty time.

"As we exit lockdown, we want to offer our support to customers and the wider industry by giving them access to free digital skills training and support.

"Designed specifically for the hospitality industry we will show how our customers can use digital platforms to reconnect with their members and communities and address some of the COVID-19 related concerns people might have, allowing them to focus on delivering the brilliant experiences that we have all missed."

To book a one-on-one session via Skype, clubs which are BT Sport subscribers should visit: btsportprint.co.uk/digital-learning and select an available slot.

News in brief



Heineken UK expands on-trade advice with 'Keg Talks' on its website

Heineken UK, the Preferred Supplier of Beer and Cider to the Union, has expanded its on-trade support resource with a new series of webinars, offering expert advice to clubs and pubs who may be struggling with the issues thrown up by the Coronavirus shutdown.

The series, called 'Keg Talks', is hosted on Heineken's wider support resource available through the newly-launched The Pub Collective pop-up site which, despite its name, also covers issues pertinent to members' clubs.

Episodes feature interviews with independent speakers and operators, who share their advice on areas ranging from Government grants and advice on furlough to ideas on how to adapt to social distancing measures.

The 20-minute webinars are accessible in video and audio formats.

Operators submit questions to the expert speakers ahead of the interviews, which will then be addressed on the webinar, and can submit requests for specific topics.

Stephen Watt, On-Trade Sales Director at Heineken UK, said: "As a business, we're striving to do everything we can to support the on-trade during these difficult times.

"Part of this process is creating an open dialogue between us and our customers to identify the areas in which they need advice.

"The launch of this new series of webinars enables us to gather that feedback from operators and address their questions with independent experts."

The first in the series featured Vandana Dass, Managing Director of Davenport Solicitors, who examined the technicalities around furlough, as well as information on Government grants and loans.

For more information, visit the website at:

www.thepubcollective.co.uk

News in brief

HMRC issues statement on Machine Games Duty in light of COVID-19

HMRC has issued a statement regarding the issue of Machine Games Duty (MGD):

“We would appreciate your help in cascading messages regarding Machine Games Duty (MGD) Machine Games Duty to your stakeholders in light of the current Coronavirus (COVID-19) pandemic.

“Businesses must file their MGD return and make their payment within 30 days of the end of their accounting period.

“An accounting period is three months unless a different accounting period has been arranged with HMRC. Businesses who don't file their return on time get a central assessment letter (CA) from HMRC.

“CAs give an amount due (which has been automatically calculated using historic data) and demand immediate payment. This letter is sent through an automated system. The next batch of CAs are due to be sent to businesses this week.

“Our hope in sending out CAs is that the businesses receiving them will file a return for what they correctly owe and pay that amount. We don't want businesses to pay the amount of the CA if that isn't what they owe.

“Due to the COVID-19 situation we realise that there may be good reason for businesses not sending their return on time and, if businesses are closed, it is likely they will not have any tax to declare. However, it's important that HMRC receive these returns even if the tax due is nil.

“Businesses do not need to use a HMRC-issued return – they can download a blank return to complete online or alternatively they can sign-up for our online services and submit the return online.

“We would appreciate your assistance in cascading this message to your stakeholders, especially those who are responsible for premises on which gaming machines etc are located.

“We would also like to let you know about Time to Pay for those having problems paying their tax because of COVID-19. If businesses cannot pay their tax because of COVID-19, we can agree 'time to pay' arrangements with them.

“We agree these on a case-by-case basis and tailor them to meet their circumstances. We've set up a dedicated helpline for dealing with time to pay arrangements. If businesses need help or want to talk about their options, they can phone us on 0800 024 1222.”

More information on this can be found on **GOV.UK**.

Highley WMC build beer garden during lockdown

Members of Highley Working Men's Club in Shropshire will be in for a fantastic surprise when the club reopens, with the premises having undergone a major refurbishment during lockdown – including the addition of a new enclosed beer garden at the rear of the club.

Club members rallied round to complete the various projects, investing their own time, materials, and machinery to improve the club while it was closed.

A group of Committee members have been responsible for transforming the club, including the redecoration of the Main Room, a complete refurbishment of the toilets and the installation of new lights.



The new Beer Garden at Highley WMC in Salop

Members have been given a glimpse of the ongoing improvements via the club's Facebook site, a move which has built a huge sense of anticipation ahead of the moment when the club reopens its doors.

Buy your own copy of Club Journal each month

Here's your chance to have your own personal copy of *Club Journal* delivered to the address of your choice each month for less than you'd pay for it at the club.

Simply fill in your details on the form below to obtain a year's supply of *Club Journal* for the special rate of £7.50.

Please send me a year's supply of *Club Journal*. I enclose a cheque for £7.50 made payable to the Club & Institute Union.

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Home Address:

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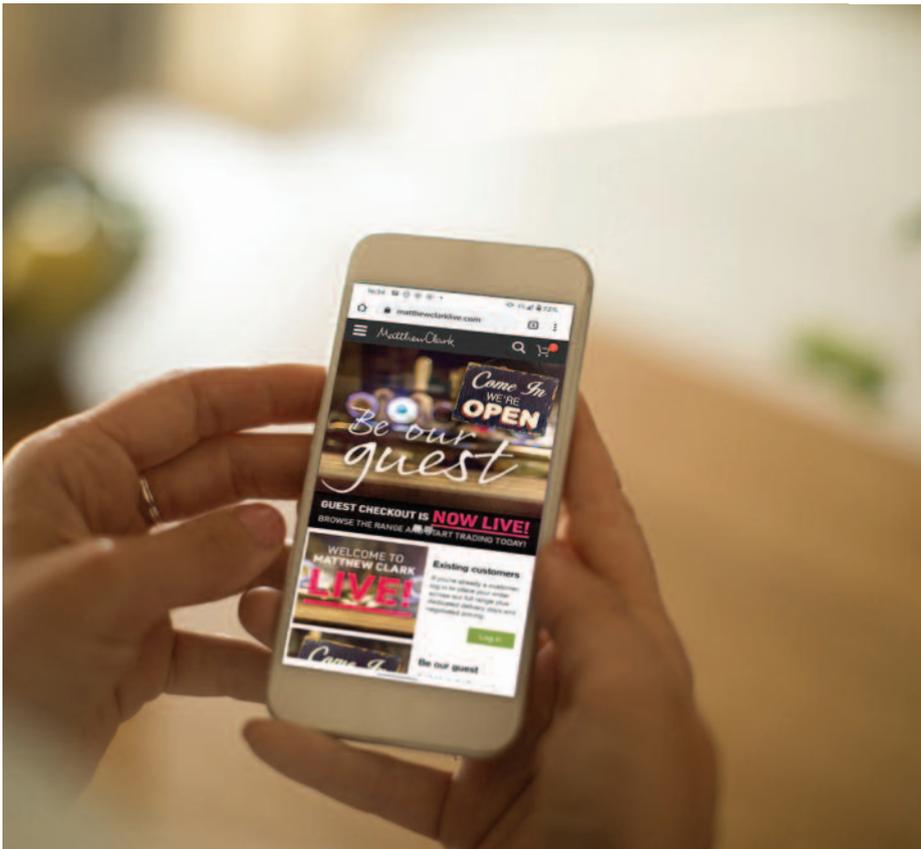
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Postcode:

Please send the completed form, along with the cheque for £7.50 (made payable to WMCIU), to:

ACP, *Club Journal*, 59/60 Thames Street, Windsor, Berkshire, SL4 1TX

Supplier Matthew Clark launches new app



Clubs can now order from Matthew Clark on a smartphone through a new app

Drinks supplier Matthew Clark have today opened up their e-commerce platform (www.matthewclarklive.com) to new customers who can order up to £1,500 online, without opening an account.

As clubs prepare to get back to business, new customers can order from over 400 of Matthew Clark's best-selling products, without the need to open an account. Credit and debit card payment is available for all orders, and new customers can browse the full range of over 5,000 products, and go on to open an online account.

Guest checkout orders are delivered within three to five working days on Matthew Clark's own fleet from one of its 14 regional depots.

In addition to keeping all of its depots open to serve customers who could safely offer delivery and collection during lockdown, Matthew Clark removed its minimum order requirement for all customers, increased flexibility on delivery days/times, and developed an order-and-pay app for the on-trade, a cost effective alternative to the big home delivery apps.

Richard Hayhoe, Marketing Director at Matthew Clark, said: "As well as keeping all of our depots open for our customers who needed us, we've been looking at every opportunity to support the on-trade during lockdown and importantly, to be ready to get back to business as soon as the industry gets the green light.

"When venues closed, we quickly brought our LOCAL app to market and gave on-trade customers a much needed lifeline by being able to offer delivery and collection, without the high charges associated with the big brand apps.

"By opening up our e-commerce platform to new customers who don't have an account, we're giving on-trade customers the chance to buy our best-selling brands across wine, beer, spirits and soft drinks, delivered in one drop, and at great value prices.

"With no minimum order value, customers can manage stock and their cash flow, as they take the first steps to re-opening.

"We've also made it even easier for those customers who want to open an account with Matthew Clark to quickly and easily apply online."

News in brief

PPL PRS suspends licensing fees for clubs during period of lockdown

PPL PRS, the company which is responsible for collecting fees for music licensing in the UK, has announced that clubs will not have to pay its licensing fees for the duration that they are closed due to the Coronavirus pandemic.

The organisation has also made changes to its payment policies to introduce further flexibility, including deferred payments, for customers during this difficult period, as well as temporarily suspending late payment surcharges.

In a statement, the organisation said: "PPL PRS fully appreciates the pressures affecting many businesses across the UK as a result of the COVID-19 pandemic.

"We wish to reassure customers of TheMusicLicence that we are introducing a number of measures to support them during these unprecedented times."

For further information, call PPL PRS on 0800 0720 808 or visit the website:

<https://pplprs.co.uk/>

Sky Sports announces delayed Championship Play-Off TV schedule

The Sky Bet Championship play-off schedule has now been confirmed, with all five fixtures to appear live on Sky Sports.

The semi-finals will take place over five days in July, with the final to take place at Wembley Stadium on Tuesday, August 4.

There is no single sporting event in the world more valuable to the winners than the Championship Play-Off Final.

It is estimated that the victors will be approximately £170 million better off than the losers, mainly due to the increased commercial television revenue the club receives from being promoted to the Premier League.

Schedule - all on Sky Sports

First Legs

6th vs 3rd - Sunday, July 26, 6.30pm

5th vs 4th - Monday, July 27, 7.45pm

Second Legs

3rd vs 6th - Wednesday, July 29, 7.45pm

4th vs 5th - Thursday July 30, 7.45pm

Final

Winner semi-final A v Winner semi-final B

Tuesday, August 4, 7.45pm

Enter your club for the Club Mirror Awards

The Club Mirror Awards celebrate the achievements of members' clubs across the UK and many of our fantastic Union clubs have led the way in a number of categories during recent years... why not join them?

If you haven't entered the Club Awards before, we'd love to hear from you this time around.

We want to hear about all the hard work that is going on in your club and what you are doing for your members, the local community as well as any charity initiatives your club has taken part in.

We know that clubs contribute mightily to society as places where people can come together to enjoy themselves, whether that be for a quiet drink, to witness fantastic live entertainment, take part in sports and games or play bingo.

WHY ENTER?

Clubs use their success to:

- Raise the club's profile.
- Gain coverage in the local press and media.
- Encourage new members.
- Thank your existing members



Blackpool RBL Club and Hoo Village Institute were the joint winners in the 'CIU Traditional Club of the Year' category at the last Club Mirror Awards

- Show that the club is spending members' money for their benefit.
- Celebrate the club sector.

IT COULD BE YOU

So, do you think you could be a finalist? Do you have what it takes to beat the best and stand out from the rest? Time to find out.

HOW TO ENTER

To enter, fill in the form below and return to us via email or post. You can also request a self-entry form from info@clubmirror.com and we'll take it from there.

It really is as simple as that to enter. We look forward to your entry – good luck!

HOW TO ENTER

Please email me a self-entry form.

Email: _____

My name is: _____ My club is: _____

Name: _____

Club role: _____

Club: _____

Address: _____

Postcode: _____

Tel: _____

Email: _____

CONTACT THE CLUB AWARDS TEAM:

ONLINE: www.clubmirror.com/Awards

BY EMAIL: Email your details to info@clubmirror.com

BY PHONE: Call in your details to 01753 272022

BY POST: Alchemy Contract Publishing, Gainsborough House, 59-60 Thames Street, Windsor SL4 1TX



- The 2019 CIU winners**
- Baddesley Ensor Social Club
 - Blackpool RBL Club
 - Crookes Social Club
 - Grangemoor WMC
 - Hawthorn Recreational & Social Club
 - Hoo Village Institute
 - Lindley Liberal Club
 - Richmond Place Club
 - New Eltham Social Club
 - Newton Aycliffe WMC
 - Willaston Sports & Social Club

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Serve Members safely whilst keeping a safe distance:

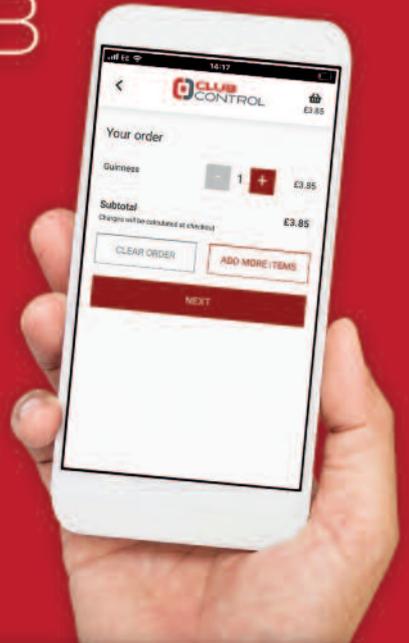
- Members simply download the app to their phone, iPad etc
- Members browse through your drinks list, then order and pay on their phone
- Staff automatically receive a printed order at the bar and pour the drinks
- Member collects the drinks at the collection point or delivered to their table

Club Benefits:

- Covid secure and compliant
- Satisfies your duty to protect Staff, no Member contact, Staff do not touch the till
- Annual subscriptions can be paid via the App
- Members want to come to the Club for a drink as it is a safe place to order and pay for drinks
- No App commission fees, 100% of the sale value is received by the Club; unlike most other ordering platforms

Schedule of Services Supplied:

1. App bespoke to your Club, products and prices
2. App includes your Club branding
3. App fully set up, hosted and programmed
4. Full online App support
5. App connected to your Club Control EPOS System
6. Payments via the App are reported to your cloud and EPOS system instantly



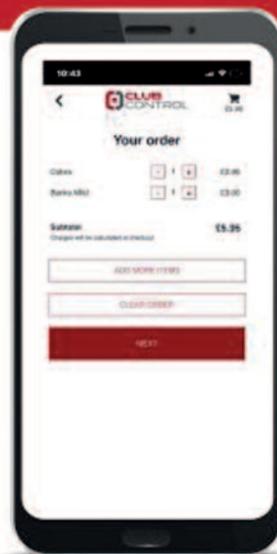
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How clubs are getting ready for the big reopening

As clubs look forward to welcoming their members back through their doors, *Club Journal* talks to several clubs to find out how they are preparing themselves to ensure that members and staff remain safe in the post-lockdown era

It has certainly been an anxious few months for clubs all over the country following the shutdown imposed on March 20 due to the Coronavirus pandemic.

Now clubs are preparing to enter the post-lockdown era with a range of measures set in place to ensure that members and staff are not put at risk, including observing the social distancing rules which will obviously have a massive effect on club operations.

It's clear that most clubs will be bracing themselves for a huge amount of hard work in the months ahead, as *Club Journal* found out when we talked to several CIU clubs about the imminent reopening of clubland.

Les Walker, Club Secretary of the **Richmond Place Club** in Hereford, says that his members can't wait to get back into the club.

"We've kept in touch with our members via Facebook and they're waiting for any news of when we'll reopen properly," he says.

"Our Racing Pigeon section were actually able to use the club car park for a meeting in the second week of June.

"They obviously kept the required distance from each other and didn't go inside the club so it's great that at least one part of the club was operating before the main club.

"I have been in the club regularly to look at what we can do when we open up our doors again and to ensure that the club is ready for opening when we get the opportunity.

"We'd had quotations for perspex screens/hatches for the bars and generally tried to work out the best way forward in terms of allowing members to come in safely in the future with table spacing and the like.

"As there was no early guidance from the Government on what the requirements would be when we open, it has been a matter of trying to work out what we need to do



Hoo Village Institute in Kent upgraded its cellar and other parts of the club during the lockdown

ourselves from existing information in order to keep members and staff safe."

Les is expecting a busy time of it when the club does reopen with people desperate to make up for lost time.

"We think that entertainment is going to be a major draw in the future, even more so than before as people have missed it so much," he says.

"Obviously we are going to need to look at how live music events are going to be staged under the new health and safety measures.

"We are also going to be extremely busy with private functions as people have missed out on celebrating milestones and family occasions during our closure.

"With weddings postponed in 2020, it means 2021 is potentially going to be even busier than normal in that regard.

"We're confident about the future of the club but there are plenty of unknowns that we would have liked to

have had answers to from the Government many weeks or months earlier before opening.

"We are lucky in that we have a big club with plenty of space and a large car park so we can hopefully adapt well to the post-lockdown world.

"There are just so many things which need to be considered: bar procedures, social distancing measures, outside areas, best practice for cleaning and for catering, etc.

"It's clear that there are going to be a number of extra costs in the going forward so we will need to see what the new rules are and then go from there."

Meanwhile, in Warwickshire, **Baddesley Ensor Social Club** has also been planning for that golden moment when they can open their doors.

"Lockdown has actually been a busy time for the club as we set up a food bank for vulnerable people almost immediately after the order to shut from the Government," says Julia

Gilbert, the club's Bar Manager.

"We've also taken this opportunity to refurbish some areas of the club, including improvements to the kitchen, as well as deep cleaning the fridges and servicing the air-conditioning system, ready for reopening.

"We've been planning and thinking about reopening throughout the lockdown period and believe we're going to be in a good position when we reopen.

"Private functions and wedding receptions are a big part of the club's success and all the couples who had to postpone their receptions have stuck with us and have just shifted the original dates to the corresponding ones in 2021.

"Clubs actually have an advantage over pubs as we know our members so well and that will help us to communicate the social distancing rules to them more easily and keep tabs on which groups are from the same households."

But Julia has no doubt that there is

plenty of hard work ahead for the club's Committee and staff alike.

"It's going to be hard slog for the first six months after reopening as we will have to operate under different conditions," she says.

"Customer service is going to be key as we want to win people back into club life and give them an enjoyable time and keep them safe.

"We're aiming to have plenty of signage around the club so that people know exactly where to go and we will have distances marked out on the floor with tape so that members can keep to the relevant distance set out by the Government.

"We have also worked out where we can put our tables to conform to the rules.

"We're going to have one person behind the bar and then another near the foyer to greet members and welcome them in.

"In terms of glass collection, we've bought some plastic baskets with handles – a bit like shopping baskets – which the glass collectors can put the

glasses straight into so that there's less chance of contamination.

"Staff rotas are also going to present a challenge as we don't want to mix and match staff members but keep them in mini 'teams' of two or three.

"If one of them develops symptoms, you know exactly who they've been in contact with. Otherwise you could end up in a situation where one staff member develops symptoms and you end up losing all your staff for two weeks under the Track and Trace system.

"The cleaning rota is also going to be challenging, both in terms of getting up and running when we will have to go through a major deep clean before we open our doors, and then going forward when we will have to be meticulous in ensuring staff and members are safe as they can be from potential COVID-19 infection.

"Our drinks options are also going to change because of the reduced capacity, particularly with real ales which have a very short life.

"We would normally have four lines

Key considerations for ensuring clubs are COVID-19 secure post-lockdown

It's clear that life in clubs is going to be markedly different in the post-lockdown than before it with clubs having to effect a range of measures to minimise the risk of COVID-19 to both members and staff.

So, what are the key measures likely to be when the Government gives the green light for clubs to open?

Although the Government had not published its full guidance for the reopening of the licensed trade at the time of going to press, we set out the main points which will ensure that members feel comfortable about returning to clubs.

- Mark out social distancing at the entrance of your venue and in any key spots where members could potentially congregate
- Minimise queues wherever possible potentially by members ordering drinks through a smartphone app (such as Swifty, the app which is being championed by Heineken UK) or institute contactless payment
- Ensure that tables are spaced to meet the Government's distancing guidelines
- Use any outside space where possible to increase the capacity of your club
- Implement a one-way system around your venue for both customers and staff
- Encourage staff to wear PPE, including face masks
- Make hand sanitisation stations available to staff and customers throughout the club
- Keep tables and chairs sufficiently sanitised and keep objects (beer mats, etc) on tables to a minimum
- Deep clean toilet facilities at regular intervals and a 'one in, one out' policy may need to be instituted with clear signage





The Committee at Mill View Social Club in Sunderland is confident that the club can adapt to any new restrictions put in place by the Government

of real ale but we will be cutting that down to one and will also be offering a selection of bottled ales.

“All in all, it’s going to be challenging but we believe that with the local community behind us, we can continue to be a successful club.”

Another club which has used the shutdown to refurbish the club is **Hoo Village Institute** in Kent.

“We had already budgeted to carry out some work and decided to go for it when the shutdown came along,” says Club Secretary Lynda Perfect.

“We’ve upgraded the ladies toilets in the Function Room and we’ve also upgraded our cellar which is a really difficult task when you’re still open because of the obvious disruption. It means that our cellar operation will be far more efficient when we reopen.

“We would have liked to get clarity from the Government weeks in advance about exactly what we need to do when we reopen.

“We will do everything we can to ensure our members and staff are safe and we’ll just have to see how the details pan out for what we need to do.

“There are so many variables that affect our ability to open in a viable manner, from how many people we

can let in and how far apart the tables and chairs need to be from each other.

“We have three tills so we can have a staff member on each one so they’re socially distanced from each other but it also means you have to reorganise the bar so they’re not all crossing past each other to grab a certain drink that someone orders.

“It is a logistical challenge any way you look at it. As a Committee we’ve been looking at what’s likely to be required and have come to the conclusion it may be ‘all or nothing’ for us.

“By that, I mean, it may not be worth opening at all until the restrictions have relaxed to the point where it’s economically viable for us and we can operate at full capacity.

“Of course, once we receive notice that we can reopen, it will take several weeks to get the club up and running again, even though Committee members and our unfurloughed staff have been keeping the club in good shape throughout the lockdown.”

At **Mill View Social Club** in Sunderland, Club Secretary Keith Seymour is very confident that his club will be able to adapt successfully to the post-lockdown landscape.

“Obviously the Government has

floated July 4 as the reopening date but we’ve decided as a Committee that we’re not going to rush into reopening and will wait a while until we’ve seen how the pubs in our area deal with the restrictions,” he says.

“We’re in a good position financially so we will wait in order to get our reopening absolutely right.

“The two-metre rule is something which would be very restrictive and we’re hoping that by the time that we open, the ‘R’ rate will have dropped sufficiently that the Government will be reducing the recommended distancing between people.

“We’re a very busy club so it’s going to take some adjustments in terms of how we put on bingo and live entertainment and the logistics of how we operate as a club.

“Before the lockdown we put on live entertainment six days a week for free for our members and had bingo seven days a week so we will have to look at what we can do going forward in those areas.

“We’re lucky in that we have lots of space, including a very large Concert Hall and several separate areas, so that will be an advantage when it comes to maintaining distance between members.

“The key thing is that we’re 100 per cent confident that we will adapt as necessary in order to continue our success.

“We have 3,000 members and they know that we will do whatever it takes to ensure that they can come to the club and enjoy themselves safely.”

At the **West End Social Club** in Leicester, Secretary Lee Burchell has been making preparations for reopening since the very beginning of the lockdown.

“Measures have been put in place to assure all our members that they can enter and feel safe when we do reopen,” he says.

“They include designated service points, hand sanitisers, one-way systems and many more to contribute to the priority of our members’ safety.

“We’re also looking at installing ‘sneeze’ screens at the bar, the sort you’re now seeing in many supermarkets. One thing we do have in our favour is that we are a members club so can restrict entry.

“We also have loads of space and I’m confident we can safely negotiate any important social distancing and safety measures.”



The West End Working Men's Club in Leicester is ready for a grand reopening

Preferred Supplier Heineken UK provides guidance on reopening your club

While customers crave perfectly served draught pints after months of isolation, reduced capacity will mean clubs have to offer a smaller range to main throughput – and therefore quality – and minimise the amount of cash you have tied up in stock. Heineken UK's range recommendations are based around the way consumers make their choices and are designed to ensure that the maximum number of patrons are satisfied.

Provide alternatives

For example, a customer looking for a pint of Heineken will likely be perfectly satisfied with a pint of Amstel – both offer good quality and are well known lagers. If you could only offer a pint of Strongbow it wouldn't hit the spot. At the same time, a cider drinker would be disappointed if all you offered was a myriad of lagers.

Core brands

Pick core accessible brands and build up your range with different segments rather than, for example, offering great choice in a single segment like craft beer. Also consider segments like flavoured cider which have great ranges available from the fridge and add them in last.

Recommendations

Our useful range recommendations will help you adapt to ensure your members continue to be satisfied by the choices you provide



Heineken UK has provided a guide to reopening on the website: www.thepubcollective.co.uk

– despite the temporary restrictions. Heineken UK has covered a number of possible scenarios and also shown how you can balance your draught offering with a carefully stocked fridge of packaged beers and ciders.

- Start range with a Classic Lager for widespread appeal
- Bring in a Smooth Ale as target consumer is common
- Add in a cider for width of choice
- A classic stout offers more consumer appeal
- Trade up with a premium strength lager choice
- Add in a flavoured cider for width of choice

Getting to grips with gaming in the post-lockdown world

Chris Haley, Managing Director of Preferred Supplier Dransfields, explains how his company is getting ready to support CIU clubs as the Government finally gives clubland the green light to reopen its doors

Q: What does reopening mean for Dransfields and what date are you working to?

Chris Haley: We have already carried out all required Risk Assessments for each of our depots, and for each employee role, and distributed the necessary PPE to the field-based staff. All depots have had the necessary adjustments carried out to ensure COVID-19 safe working practices are in place.

Employees have been placed on “stand-by” pending confirmation from the Government that venues can open from July 4, 2020 but we have not yet taken them off furlough in case there is a delay.

Fortunately, we had managed to collect takings from the majority of sites before the lockdown but there are some we didn't get to.

We therefore brought some Collectors and Engineers back to work from Monday, June 22, 2020 to deal with these and to begin the task of re-floating machines in line with customer expectations.

Clubs should e-mail us at: enquiries@dransfields.com if they have any specific requests

Dransfield's supplies circa 5,000 individual pubs and clubs in addition to Tenanted and Managed houses and all need to be contacted to ascertain their plans for reopening; this is a massive task.

Until the Government issues the detailed guidance for the Hospitality Industry, it is impossible for clubs to know all the adjustments that will be required on their premises and therefore to estimate an opening date.

Early indications seem to be that approximately 50 per cent of our customers will be reopening their doors on July 4 if the Government says they can.

Unfortunately, gaming machines will have technical issues when they are switched back on, simply due to the



Chris Haley, Managing Director of Preferred Supplier Dransfields

length of time that they have been off and all jukeboxes will have been locked down. We will therefore be facing a tsunami of service calls when clubs are allowed to reopen, so the sooner we are able to access premises to sort them, the better.

Q: When do you think clubs will be allowed to reopen?

CH: I sit on our Trade Association Bacta (British Amusement Catering Trade Association) and we have been working closely with other trade associations to lobby the Government for a firm date when clubs will be allowed to reopen.

Unfortunately, the Government does not always respond with clear

messages; the whole false dawn of bars with beer gardens being allowed to reopen on June 22 being a classic example.

Personally, I think that the Government are waiting to see the effects of the easing of the lockdown in retail premises before they make any decisions; they may also wait until the results of the review into two metres social distancing is completed.

The date of July 4 is the earliest that clubs may reopen but it is by no means certain yet.

Q: Do you think the way that you operate equipment in clubs will change?

CH: There will undoubtedly be



Dransfields will be putting specific measures in place to ensure that their equipment can be used safely and will be providing recommendations to assist clubs to get to grips with life after lockdown

changes, many of which will be brought about by the social distancing requirements.

We are planning much more preventative maintenance with an emphasis on engineers checking all machines on site whilst there rather than just attending to a machine that is out of order.

Collections will undoubtedly take longer to process due to the use of PPE and other safety measures whilst on site.

Collection frequencies are likely to change depending on the machine income and we will need flexibility around collections as we may encounter staff shortages due to COVID infection, shielding, self-isolation etc.

There will need to be specific measures put in place to ensure that our equipment can be used safely and we will be putting a number of recommendations on our website to assist our customers with this.

What is certain is that all of us are going back to work in a different operating environment to the one we

left at lockdown.

Q: How will you be responding to the increase in Cashless Payment Methods?

CH: The growth of cashless payments has been massively boosted by the current crisis and you can see this in all shops regardless of their size.

This presents a problem for gaming machines as the law prevents the use of debit and credit cards for play directly on a machine.

Prior to the lockdown, Dransfields had begun the trial of a Cashless Payment App with one of our customers and the results were better than expected with a lot of interest from players.

We have therefore taken the decision to extend this trial across our machines and are also introducing contactless payment on pool tables.

We see the reduction in cash transactions as a problem for our business as it will affect machine income and we need to give customers the ability to play machines using an

alternative payment method.

The ability to perform age verification checks via the app will also be of interest to many of our customers

That said, we do not expect cash to disappear from clubs so will continue to accept it in all our equipment for as long as there is demand.

Q: What do you think may happen with jukeboxes? Will there be an increase in the use of apps to choose music?

CH: I read in the press that the Government were thinking of banning music in venues to prevent people raising their voices and thereby projecting the virus.

Let's hope not; jukeboxes have been struggling to maintain income levels for a few years, despite the investment made in the products.

I could definitely see a rise in the use of apps to choose music taking place as I expect people to be moving around a lot less in clubs. Seat-based music selection is therefore likely to increase in popularity.

Latest information on Government support for clubs

Following the mandatory closure of clubs in March, the Government has introduced a number of measures to help businesses affected by the Coronavirus lockdown. Here we present an updated list of the support and advice available for clubs, including the changes to the Furlough Scheme. The Union's official website: www.wmciu.org.uk will be regularly posting all the latest information from the Government pertaining to members' clubs

CHANGES TO CORONAVIRUS JOB RETENTION SCHEME (FURLOUGHING)

The Chancellor has set out a new timetable on how the Coronavirus Job Retention Scheme (CJRS) will change from now until October, 2020.

From July 1, 2020, businesses have been given the flexibility to bring furloughed employees back part-time.

This is a month earlier than previously announced to help support people back to work.

Individual firms will decide the hours and shift patterns their employees will work on their return, so that they can decide on the best approach for them - and will be responsible for paying their wages while in work.

To enable the introduction of part time furloughing, and support those already furloughed back to work, claims from July onwards will be restricted to employers currently using the scheme and previously furloughed employees.

The scheme closed to new entrants on June 30, with the last three-week furloughs before that point having commenced on June 10.

From August 2020, the level of government grant provided through the job retention scheme will be slowly tapered to reflect that people will be returning to work.

That means that for June and July the Government will pay 80% of people's salaries. In the following months, businesses will be asked to contribute a modest share, but crucially individuals will continue to receive that 80% of salary covering the time they are unable to work.

The scheme updates mean that the following will apply for the period people are furloughed:

June and July: The Government will pay 80% of wages up to a cap of £2,500 as well as employer National



The Government has introduced a number of initiatives to help businesses affected by the Coronavirus pandemic, including the Bounce Back Loan Scheme (BBLs)

Insurance (ER NICs) and pension contributions. Employers are not required to pay anything.

August: The Government will pay 80% of wages up to a cap of £2,500. Employers will pay ER NICs and pension contributions - for the average claim, this represents 5% of the gross employment costs the employer would have incurred had the employee not been furloughed.

September: The Government will pay 70% of wages up to a cap of £2,187.50. Employers will pay ER NICs and pension contributions and 10% of wages to make up 80% total up to a cap of £2,500.

For the average claim, this represents 14% of the gross employment costs the employer would have incurred had the employee not been furloughed.

October: The Government will pay 60% of wages up to a cap of £1,875. Employers will pay ER NICs and pension contributions and 20% of wages to make up 80% total up to a cap of £2,500.

For the average claim, this represents

23% of the gross employment costs the employer would have incurred had the employee not been furloughed.

BOUNCE BACK LOAN SCHEME (BBLs)

The Bounce Back Loan Scheme (BBLs), which was announced on April 27, enables smaller businesses to access finance more quickly during the coronavirus outbreak.

The scheme helps small and medium-sized businesses to borrow between £2,000 and up to 25% of their turnover. The maximum loan available is £50,000.

The Government guarantees 100% of the loan and there won't be any fees or interest to pay for the first 12 months. After 12 months the interest rate will be 2.5% a year.

If you need a larger loan, you may be entitled to other government support.

Eligibility-wise, businesses can apply for a loan if they are: based in the UK; established before March 1, 2020; have been adversely impacted by the Coronavirus.

If your business was classed as a business in difficulty on December 31

2019 you'll need to confirm that you're complying with additional state aid restrictions.

Businesses from any sector can apply, except: banks, insurers and reinsurers (but not insurance brokers), public-sector bodies, state-funded primary and secondary schools.

You cannot apply if you're already claiming under: the Coronavirus Business Interruption Loan Scheme (CBILS), the Coronavirus Large Business Interruption Loan Scheme (CLBILS) or the COVID-19 Corporate Financing Facility.

If you've already received a loan of up to £50,000 under one of these schemes you can transfer it into the Bounce Back Loan scheme. You have until November 4, 2020 to arrange this with your lender.

The length of the loan is six years, but you can repay early without paying a fee. No repayments will be due during the first 12 months.

There are 11 lenders participating in the scheme including many of the main retail banks. You should approach a suitable lender yourself via the lender's website.

The lender will ask you to fill in a short online application form and self-declare that you are eligible.

The lender will decide whether to offer you a loan or another type of finance and you'll be responsible for repaying 100% of the amount borrowed.

CASH GRANTS

As part of the retail, hospitality and leisure sector, clubs will receive a cash grant of up to £25,000 per property if their rateable value is between £15,000 and £51,000.

Clubs with a rateable value of under £15,000 will receive a grant of £10,000.

Contact your local authority if you have not yet received this grant.

STATUTORY SICK PAY REBATE

The Government is allowing clubs to reclaim Statutory Sick Pay (SSP) paid for staff sickness absence due to Coronavirus.

The online service you'll use to claim back Statutory Sick Pay (SSP) is now available at GOV.UK.

The Coronavirus Statutory Sick Pay Rebate Scheme will repay employers the current rate of SSP that they pay to current or former employees for periods of sickness starting on or after March 13, 2020.

If you're an employer who pays more than the current rate of SSP you can only claim the current rate amount.

The repayment will cover up to two weeks starting from the first day of sickness, if an employee is unable to work because they either:

- Have Coronavirus
- Cannot work because they are self-isolating at home
- Are shielding in line with public health guidance

Employees do not have to give their employer a doctor's fit note for them to make a claim.

VAT DEFERRAL

The Chancellor announced a VAT payments deferral on March 20 to support businesses with cash flow.

This means that all businesses with a UK VAT registration have the option to defer VAT payments which were due between March 20 and June 30 2020.

You therefore have until March 31, 2021 to pay any VAT deferred as a result of this announcement.

You do not need to inform HMRC if you wish to defer payment. You can opt in to the deferral simply by not making VAT payments due in this period. If you pay by Direct Debit you should cancel this with your bank. You should do so in sufficient time so that HMRC does not attempt to automatically collect on receipt of their VAT return.

Should you wish, you can continue to make payments as normal during the deferral period.

HMRC will also continue to pay repayment claims as normal.

You must continue to submit VAT returns as normal.

TAX - TIME TO PAY SERVICE

Clubs in financial distress, and with outstanding tax liabilities, may be eligible to receive support with their tax affairs through HMRC's Time To

Pay service.

These arrangements are agreed on a case-by-case basis and are tailored to individual circumstances and liabilities.

If you've missed, or are worried about missing, your next tax payment due to Coronavirus, contact HMRC.

You can also call the HMRC helpline for advice on 0800 0159 559.

For the latest information on the support available to businesses from the Government, visit:

www.businesssupport.gov.uk/coronavirus-business-support/

CLUB RULES

As reported previously, the Financial Conduct Authority (FCA) has advised on changes made to the process of registration of club rules due to the Coronavirus.

Taking into account the Government guidance, clubs must reach their own decision as to whether to go ahead with any planned meetings.

Clubs may make alternative arrangements, such as making use of video conferencing or to delay any meetings, until a future date.

In accordance with a club's rule book, all rules updates, would normally be agreed to by the members at special meeting. Due to the present situation, this is not possible.

With regard to the process of registration of rules, the FCA advised there would be a slight alteration in the registration procedure.

The FCA will accept electronic signatures to the rules instead of original signatures received.

It will also not insist that the declaration form will require the signature of a Solicitor at this point in time.

The FCA will not take any action against clubs if the annual returns are not submitted by their due date.

These arrangements will be continue to be reviewed.

Requirements to submit annual returns and accounts are contained in mutual societies legislation.

For more information on this, visit the FCA's mutual societies portal which can be found at:

<https://societyportal.fca.org.uk>

Update on Policy Cover for Unoccupied Properties and Sites

Insurance broker Aon has issued a statement regarding the Coronavirus shutdown from insurers Aviva

To support you and your clients with getting back to business, we're extending our policy cover for properties and sites that are unoccupied for a further period of 45 days.

To support you and your clients during the lockdown period, in March we extended our policy cover for properties and sites that were unoccupied for up to 90 days. This extension was due to expire on June 21, 2020.

We want to continue to support you and your clients with getting back to business, so we're extending our offer for a further period of 45 days to allow time for the necessary steps to be taken to enable your clients to restart their operations.

We appreciate you may have started to receive queries from your clients on this matter, so we hope this update will help you with responding to these accordingly.

On August 5, 2020, the cover extension will expire, and normal policy terms and conditions will apply.

As you'll be aware, many of our policies either restrict cover or require specific steps to be taken to protect your clients' property and sites where they are unoccupied for a period of

time, usually 30 or 45 days. So, if your clients' premises and sites have been closed during lockdown, this period is likely to have been exhausted.

The policy cover will therefore not allow a further period unoccupied beyond August 5, 2020, so you should check their policy cover now and contact them where appropriate to make sure they understand how this will affect their cover and any steps that need to be taken.

For more information and guidance on how your clients can protect their property whilst it remains unoccupied, please refer to our pandemic planning loss prevention standards.

We do however recognise that the restrictions on businesses are not all changing at the same time. Commercial sectors and countries are moving at variable speeds whereby some businesses could be required by law to be closed to members of the public beyond the August 5, 2020.

For those of your clients to whom this will apply, you'll need to contact us before the August 5, 2020 to agree the basis of cover.

We also appreciate that there may be circumstances where your clients are prevented from, or opt against, reopening their businesses even



though restrictions have been lifted.

In these cases, you must contact your local underwriter to discuss and agree the appropriate actions to take

You must also contact your local underwriter if:

- Your clients have not already advised us of changes they have made to their businesses during the lockdown period
- Any of your clients have unfortunately had to cease trading
- Any of your clients are property owners and their tenants are no longer trading and/or it is known they will not return to the premises.

Further information regarding Coronavirus insurance cover

Preferred Supplier AON has issued a statement to the CIU on the question of cover for clubs regarding COVID-19:

On the question of COVID-19 and its cover we have lodged a claim with your insurers as we believe there may be cover under your policy up to £10,000 for loss of revenue due to temporary closure/COVID-19 under the loss of attraction/notifiable human disease extension.

We still have not received full clarification on this from Aviva so don't know if they are giving cover or not, but due to the claims condition being present in your policy requiring all claims to be reported within 30 days we have notified Aviva of a bulk claim for all of our clients that have this policy.

As your broker we have to act in the best interests of our

clients hence the bulk claim to ensure no one falls foul of the 30 day rule.

So there is nothing to do your end no claims forms to fill in your claim has been lodged with Insurers, we will be back in touch as soon as Aviva advise of the next steps and how they plan to deal with the claim.

As an aside I believe any spoilt stock would form part of the loss of revenue claim and so it would be advisable to obtain and keep as much information as possible to support your claim whilst we wait to see what Aviva are going to do.

If I could ask for your patience on this matter as this could take a while, rest assured we are pressing hard for Aviva to provide financial assistance to our clients as soon as possible.

INSURANCE ARRANGED BY Aon – MEET THE TEAM



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AON
Empower Results®

Coronavirus Survey

Dear Reader,

Welcome to the *Club Journal* Coronavirus Survey.

The Coronavirus pandemic has had a massive impact on society as a whole and clubs, along with the rest of the hospitality industry, have been particularly badly hit following the mandatory closure which was instituted back in March and is only now coming to a welcome end.

With our sector looking to bounce back as quickly as possible, the CIU is determined to ensure that clubs have the support they need to continue serving their members and local communities and to flourish during the post-lockdown period.

To this end, we would appreciate you filling in the following survey which will give us an invaluable insight into how clubs are coping with the Coronavirus pandemic.

The results of this survey will help the Union to lobby the Government on the key concerns facing clubs during this crucial period.

The National Executive Committee

CLUB JOURNAL CORONAVIRUS SURVEY

(Please tick appropriate boxes.)

1. How many members does your club have? (Tick one box)

- | | | | | | |
|-----------|--------------------------|-----|--------------------------|----------|--------------------------|
| 100 | <input type="checkbox"/> | 200 | <input type="checkbox"/> | 300 | <input type="checkbox"/> |
| 400 | <input type="checkbox"/> | 500 | <input type="checkbox"/> | 800-plus | <input type="checkbox"/> |
| 1000-plus | <input type="checkbox"/> | | | | |

2. What did your club do during the Coronavirus shutdown?

- Maintained communications with your members
- Helped the local community
- Used social media to build the club's community/membership
- Kept in touch with your local authority
- Kept in touch with your CIU Branch
- Kept in touch with suppliers
- Kept in touch with other clubs
- Offered takeaway beer
- Checked the club premises on a regular basis
- Underwent routine maintenance/refurbishment



WIN!
£100
for your club



WIN!
10 tickets
to the races



WIN!
2 tickets to the
Club Awards



WIN!
Promotional listing in
Club Journal
throughout 2020

3. When are you intending to reopen your club?

- July October
- August November
- September December

4. How confident are you about the club's future?

- Not very
- Moderately
- Very
- Extremely

Do you have anything to add on this subject?

.....

.....

.....

5. What impact do you think COVID-19 will have on your club's business over the next 3-11 months?

- Severe
- Moderate
- Very little

6. What impact do you think COVID-19 will have on your club's business over the next 3-11 months?

- Severe
- Moderate
- Very little

7. Which funding schemes/grants did you access during the shutdown?

- Furlough Job Retention Scheme
- Bounce Back Loans
- Business interruption Loan Scheme
- Business support grants
- Other (please specify)

8. Did your club suppliers maintain contact during the shutdown?

- Yes
- No

9. Have you received any support from your club suppliers?

- None
- They have not contacted me
- They have been supportive
- They have provided loans/funding
- They have provided discounted goods
- They were involved with our takeaway service

10. What support would you like to receive from your club suppliers?

- Attractive payment terms
- Lower minimum orders
- Marketing advice/support
- Digital advice/support
- Clear/regular communications

11. What could the Government do to help your club recover from the shut-down?

- Reduction in Beer Duty

- Reduction in Business Rates
 - Action on alcohol pricing in supermarkets
 - Other (please specify)
-

12. Potential areas for growth in the future

- Locals looking for better value
 - Community now more aware of the club
 - Being local/people travelling less
 - Hub for all activities in the area
 - Social hub
 - Pub customers will come to the club
 - Other (please specify)
-

13. Will your club change significantly how it operates in any of the following areas?

- Live entertainment
 - Drinks offering
 - Indoor sports/games
 - Private functions
 - Cashless payments
 - Staffing
 - Showing live sport
 - Other (please specify)
-

14. What is likely to present the greatest barrier to trade in your club in the post-lockdown period?

- Social distancing in the club
 - Increased staffing costs
 - Staff wearing PPE
 - COVID-secure toilet arrangements
 - Increased reliance on cashless payments
 - Increased costs due to Covid-secure equipment
 - Lack of outside space
 - Members' anxiety over catching Coronavirus
 - Other (please specify)
-

Post to: ACP, Club Journal Survey, Gainsborough House, 59/60 Thames Street, Windsor, SW4 1TX. Alternatively, you can scan your survey responses and email them to: info@clubjournal.co.uk

The *Club Journal* lockdown quiz – Part 3

Returning for a third instalment due to popular demand, here is our latest quiz which covers a variety of subjects, including CIU clubs, food and drink, geography and, of course, General Knowledge

Round 1 – CIU Clubs

1. In which city would you find the California Social Club?
2. Which CIU club located near Hebden Bridge in West Yorkshire is known as ‘The Blue Pig’?
3. Which club was the location for a number of scenes in the 2018 film *Funny Cow* starring Maxine Peake and Vic Reeves?
4. In which county would you find Grayshott Social Club?
5. What club links Tom O’Connor, champion jockey Lester Piggott and former *Countdown* presenter Richard Whiteley?



Round 2 – Drinks

1. Where was the Federation Brewery located?
2. In which country did Heineken cider brand Old Mout originate?
3. What opened in Dublin in 1759?
4. Which animal is found on Bacardi Rum labels?
5. Originally distilled by medieval Monks in Italy for therapeutic purposes, which berry is used to make Gin?
6. In which country is the Staropramen brewery?
7. What are the two main ingredients of a ‘Dark and Stormy’ cocktail?
8. Kirsch’ is a colourless brandy distilled from which fruit?
9. If a sparkling wine bottle is marked as ‘Brut’ what does this mean?
10. What type of spirit is Armagnac?

Round 3 – Food

1. ‘Sprite’, ‘Canary’ and ‘Honeydew’ are varieties of which fruit?
2. From which type of fish is caviar obtained?
3. From which country does the Massaman curry originate?
4. Which two main ingredients would you find in the classic Indian dish Aloo Gobi?
5. A common recipe for which traditional sauce would involve a mayonnaise base with added capers, gherkins, lemon juice and parsley or dill?
6. From what is the spice paprika produced?
7. Which extra toppings (in addition to cheese and tomato) would you expect to find on a Hawaiian pizza?
8. Which type of nut is used in the production of marzipan?
9. If a dish is described as ‘à la Florentine’ which vegetable would you expect to find in it?
10. What colour is a ripened kumquat?
11. ‘Cremini’, ‘morel’ and ‘enoki’ are all types of what?
12. ‘Borlotti’ and ‘Tarbais’ are types of which food?
13. Mutton is meat from a sheep that is older than what age?
14. Which Scottish dish is made from oatmeal fried with fat, onions and seasonings?
15. What type of food is burrata?
16. Fuji, Honeycrisp and Cripps Pink are varieties of which fruit?
17. Which type of food is called a ‘Zwiebel’ in German?
18. What type of food is a ‘durian’?
19. Which type of pastry is used in a Cornish Pasty?
20. Eccles cakes are named after an English town in which county?
21. Which Greek dip is made from yoghurt mixed with cucumber, garlic, salt, olive oil, vinegar and lemon juice?

Round 4 – Sport

1. In which year did Maradona score the ‘Hand of God’ goal?
2. What is the national sport in Japan?
3. How many minutes is a rugby union match?
4. In which country were the first Olympic Games held?
5. How many players are on each side of the net in beach volleyball?
6. What should you do in swordplay when you break your sabre?
7. How many fights did Mohammed Ali lose in his career?



8. How long is an Olympic swimming pool?
9. Which car was Fernando Alonso driving when he won his first title in Formula 1?
10. Who was the champion of the Tour de France from 1999 to 2005?
11. How many players does a hockey team have on the ice at one time?

6. What is the capital of Finland?
7. What is the currency of Vietnam?
8. What language is spoken in Brazil?
9. What do the French call the English Channel?
10. How many permanent members are there on the UN security council?

9. Who wrote *Pride and Prejudice*?
10. How far off the ground is a regulation NBA basketball hoop?
11. In what year did Channel 5 launch in the UK?
12. What was the name of the tower block where the Trotters lived in *Only Fools and Horses*?

12. Where were the Olympics held in 1992?
13. In polo, what is a period of play called?

Round 6 – General Knowledge

1. The tallest building in the world is located in which city?
2. Which year was the original *Toy Story* film released?
3. *God Only Knows* was a 1966 hit for which American band?
4. What is the UK’s longest river?
5. What is the capital city of New Zealand?
6. Which three nations will co-host the Men’s 2026 FIFA World Cup?
7. In what decade was pop singer Madonna born?
8. Which country’s flag features a red maple leaf?

13. What is the name of the fictional borough of Melbourne where Australian soap *Neighbours* is set?
14. Who is the presenter of ITV quiz show *Tipping Point*?
15. Name the current UK Chancellor of the Exchequer.
16. Gary and Martin Kemp were in what band?
17. In which year was the popular video game *Fortnite* first released?
18. Which two singers duetted on 1983 song *Islands in the Stream*?

Round 5 - Geography

1. What is the largest landlocked country in the world by size?
2. Which US state was Donald Trump born in?
3. If you completed the Three Peaks challenge, which three UK mountains would you have climbed?
4. Which UK city is situated further west – Bristol or Edinburgh?
5. How many countries are there in the region of Europe? (Recognised by the United Nations)

For all the answers to the quiz, see page 30 of this issue.

The ACM gives officials a valuable insight into running their clubs

With clubs everywhere preparing to reopen, keeping up with the latest legislation will be more crucial than ever before and the CIU's Award in Club Management (ACM) qualification gives club officials all the key information they require to ensure that their clubs are being run in a modern and efficient manner

As clubs across the UK prepare to reopen following the Coronavirus shutdown, it's clear that having a well-run club will be as important as ever in the challenging times ahead.

The Award in Club Management (ACM) course is specifically designed for CIU clubs and aims to give club officials a thorough grounding in the key aspects of running a modern and efficient club.

The qualification consists of three self-contained units, each taking one day of classroom-based study to complete.

Unit 1 of the course covers Law & Regulations, Licensing, Unit 2 covers Law and Regulations (Part 2) and Unit 3 covers Management, Finance and Administration.

Once a candidate has completed the course and been examined in all three units through a multiple choice examination, they receive the ACM.

The course is aimed at people who are going to be sitting on club committees and occupying positions of authority within clubs.

It has been developed to ensure that candidates gain a thorough understanding of licensing laws and regulations relating to members' clubs, as well as a whole host of other laws and regulations that govern the running of a club, including entertainment, the various copyright permissions required and the rules and regulations surrounding gaming machines in clubs.

The lectures are carried out by highly experienced lecturers from within the CIU who lead the day sessions and can draw from their knowledge of the club scene to illustrate the key points.

Head Office will be rearranging new dates for the ACM day courses at various clubs across the country as soon as possible and the new schedule will be published in upcoming issues of *Club Journal*.



The Award in Club Management (ACM) has been specifically developed to give club officials the key knowledge required to run their clubs with maximum efficiency

Test Your Knowledge

Try this 'Open Book' exercise from Unit 2 of the ACM

1. Disputes between a member and the club, or its officers can only be settled:

Select your answer from the list below:

- a) In a manner directed by the rules, usually by the committee of the club
- b) In a court of law
- c) In the general meeting of the club
- d) By the Club Secretary

2. The conduct of 'regulated entertainment' in a registered club requires a permission that:

Select your answer from the list below:

- a) Is contained in the club premises certificate
- b) Requires a separate public entertainment licence
- c) Is granted by the local Magistrates' Court
- d) Is granted on application to the local police

3. Copyright permissions are required for the public playing of music. These are granted by way of a licence from:

Select your answer from the list below:

- a) Performing Rights and Phonographic Performance
- b) The local licensing authority
- c) The local Magistrates' Court
- d) The Department of Culture, Media and Sport

The answers can be found on page 30



Candidates are given a workbook for each unit which they can take back to their clubs with them to act as a reference

Unit 1

Law & Regulations

Includes:

- Laws and regulations under which social clubs run by volunteers operate
- Main official bodies and categories involved in the licensing process
- The licensing objectives

Unit 2

Law & Regulations (Part 2)

Includes:

- Resolving club disputes
- Procedures for conducting meetings
- Suspensions and expulsions
- Betting, gaming and lotteries

Unit 3

Management, Finance & Administration

Includes:

- Financial control
- Club banking
- Brewery loans and discounts
- Stock taking

Testimonials

“The ACM is an excellent course and I would thoroughly recommend it to anyone who is involved in running a members’ club.”

– Tricia Banachowicz ACM, Secretary, Leigh Park Trade Union Working Men’s Club, Havant

“I really couldn't fault how the course is organised and the lecturers are excellent at addressing the practicalities of running a club.”

– John Sims ACM, Chairman and President of Bournville Social Club, Birmingham

Dransfields CIU Charity Raceday set for Saturday, November 14

With racing now resumed in the UK, albeit without crowds at the moment, hopes are high that the Dransfields CIU National Charity Raceday will take place as scheduled on Saturday, November 14, 2020, at Wetherby Racecourse.

This is one of the highlights of the CIU's annual sporting calendar and sees clubs from all over the country heading to Yorkshire to enjoy a superb day's hospitality in the Union's exclusive marquee adjacent to the racetrack.

It is always a bumper day for charity with the event raising over £40,000 for the CIU's chosen charities since it started at Wetherby in 2006, with both Wetherby Racecourse and their catering partner CGC Events Ltd donating £1 from every CIU package sold.

Nearly 1,000 CIU members came along to the 2019 event and witnessed seven excellent races over the well-regarded jumps course, as well as some great food and drink.

Given that the Coronavirus outbreak has severely limited the opportunities for clubs to stage days out and trips, it is expected that many CIU members will hope to attend the 2020 event.

Dransfields CIU National Charity Raceday is one of the highlights of the CIU calendar



Jonjo Sanderson, Chief Executive and Clerk of the Course at Wetherby Racecourse, is certainly looking forward to welcoming Union members to the venue in 2020.

"We always await Dransfields CIU National Charity Raceday with a huge

amount of anticipation and I'm sure that this year's event will be even more special than usual," he said.

Watch this space for details of the special CIU ticket packages, which include admission, food and discounted drinks tickets.



Pictured, left to right: Jonjo Sanderson (Chief Executive, Wetherby Racecourse), Kenneth D Green CMD AMC (Union General Secretary) and Geoff Whewell (Union Vice-President)

The CIU Racing Club



Members of the CIU can buy discounted tickets to racedays at some of the UK's top courses via our Racing Club. Simply fill in the form below with a cheque made payable to the racecourse concerned and your club can look forward to a day out at the the races pending proposed openings

British racing update

Racing in the UK resumed in June behind closed doors and the sport is currently working on a plan to enable spectators to witness the action in person.

Nick Rust, Chief Executive of the British Horseracing Association (BHA) said: "I'm sure the return of racing will be welcomed by all those who've missed the excitement of live sport and the majestic sight of racehorses running at full gallop. We hope it will lift the nation's spirits in difficult times and look forward to seeing our owners and racing fans back at racecourses as soon as that's possible."

HAYDOCK PARK	Thursday 3 September	£10	Afternoon Racing
HAYDOCK PARK	Friday 4 September	£10	Afternoon Racing
HAYDOCK PARK	Saturday 5 September	£15	Sprint Cup Day
HAYDOCK PARK	Friday 25 September	£10	Craft Beer & Gin Festival
HAYDOCK PARK	Saturday 26 September	£11.50	Craft Beer & Gin Festival
HAYDOCK PARK	Friday 16 October	£10	Racing Welfare Charity Day
HAYDOCK PARK	Saturday 21 November	£15	Betfair Chase Day
HAYDOCK PARK	Wednesday 2 December	£10	Christmastime Raceday
HAYDOCK PARK	Saturday 19 December	£11.50	Tommy Whittle Chase Day
HAYDOCK PARK	Wednesday 30 December	£11.50	The Last Fling Meeting



HAYDOCK PARK – SPRINT CUP DAY

This meeting, on Saturday, September 5, is regarded as one of the best Flat racing fixtures in the UK sporting calendar and will see some of the true sprint superstars of the sport in action.



HAYDOCK PARK – BEER & GIN FESTIVAL

This meeting, on Saturday, September 26, will see the action on the track complemented by the trackside attractions of a beer and gin festival showcasing a number of offerings from around the country.

CIU Racing Club Booking Form

Number of tickets required (minimum 6) _____ Price per ticket £ _____

Racecourse: _____

Date of meeting: _____

Cheque enclosed for £ _____ (Cheques will be returned should the raceday not be open to visitors)

(Made payable to racecourse involved - please send at least three weeks before the published date)

Contact and Club name: _____

Club Address: _____

Postcode: _____

Daytime telephone No: _____

Please send this booking form plus cheque (made payable to the appropriate racecourse) to:

**Alchemy Contract Publishing,
CIU Racing Club,
Club Journal,
59-60 Thames Street,
Windsor,
SL4 1TX**

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- Family entertainment



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SPORTING HIGHLIGHTS

There's plenty of sporting action to look forward to throughout July, including several Premier League clashes, the League One Play-Off Final and the British Grand Prix at Silverstone



Monday, July 13, 7.30pm – Sky Sports Football

Football: League One Play-Off Final

A massive game for both teams involved as they look to secure a place in the Championship. Last year's Final was a tense affair as Charlton Athletic and Sunderland went head-to-head at Wembley. The game ended in a 2-1 win for Charlton with Ben Purrington scoring in the first half and then defender Patrick Bauer sliding in the winning goal on the stroke of 90 minutes.



Sunday, July 12, 4.30pm – Sky Sports

Premier League: Tottenham Hotspur v Arsenal

The Gunners have not enjoyed the best of fortunes since the season resumed and looked very rusty in their outing against Manchester City in June, crashing to a 3-0 victory after David Luiz was sent off. Arsenal's earlier fixture against Spurs, back in September 2019, was a highly competitive affair, as the teams battled to a 2-2 scoreline.



Saturday, July 25, 12.30pm – ITV

Horse Racing: King George Meeting

With a prize of £1.25m, the day's feature race – the King George VI & Queen Elizabeth Stakes, sponsored by QIPCO – will be one of the flat racing highlights of the summer and is sure to attract the country's leading trainers and horses. This event has been won by some illustrious horses in the past, including Enable and Highland Reel.

Saturday, July 4

5.30pm

Sky Sports

Premier League: Wolves v Arsenal

Saturday, July 4

8pm

Sky Sports

Premier League: Chelsea v Watford

Sunday, July 5

12 noon

Sky Sports

Premier League: Burnley v Sheffield United

Sunday, July 5

1.10pm

Sky Sports F1

F1: Austrian Grand Prix

Sunday, July 5

2pm

Sky Sports

Premier League: Newcastle United v West Ham

Sunday, July 5

4.30pm

Sky Sports

Premier League: Liverpool v Aston Villa

Sunday, July 5

7pm

BBC

Premier League: Southampton v Manchester City

Monday, July 6

5pm

Sky Sports Football

League One Play-Off – Semi-Final, 2nd Leg: Oxford United v Portsmouth

Monday, July 6

7.30pm

Sky Sports Football

League One Play-Off – Semi-Final, 2nd Leg: Wycombe Wanderers v Fleetwood Town

Saturday, July 4

8pm

Sky Sports

Premier League: Tottenham v Everton

Tuesday, July 7

5pm

Sky Sports Football

Championship Football: Nottingham Forest v Fulham

Tuesday, July 7

6pm

Sky Sports

Premier League: Crystal Palace v Chelsea

Tuesday, July 7

6pm

Sky Sports

Premier League: Watford v Norwich

Tuesday, July 7

8.15pm

Sky Sports

Premier League: Arsenal v Leicester City

Wednesday, July 8

5pm

Sky Sports Football

Championship Football: West Brom v Derby County

Wednesday, July 8

6pm

BT Sport

Premier League: Manchester City v Newcastle United



F1: British Grand Prix, Sunday
July 19, 2.10pm, Sky Sports F1

Wednesday, July 8
6pm
Sky Sports
**Premier League: Sheffield United
v Wolves**

Wednesday, July 8
6pm
BT Sport
**Premier League: West Ham v
Burnley**

Wednesday, July 8
8.15pm
Sky Sports
**Premier League: Brighton v
Liverpool**

Thursday, July 9
5pm
Sky Sports Football
**Championship Football:
Leeds United v Stoke City**

Thursday, July 9
6pm
Sky Sports
**Premier League: Bournemouth v
Tottenham**

Thursday, July 9
6pm
Amazon Prime Video
**Premier League: Everton v
Southampton**

Thursday, July 9
8.15pm
Sky Sports
**Premier League: Aston Villa v
Manchester United**

Saturday, July 11
12.30pm
BT Sport
**Premier League: Norwich v
West Ham**

Saturday, July 11
12.30pm
Amazon Prime Video
**Premier League: Watford v
Newcastle United**

Saturday, July 11
3pm
BT Sport
**Premier League: Liverpool v
Burnley**

Saturday, July 11
5.30pm
Sky Sports
**Premier League: Sheffield United
v Chelsea**

Saturday, July 11
12.30pm
Sky Sports
**Premier League: Brighton v
Manchester City**

Sunday, July 12
12 midday
Sky Sports
**Premier League: Wolves v
Everton**

Sunday, July 12
2pm
Sky Sports
**Premier League: Aston Villa v
Crystal Palace**

Sunday, July 12
4.30pm
Sky Sports
**Premier League: Tottenham v
Arsenal**

Sunday, July 12
7pm
Sky Sports
**Premier League: Bournemouth
v Leicester City**

Monday, July 13
7.30pm
Sky Sports Football
League One Play-Off Final

Monday, July 13
8pm
Sky Sports
**Premier League: Manchester
United v Southampton**

Saturday, July 18
TBC
TBC
FA Cup: Semi-Final 1

Sunday, July 19
2.10pm
Sky Sports F1
F1: British Grand Prix

Friday, July 24
12.30pm
ITV
**Horse Racing: King George
Weekend, Ascot - Day 1**

Saturday, July 25
12.30pm
ITV
**Horse Racing: King George
Weekend, Ascot - Day 2**

Answers to the Quiz on page 20.

Round 1 – CIU Clubs

- | | |
|---|---------------------|
| 1. Ipswich | 7. One |
| 2. Midgehole Workingmens Club | 8. 50 metres |
| 3. Westborough Ratepayers Working Mens Club in Dewsbury | 9. Renault |
| 4. Surrey | 10. Lance Armstrong |
| 5. Idle Working Men's Club – they were all members | 11. Six players |
| | 12. Barcelona |
| | 13. Chukka |

Round 2 – Drinks

- | | |
|-----------------------------|--|
| 1. Newcastle | 1. Kazakhstan |
| 2. New Zealand | 2. New York |
| 3. The Guinness Brewery | 3. Snowdon, Scafell Pike and Ben Nevis |
| 4. Bat | 4. Edinburgh |
| 5. Juniper | 5. 44 |
| 6. Czech Republic | 6. Helsinki |
| 7. Dark rum and ginger beer | 7. The dong |
| 8. Cherries | 8. Portuguese |
| 9. Dry/unsweetened | 9. La Manche |
| 10. Brandy | 10. 5 |

Round 3 – Food

- | | |
|---------------------------|--|
| 1. Melon | 1. Dubai |
| 2. Sturgeon | 2. 1995 |
| 3. Thailand | 3. The Beach Boys |
| 4. Potato and cauliflower | 4. The Severn |
| 5. Tartar sauce | 5. Wellington |
| 6. Capsicum annum peppers | 6. Canada, Mexico and the United States. |
| 7. Ham and pineapple | 7. 1950s |
| 8. Almond | 8. Canada |
| 9. Spinach | 9. Jane Austen |
| 10. Orange | 10. 10 feet |
| 11. Mushrooms | 11. 1997 |
| 12. Beans | 12. Nelson Mandela House |
| 13. Two years | 13. Erinsborough |
| 14. Skirlie | 14. Ben Shephard |
| 15. Cheese | 15. Rishi Sunak |
| 16. Apples | 16. Spandau Ballet |
| 17. Onion | 17. 2017 |
| 18. Fruit | 18. Kenny Rogers and Dolly Parton |
| 19. Shortcrust | |
| 20. Greater Manchester | |
| 21. Tzatziki | |

Round 4 – Sport

- | | |
|-------------------|---|
| 1. 1986 | 1. a) In a manner directed by the rules, usually by the committee of the club |
| 2. Sumo Wrestling | 2. a) Is contained in the club premises certificate |
| 3. 80 Minutes | 3. a) Performing Rights and Phonographic Performance |
| 4. Greece | |
| 5. Two players | |
| 6. Replace it | |

ACM answers from page 22

ADVERTISER INDEX

PREFERRED SUPPLIERS

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 Dransfieldspages 26,27

GENERAL SUPPLIERS

- Club Control page 7
 Nationwide Energy page 32
 Ace Furniture page 31

MEMBERS' CORNER

Informative articles which affect our life

Get the latest information on Coronavirus

News is obviously moving very fast at the moment so make sure you keep informed on the latest Coronavirus developments through the official Government websites:

● www.gov.uk/government/collections/coronavirus-covid-19-list-of-guidance

● www.gov.uk/government/publications/guidance-to-employers-and-businesses-about-covid-19/guidance-for-employers-and-businesses-on-covid-19

There will also be regular updates on the Union's official website on any issues affecting our clubs: www.wmciu.org.uk

We would welcome your comments on the crisis, so do please send your emails through to: justin@clubjournal.co.uk.

Club Steward/Stewardess with partner wanted United Services Club, Dunstable

A fantastic opportunity has arisen at United Services Club, Dunstable due to the current Stewardess changing job roles within the club, we are seeking to appoint a new efficient and experienced Club Steward/Stewardess to maintain this extremely successful and busy club.

Responsibilities will include the smooth running of three bars, cellar management, stock control, ordering, line cleaning, cashing up, managing staff, keeping real ales and other ad-hoc duties as required. Full responsibility of stock is necessary for which a bond is required.

Applicants should be friendly, efficient, and possess good communication and social skills and work well as a team along side bar staff and the committee. A good interactive relationship with club members is also expected.

The position is paid weekly with 28 days annual leave. Living accommodation of a two bed flat forms part of the contract and is non negotiable.

All interested parties for this wonderful opportunity should send a copy of their CV and covering letter to the Secretary Michelle Brinkley or by email unitedservicessecretary@btconnect.com

Closing date for applications 31st July 2020

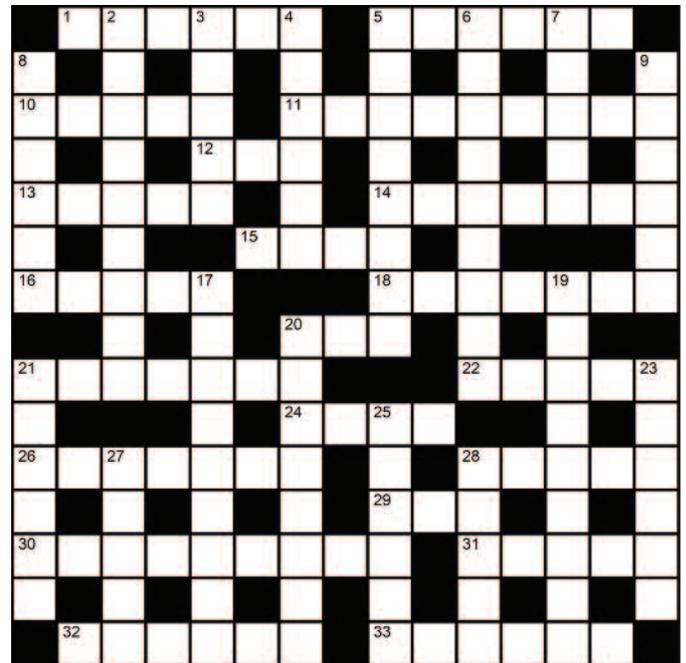
Every month we give £10 prizes to five lucky correct entrants.

ACROSS

- 1 Sudden - and crude - pub art. (6)
- 5 Move back and forth with this kind of room! (6)
- 10 Hip as may be, but it's still imitative. (5)
- 11 The French resort to being in a daze in court. (4,5)
- 12 Hotel-keeper has a 'moose loose!' (3)
- 13 Dash! It's just about a learner. (5)
- 14 Ad, eased off from being a low lake. (4,3)
- 15 Line around centre is close. (4)
- 16 Stand to abdicate, but not to act badly. (5)
- 18 A nod to the idea that it could be lymphatic tissue. (7)
- 20 Statute of Murphy (and Sod!) (3)
- 21 A bitter, twisted form of priestly top gear. (7)
- 22 Put back to make the total. (3,2)

DOWN

- 24 Put money away for rescue. (4)
- 26 The due is in a mat incorporating a pipe. (7)
- 28 Bit of a theme Ryan takes to be smoother. (5)
- 29 Beekeeper has to scratch out a living. (3)
- 30 Tiny creature found on topaz (or something like). (9)
- 31 Tell off the Sunday dinner? (5)
- 32 Be contingent on trade, pending reduction. (6)
- 33 Long-standing, traditional way to renovate a lodge. (3-3)
- 2 In air bridge crossed by military type. (9)
- 3 Brush, erroneously used by doorkeeper. (5)
- 4 To make you laugh, have a stickleback fillet. (6)
- 5 Pull back from making raw width measurements. (8)
- 6 In top danger of becoming baptism sponsor. (9)
- 7 Zeal's possibly lost as one lolls about. (5)
- 8 Sordid affair, resulting in palm fibre. (6)
- 9 This task to go wrong as well! (6)
- 17 Impromptu performance of extreme, but little operation. (9)
- 19 Immediately putting ethanol in the mix. (2,3,4)
- 20 Most fashionable, but infuriating way to end arguments. (4,4)
- 21 Muscles in on epic's supporting film-set (6)
- 23 Opt out for eye treatment with cactus? That's spineless! (6)
- 25 Nave in for repair? Capital! (6)
- 27 Immoral sort of ends? (5)
- 28 Where the eagle has landed; sounds a bit weird! (5)



Name _____
 Club _____
 Address _____

Send your entry to Club Journal Crossword, Alchemy Contract Publishing, 59/60 Thames St, Windsor, Berkshire, SL4 1TX. **Deadline July 25.**

CROSSWORD SOLUTION

Congratulations to the five winners of our £10 Prize Crossword for June.

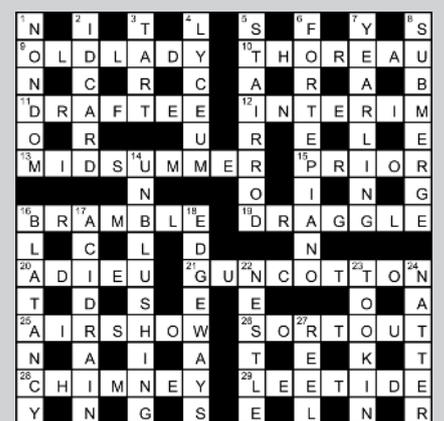
James Bradley of Bedlington Social Club

MC Armstrong of Haltwhistle WMC

Graham Jones of Milnrow WMC

Brian Smith of Osset WMC

Patrick McQuirk of Kirby Stephens Sports & Social



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Interested in saving up to 50% on your club energy costs?

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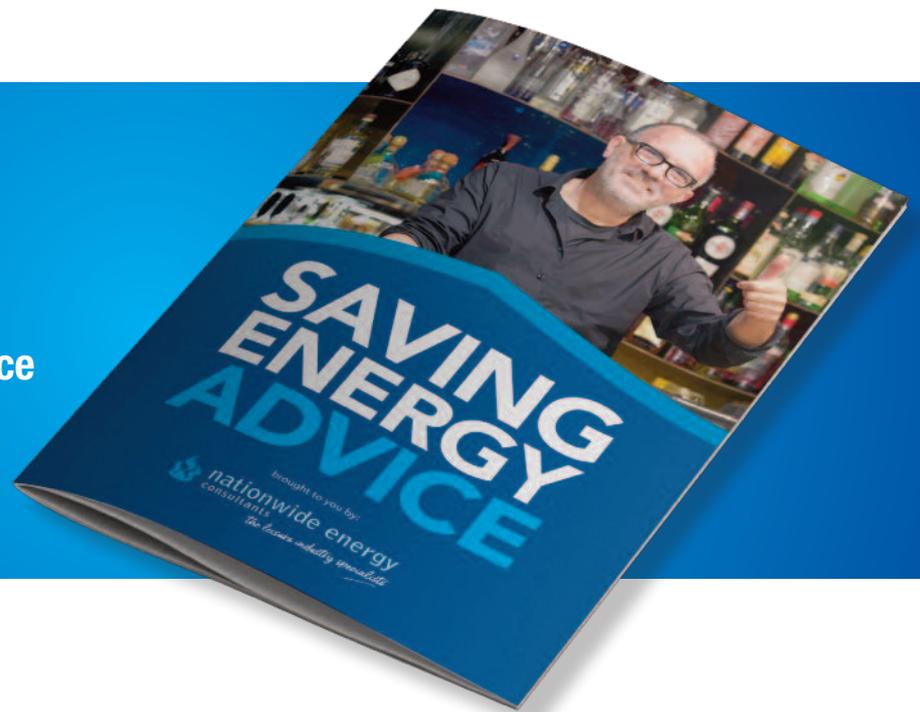
Nationwide Energy Consultants are the industry experts at helping clubs save energy and money by highlighting areas where savings can be made.

We have compiled some of the best and most effective energy saving tips for the licensed trade which could help you slash your energy costs in half!

Download our Free Energy Saving guide for your club at:
www.nationwide-energy.co.uk/ciu

Includes tips on

- Cellar management
- Insulation & Lighting advice
- Equipment Maintenance



Want to know just how much your club can save?

For a free energy survey and bill validation **contact Darren on 02476 328995**
or email: darren.pridmore@nationwide-energy.co.uk